



# EUROPEAN PRICE REPORT

Issue 01/2013 January 2013

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The **European Fish Price Report**, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends.

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## LATEST TRENDS

Seafood prices in Europe typically rise during the Christmas holiday season as demand for various traditional products increases. This year, however, the responses of market prices were mixed, with some prices staying steady or falling, probably due to the lingering influence of the financial crisis on household wealth. In some sectors prices did increase as expected, mainly in the markets with relatively tight supplies. Thus, these price rises can be attributed to supply constraints rather than strong seasonal demand, with the exception of strong shellfish demand in France, which was as expected for the festive season. Meanwhile, tuna prices remained depressed on expectations from European canneries that post-seasonal prices would fall even further.

# **Increased Focus on Food Losses and Waste**

A recent report from the "Institution of Mechanical Engineers" in the UK claims that as much as 50% of all food purchased in Europe and the US is thrown away. It is believed that a similar proportion of food is lost in developing countries also, but more at production level rather than at consumer level. Fish and fisheries products are no exception as highly perishable products that easily get spoiled when not handled and stored properly. In addition, processing of one kg of fish will typically only leave 0.5 kg of fish for consumption. However, the remaining 0.5 kg could in many cases partially be processed into valuable products for human consumption. Increased focus on food loss and waste could on one side have a positive impact on food security, and on the other side food waste reduction could also potentially improve the revenues of the food industry.

# **New EU Common Fisheries Policy Based on Sustainability**

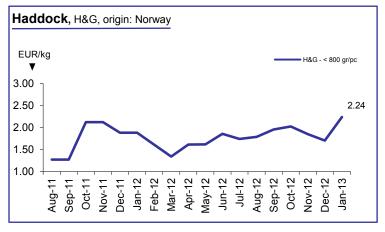
The Fisheries Committee of the European Parliament voted on 18 December 2012 to support the key elements of the Commission's proposal for a new Common Fisheries Policy (CFP). The new CFP is to take effect in 2014. An agreement was reached to ensure that fish stocks will be rebuilt, by 2020 at the latest, and then maintained at levels that are capable of producing the maximum sustainable yield (MSY). In addition, the catch proportion of discards, which currently account for almost a quarter of total EU catches, will be gradually reduced through clear obligations and deadlines. To achieve sustainability in fisheries, multi-annual fish stock management plans are now established as a priority, to be based on more reliable and accurate scientific data. Amendments that call for more regionalized decision-making were also adopted. These decisions are expected to contribute to the CFP long-term goals of more fish in EU seas, better catches and more jobs in the fisheries sector, thus benefiting fishermen, the fishery industry in general and EU citizens as a whole. The draft resolution on the CFP was approved with 13 votes in favour, 10 against and 2 abstentions, and should be put to a plenary vote in February.

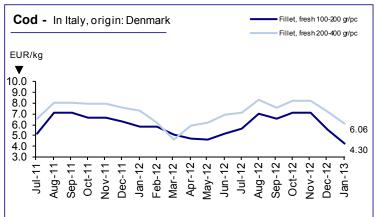
#### **GROUNDFISH**

On 19 December, in Brussels, the EU Fisheries Council reached a political agreement and adopted an amendment to the regulation establishing a long-term plan for cod stocks and the fisheries exploiting those stocks. This will allow the Council additional flexibility in setting the total allowable catches (TACs), to reflect the scientific advice on a case by case basis and to freeze effort allocations under certain conditions. The agreement was arrived at unanimously.

The value of exports of Norwegian groundfish products from aquaculture in 2012 totalled NOK 196.2 million, sharply down by NOK 135.7 million from 2011. Much of this reduction is attributable to a steep fall of NOK 111.5 million in the value of exports of Norwegian Cod from aquaculture, which dropped to a total of NOK 122.3 million.

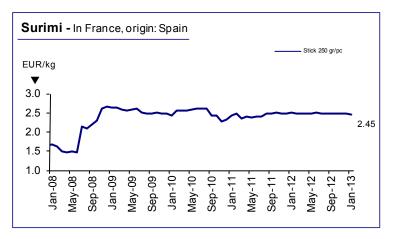
There were rumours in December of cod available at 30% under the July prices, a consequence of the record-high quota of 1 million tonnes of cod in the Barents Sea for 2013, but it seems that despite the big increase in supply, cod at these extremely low prices could not be found on the market. Both frozen-at-sea cod fillet and saithe fillet prices have dropped, however.



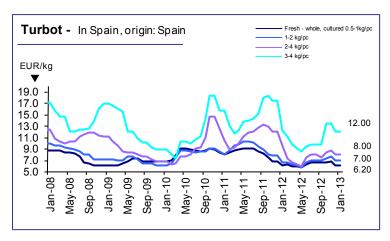


Last season's hoki stocks are now close to being finished and prices for the new season are expected soon. The situation is similar for hake and new prices – which should arrive at the end of the month – are expected to increase.

Meanwhile, the market for surimi is reported to be weak.



#### **FLATFISH**



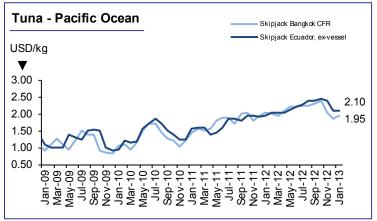
In Spain, weak demand due to the present economic situation meant disappointing Christmas campaign for turbot. After being subject to downward pressure throughout the festive period, resulting prices were much lower than previous years. In January prices are expected to remain at a low level for fish of all sizes, a result of the poor demand and reduced sales usually seen at this time of year.

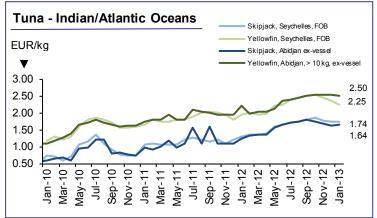
Sole prices are decreasing as a consequence of the good quantities available.

#### **TUNA**

Recent fishing for purse seine tuna vessels in the **Western and Central Pacific** has been poor in most cases. As a result of the low supply, skipjack prices have rebounded and increased to USD 1 950 per tonne CFR Bangkok.

IATTC's closure period continues to keep deliveries down in the **Eastern Pacific**. 60% of the larger size purse seiners will remain in port until the end of the closure period on 18 January (however, the IATTC data indicate that 2012 capture figures should be similar to those of 2011). Furthermore, many canneries have been closed





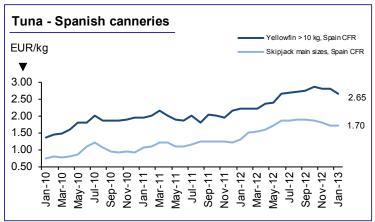
due to the holiday period, restricting opportunity for deals between processors and vessels. Skipjack prices remain stable at USD 2 050 to USD 2 150 ex vessel Ecuador.

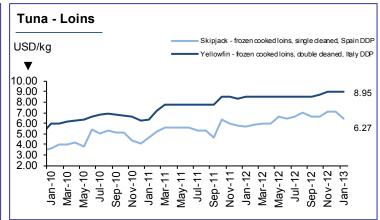
The **Indian Ocean** is experiencing a poor to moderate fishing season with >10kg yellowfin as the dominant catch species. Yellowfin prices have dropped further to EUR 2 250 ex vessel Seychelles. For skipjack, despite continuing high demand and limited supply, prices remain stable at EUR 1 740 FOB Seychelles.

Positive fishing of yellowfin continues for a second month in a row in the **Atlantic Ocean**. Vessels have been catching large quantities of yellowfin and bigeye; yellowfin prices in Abidjan have dipped to EUR 2 500 ex vessel. In contrast, skipjack has increased slightly to EUR 1 640 ex vessel Abidjan.

Canneries in **Europe** maintained their resistance to new purchases during the holiday season due to expectation that prices will descend even further. This decline is already evident in the case of yellowfin, which has seen an additional drop in prices to EUR 2 650 CFR Spain and Italy. Skipjack is holding steady at last month's EUR 1 700 CFR Spain.

The European Union has increased its cooked loin quota to 22 000 tonnes at 0% duty in 2013, from 15 000 tonnes at 6% duty in 2012. This increase in tonnage is putting upward pressure on the demand for processing plants that transform the tuna round into loins, especially plants in China, Philippines and Thailand.

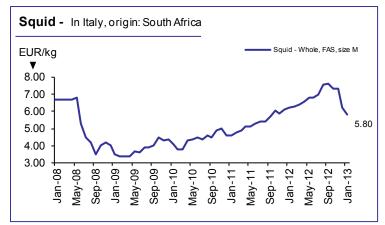


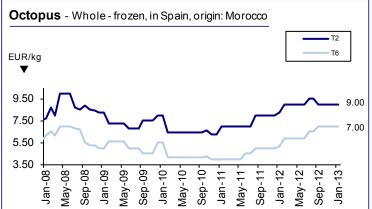


### **SMALL PELAGICS**

The Norwegian Export Council puts the total value of Norwegian small pelagic exports in 2012 at NOK 7.5 billion, down by NOK 1.1 billion from the previous year. This is despite 2012 being the second best year ever for exports of Norwegian herring, mackerel, capelin and other pelagic species. Exports of Norwegian herring were down by 4% and mackerel exports by 18%. The downturn in the value of exports is primarily the result of lower quotas for herring and lower prices for mackerel. In contrast to mackerel, herring has never before been sold at such high prices as it was in 2012. The average price for frozen whole herring in 2012 was NOK 7.91 per kg, an increase of 15% compared with 2011. Russia was the biggest market for pelagic fish in 2012, followed by Germany, Japan, Ukraine and China.

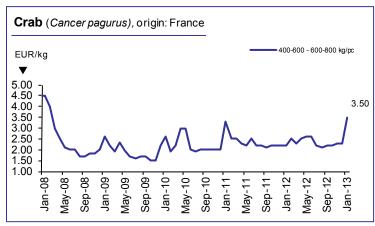
#### **CEPHALOPODS**

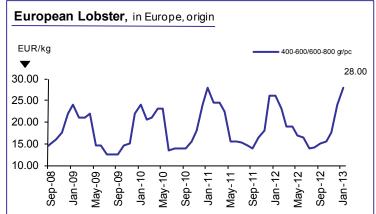




In South Africa, the squid season started with good catches, but from Christmas onwards landings have been moderate. Stronger holders are waiting for better prices. Next month the longer-term price level should become clearer; if catches remain poor, prices will rise. However, the market is fundamentally weak and cannot take volume.

#### **CRUSTACEANS**



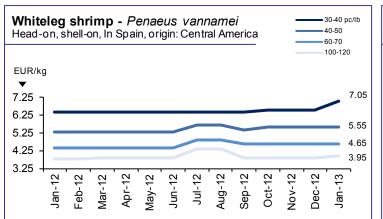


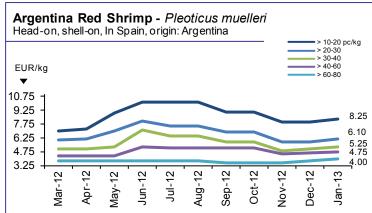
In France, prices for both crab and European lobster increased significantly during the second part of December, in line with demand for festive products and the traditional seafood platter.

# **Shrimp**

Normally in December, vannamei prices on the European market tend to fall once sales for the Christmas period have all been concluded and purchases are no longer intended for the festive season. This year, however, this decrease was not observed. Stocks are low and offers are scarce, particularly for large-sized vannamei. The global shrimp production has been lower than in 2012. In Asia, volumes have been reduced compared with 2011, mainly because of disease problems, while in Ecuador the growth in ponds has been slow. Many importers who were expecting to buy discounted vannamei ahead in December, in preparation for the first months of the year, are having difficulties finding both volumes and good prices.

On the Spanish market, Argentine red shrimp stocks at destination are low after Christmas promotions, a situation that is causing prices to rise. Increases are moderate, however, as the market is being supplied with frozen-on-land shrimp which are cheaper compared with frozen-on-board shrimp. Markets remain cautious with minimum purchases – for restocking only – while suppliers are trying to sell all the remaining stocks. Although the Argentine red shrimp fishing season ended in early November, there are still some remaining stocks of frozen-on-board product which are also preventing prices from increasing sharply.

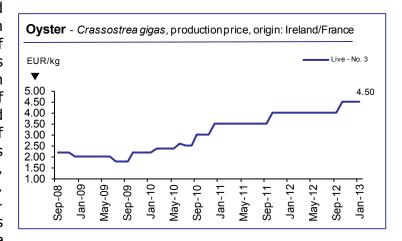


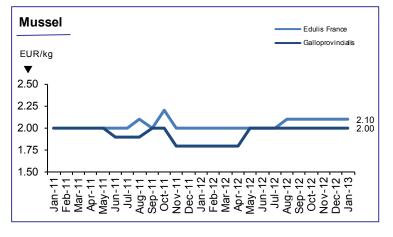


#### **BIVALVES**

In France, the long-awaited Christmas price peak for shellfish came towards the second half of December when demand and prices rose significantly. All major French retail groups offered a variety of traditional seafood platters composed both in-store and industrially – of the main festive shellfish ingredients such as oyster, whelk, periwinkle, crab, lobster, shrimp, etc. The wider availability of more precooked shellfish and crustaceans has no doubt helped sustain demand in a difficult economic context by enabling consumers to enjoy seafood platters without the chore of cooking the ingredients.

Mussel offers in the retail sector were more abundant during the festive season due to the seasonal increase in demand. Oyster prices remained strong as a consequence of decreasing supply but, as was foreseen, prices did not rise further this end of year due to potential



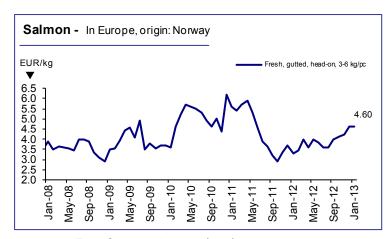


consumer resistance to any severe price increases.

The scallop war between French and British boats was reignited at the beginning of this month after a British trawler was suspected of illegally dredging scallops in French waters and was impounded in France. According to AFP, the French authorities ordered the captain to dump all 17 tonnes of scallops on board, a catch worth hundreds of thousands of EUR on the retail market.

#### **SALMON**

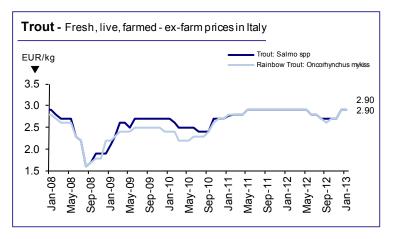
The Atlantic salmon market is weaker in January slightly demand eases back to normal after the record shipments of December. As reported by the Norwegian Seafood Council, exports of Norwegian Salmon and Norwegian Fjord Trout in 2012 totalled 1.1 million tonnes. This is 174 000 tonnes or 18% more than in the previous year and marks a volume. new record The total value of Norwegian Salmon



exports in 2012 was NOK 29.6 billion, up 1.5% from 2011. The biggest increases in export volumes in 2012 were to markets in Eastern Europe, including Russia – up by 29 000 tonnes – and Poland, with an increase of 28 000 tonnes. France and the Ukraine also showed strong growth during the year. The volume of exports of Norwegian salmon products to the EU in 2012 totalled 654 000 tonnes, an increase of 17% compared with the previous year. France is Norway's biggest salmon export market, and in 2012 the volume of exports to France grew by 12%. Despite the strong growth in the volume of exports from Norway and other producers of Atlantic salmon in 2012, salmon prices have remained relatively stable in 2012 compared with the previous year. The average export price for fresh whole Norwegian Salmon in 2012 was NOK 27.65 per kg. This is NOK 4.30 lower than in 2011. In 2012 the lowest price was reached in January and October, when the average price touched NOK 25.73 per kg. By December the price had risen to NOK 30.30 per kg, which marked the highest average monthly price in the whole of 2012.

#### **TROUT**

Exports of Norwegian Fjord Trout increased in value in 2012 by 20% to a total of NOK 1.7 billion. The increase is the result of strong growth in export volume, which totalled 56 000 tonnes. This is 43% up on the previous year. With the volume of exports to Russia up by no less than 60%, Russia now accounts for 55% of total Norwegian Fjord Trout exports. Other major markets for Norwegian Fjord Trout were Japan



Belarus. The average price of the most important product, fresh whole Norwegian Fjord Trout, was down in 2012 by NOK 5.26 per kg to NOK 29.67 per kg.

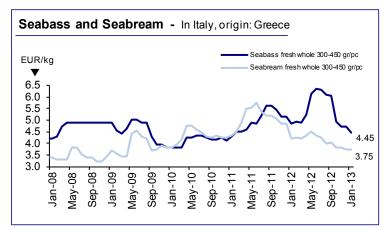
# **NON-TRADITIONAL SPECIES**

Nile perch fishing has been poor at the beginning of January, in contrast to the previous seven months when fishing was very good.

Fresh Nile perch fillet prices are expected to increase on the European market due to the low level of captures at the beginning of this month coupled with the recurring January problem of lack of air space. Nile perch is transported on passenger airlines with capacity for cargo and in January every year a number of planes are cancelled. In previous months, after the collapse of the Asian market for frozen Nile perch, fresh prices had decreased as producers were finding it more profitable to move their product directly to the fresh market rather than freezing it.

The price trend for frozen Nile perch continues in the opposite direction, however, with prices as low as EUR 3.65/kg DDP Europe. Seven months ago the price was around EUR 4.95/kg. Prices for the cheapest size 300-500 gr/pc frozen product are expected to remain low for some time, while the price of big fillets > 1000 kg/pc has been stable and very high. However, it is the smaller size that has represented about 90% of Nile perch catches over the past few months. A substantial amount of product has gone into the frozen market – much more than this market can absorb – and as there are still a lot of frozen stocks around with an expiry date 24 months after production date, prices are not expected to increase until these stocks have been used up.

## SEABASS/SEABREAM/MEAGRE

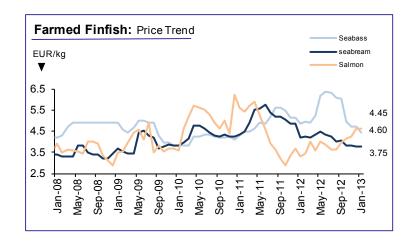


Demand for seabass and seabream decreased during the last guarter 2012. Beginning of January for seabream remained prices steady at December levels as market demand stabilized, while seabass prices decreased slightly. However, seabass prices are also expected to flatten out and firm closer to summer as many farmers have run out of market-sized fish. Demand remains uncertain Southern Europe with no clear sign

of improvement in market and consumer sentiment. In Eastern Europe, after the higher demand for bass and bream in November, prices went up at the beginning of December due to low orders.

Meagre (*Argyrosomus regius*) is a carnivorous fish that lives in pelagic coastal areas. Habitats include the Atlantic Ocean (from France to Senegal) and the Mediterranean Sea. However, captures of wild meagre are low, with only 5 676 tonnes in 2010. With a relatively large head and an elongated body, its average length is 50cm to 1m but it can reach up to 2m in length and 50 kg in weight. The history of meagre in

aquaculture is quite recent. The first trials with wild broodstock were conducted in the south of France in 1996, where some of the Sciaenidae family were thought to have good aquaculture potential. The first commercial production - 30 tonnes - was recorded in 1997 and since then production has steadily expanded to reach 14 634 tonnes in 2010. Ongrowing techniques are similar to those used for seabass and seabream. The main producing country of farmed meagre is Egypt with 12 246 tonnes in 2010, followed by Spain (1 853 tonnes) and France (400 tonnes). Egypt only started meagre farming in 2008, when it produced over 2 000 tonnes, but in two years had increased its production sixfold. Meagre remains a niche species with limited production directed to selected market segments (mainly in Italy, Spain and Portugal) but it has the potential to become a mass market species. Meagre has a high growth rate and can reach 2.5 kg in 24 months. Its meat quality is considered very good, due to its very high content of polyunsaturated fatty acids, low lipid content, high protein levels and tasty flesh. Meagre is sold mainly fresh, whole or filleted. Few fish are sold at a size below 1 kg and the preferred size is 2-4 kg/pc. Only small volumes are processed to be frozen or smoked. Prices are difficult to define due to the lack of a consistent presence on the European market. However, whenever there is availability, it is fully absorbed by the market. Meagre is less costly to produce and thus less expensive than seabass, as it grows faster and to bigger sizes. Fishstat figures indicate that in 2010 the average production unit value was around USD 3.26/kg and some correspondents recently quoted import prices on the European market between EUR 6.50 and 8.50/kg for 2-4 kg/pc sizes.





| CROUNDFISH   Presh guited   Fresh guited   Fillets, skriftess, bonchess, shockforcen   HaCo   Fresh - fillet   Indiana   Fresh - fillet   Indiana   Indian | Fish Species               | Product Form                          | Grading       | Price     | e per | kg     | Reference          | Origin       |
|--|----------------------------|---------------------------------------|---------------|-----------|-------|--------|--------------------|--------------|
| Proof- By Bacalso   Frosh gutted   Frosh gutted   Fillets, skinless, skinl | Trade Name                 | r roddet r omi                        | Oraumg        | As stated | EUR   | USD    | & Area             | Origin       |
| Pacelaco   Pilets, skinless, boneless, blockfozen   Pilet skinless, boneless, blockfozen   Pilet skinless, boneless   Pilet skinless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless, boneless   Pilet skinless   Pilet skinless, boneless   Pilet skinless, bonele | GROUNDFISH                 |                                       |               |           |       |        | ,                  | January 2013 |
| Deceless, blockfrozen   HaG  | Cod/Cabillaud, Morue/      | Fresh gutted                          |               |           | 1.33  | 1.77 - | Poland FOB         | Baltic Sea   |
| H8G  | Bacalao                    | Fillets, skinless,                    | 16.5 lb       |           | 4.60  | 6.14   | Germany DAP        | Barents Sea  |
| Minced frozen (for baby food)   Block  | Gadus morhua               | boneless, blockfrozen                 |               |           |       |        |                    |              |
| Block   Fresh - fillet   100-200 gr/pc   2.00 - 4.30   5.40   5 |                            | H&G                                   | 1-2 kg/pc     |           | 1.90  | 2.54   | Spain FOB          |              |
| Presh - fillet   |                            | Minced frozen (for baby food)         |               |           | 2.35  | 3.14 = | France DDP         | Norway       |
| Presh - Whole  |                            | Block                                 |               |           | 4.80  | 6.40 = |                    |              |
| Fresh - Whole  |                            | Fresh - fillet                        | 100-200 gr/pc |           | 4.30  | 5.74 - | Italy CPT          | Denmark      |
| Fillet - light salted, IQF, 20% glaze   2.4  |                            |                                       | 200-400       |           | 6.06  | 8.09 - |                    |              |
| Fillet - light salled, IQF, 20% glaze   2.25 3.00 - Spain CFR   China  |                            | Fresh - Whole                         | 1-2 kg/pc     |           | 5.10  | 6.80 - |                    |              |
| Marillo   Mari |                            |                                       | 2-4           |           | 5.39  | 7.19 - |                    |              |
| Merluccius capensis         Fillet - skinless         140-160 gr/pc 160-180         5.20 6.94 + 4.70 6.94 + France DDP         France DDP         South Africa           Merluccius productus         Fillet, regular, skinned, PBO Minced block         16.5 lb         2.74 3.65 Germany CFR         USA           Hoki - Grenadier/ Grenadier/ Gronadier/Merluza Macruronus magellanicus Macruronus magellanicus de l'Alaska (Colin de Alaska (Colin de Alaska (Colin Germany CER)         Pillet block         2.36 3.15 = France CFR         Pillet block         Pillet block         Argentina           Alaska pollack/Lleu de l'Alaska Colin Ge Alaska (Colin Germany CER) Monkfish/Bulus virens         Fillet block, skinless, boneless         16.5 lb         2.47 3.30 3.15 = Spain CIF         Russia         China         New Zealand           Surimi (Alaska pollack) Fillet oper Pollack ius virens         Fillet oper Pollack, coley Pollackius virens         2.40 cz         2.25 3.00 ± Spain         France DDP         China           Saithe/Lieu noir/ Carbonero (Pollock, Coley Pollachius virens         Frozen - block, fillet, 16.5 lb         16.5 lb         3.40 ± 5.4         Europe DAP         Norway           Rape         Lophius spp.         Fresh - Tail         0.3-05 kg/pc         2.62 ± 3.50         European main ports CFR         Lity FCA           Rape         Lophius spp.         Fresh - Whole         0.6-07 kg/pc         6.60         9.21 ± 7         1   |                            | Fillet - light salted, IQF, 20% glaze |               |           | 2.25  | 3.00 - | Spain CFR          | China        |
| Merluccius productus   | Hake/Merlu/Merluza         | Minced block                          |               |           | 1.58  | 2.11 = | Namibia FOB        | Namibia      |
| Merluccius productus   | Merluccius capensis        |                                       |               |           |       |        | for Spanish market |              |
| Merluccius productus         Fillet, regular, skinned, PBO Fillet, PBO Fillet, PBO Minced block         16.5 lb         2.74         3.65         Germany CFR France CFR Fran  |                            | Fillet - skinless                     | 140-160 gr/pc |           | 5.20  | 6.94 + | France DDP         | South Africa |
| Fillet, PBO   Minced block   Mince |                            |                                       | 160-180       |           | 4.70  | 6.27 * |                    |              |
| Minced block   Block   Block   Block   Block   Block   PBO   Block   | Merluccius productus       | Fillet, regular, skinned, PBO         | 16.5 lb       |           | 2.74  | 3.65   | Germany CFR        | USA          |
| Moki - Grenadier/  Grenadier/  Grenadier/  Block - PBO   Slock   Block - PBO   Slock   Slock - PBO   Sl  |                            | Fillet, PBO                           | -             |           | 2.59  | 3.45 = | France CFR         |              |
| Semantic   Macruronus magellanic   Macruronus magellanic   Fillet block   Fill  |                            | Minced block                          |               |           | 1.39  | 1.85 = | Spain CIF          | 1            |
| Macruronus magellanicus         Pieces block         2.36         3.15 = 2.59         Mexima de la   | Hoki - Grenadier/          | Block                                 |               |           | 2.15  | 2.87 = |                    | Chile        |
| Macruronus         Pieces block         2.36         3.15         =         New Zealand           Alaska pollack/Lieu de l'Alaska/Colin de Alaska         Fillet block, skinless, boneless         16.5 lb         2.47         3.30         Germany DAP         USA           Alaska pollack/Lieu de Alaska         Fillet - skinless, PBI         2.17         2.90         Tence DDP         USA           Block - single frozen         Fillet QF         2-4 oz         2.280         3.74         France DDP         China           Surimi (Alaska pollack)         Stick - Paprika         250 gr/pc         2.45         3.27         CFR         Spain           Saithe/Lieu noir/ Carbonero (Pollock, Coley) Pollachius virens         Frozen - block, fillet, skinless, boneless         16.5 lb         3.40         4.54         Europe DAP         Norway           Monkfish/Baudroie/ Rape         Tail, IQF, skin-on         100-200 gr/pc         2.62         3.50         European main ports CFR         UK           Lophius spp.         Fresh - Tail         0.3-0,5 kg/pc         12.57         16.77         Italy FCA         UK           Fresh - whole         0.6-0.7 kg/pc         6.44         8.59         +         CPT         France           Fresh - whole         0.6-0.7 kg/pc         6.00         8  | Grenadier/Merluza          | Block - PBO                           |               |           | 3.80  | 5.07 = |                    | Argentina    |
| Novaezelandiae         Fillet block         16.5 lb         2.59         3.45 =         Carrang DAP         USA           Alaska pollack/Lieu de l'Alaska/Colin de Alaska         Fillet - skinless, PBI         2.32         3.10         Permany DAP         USA           Block - single frozen         Fillet - skinless, PBI         2.30         3.15         France DDP         USA           Surimi (Alaska pollack)         Stick - Paprika         250 gr/pc         2.45         3.27 -         CFR         Spain           Saithe/Lieu noir/ Carbonero (Pollock, Coley) Pollachius virens         Frozen - block, fillet, skinless, boneless         16.5 lb         3.40         4.54         Europea main ports CFR         Norway           Rape         20% glaze         500-1000         4.95         6.67         tal.y FCA         UK           Lophilus spp.         Fresh - Tail         0.3-0.5 kg/pc         12.57         16.77 +         tal.y FCA         UK           Fresh - whole         0.6-0.7 kg/pc         6.49         9.21 +         tal.y FCA         UK           Fresh - whole         0.6-0.7 kg/pc         6.40         8.01 +         Spain DDP         France           1-2         1.26         1.00         9.21 +         CPT         France           France   | Macruronus magellanicus    |                                       |               |           |       |        |                    |              |
| Alaska pollack/Lieu de l'Alaska/Colín de Alaska         Fillet - skinless, boneless de l'Alaska/Colín de Alaska         16.5 lb         2.47         3.30         Germany DAP (Russia)         USA (Russia)           Theragra chalcogramma follock alaska         Fillet - skinless, PBI (Block - single frozen)         2.4 oz         2.80         3.7 d         France DDP (Pollock, chiel)         China           Surimi (Alaska pollack)         Stick - Paprika         250 gr/pc         2.45         3.27 d         CFR         Spain           Saithe/Lieu noir/ Carbonero (Pollock, Coley) Pollachius virens         Frozen - block, fillet, skinless, boneless         16.5 lb         3.40         4.54         Europe DAP         Norway           Monkfish/Baudroie/ Rape         Tail, IQF, skin-on         100-200 gr/pc (D-100)         2.62         3.50         European main ports CFR         Lusy FCA         UK           Lophius spp.         Fresh - Tail         0.3-0.5 kg/pc (D-100)         12.57 (16.77 + 13.89)         Laly FCA         UK           Fresh - whole         0.6-0.7 kg/pc (D-5.1 k  | Macruronus                 | Pieces block                          |               |           | 2.36  | 3.15 = |                    | New Zealand  |
| Russia   China   Chi | Novaezelandiae             | Fillet block                          |               |           | 2.59  | 3.45 = |                    |              |
| Russia   R | Alaska pollack/Lieu        | Fillet block, skinless, boneless      | 16.5 lb       |           | 2.47  | 3.30   | Germany DAP        | USA          |
| Fillet - skinless, PBI   Block - single frozen   Block - single frozen   Fillet IQF   2-4 oz   2.25   3.00 *   China   | de l'Alaska/Colín          | , ,                                   |               |           | 2.32  | 3.10   |                    | Russia       |
| Block - single frozen   2.4 oz   2.25   3.00   *   China   | de Alaska                  |                                       |               |           | 2.17  | 2.90   |                    | China        |
| Block - single frozen   Fillet IQF   2-4 oz   2.25   3.00   *   China  | Theragra chalcogramma      | Fillet - skinless, PBI                |               |           | 2.36  | 3.15   |                    | USA          |
| Fillet IQF   2-4 oz   2.25   3.00   *  |                            |                                       |               |           | 2.80  | 3.74   | France DDP         | 1            |
| Saithe/Lieu noir/   Carbonero (Pollock, Coley)   Pollachius virens   Tail, IQF, skin-on 20% glaze   500-1000   4.95   6.60   6.60   ports CFR  |                            |                                       | 2-4 oz        |           | 2.25  | 3.00 * |                    | China        |
| Saithe/Lieu noir/ Carbonero (Pollock, Coley)   Pollachius virens   Tail, IQF, skin-on 20% glaze   500-1000   4.95   6.60   ports CFR   | Surimi (Alaska pollack)    | Stick - Paprika                       | 250 gr/pc     |           | 2.45  | 3.27 - | CFR                | Spain        |
| Carbonero (Pollock, Coley) Pollachius virens         skinless, boneless         loo-200 gr/pc         2.62         3.50         European main ports CFR         China           Rape         20% glaze         500-1000         4.95         6.60         ports CFR         UK           Lophius spp.         Fresh - Tail         0.3-0.5 kg/pc         12.57         16.77 + 16.   | • • •                      |                                       | 16.5 lb       |           | 3.40  | 4.54   | Europe DAP         | · ·          |
| Pollachius virens   Tail, IQF, skin-on   100-200 gr/pc   2.62   3.50   European main   Ports CFR   20% glaze   500-1000   4.95   6.60   Ports CFR   20% glaze   500-1000   4.95   12.57   16.77 + 16.77 + 14.24   19.00 + 12.20   13.62   18.17 + 12 | Carbonero (Pollock, Coley) |                                       |               |           |       |        | ·                  |              |
| Rape       20% glaze       500-1000       4.95       6.60       ports CFR         Lophius spp.       Fresh - Tail       0.3-0.5 kg/pc       12.57       16.77 + 16.77 + 14.14 pcA       Italy FCA       UK         0.5-1       13.89 18.53 + 1-2       14.24 19.00 + 19.00 + 19.00 pc       13.62 18.17 + 14.14 pcA       14.24 19.00 + 19.00 pcA       15.7 kg/pc 18.17 pcA       15.7 kg/pc 18.17 pcA       15.7 kg/pc 19.00 pcA       15.7 kg/pc 19.00 pcA       15.7 kg/pcA       15.7 kg  | Pollachius virens          | ,                                     |               |           |       |        |                    |              |
| Rape         20% glaze         500-1000         4.95         6.60         ports CFR           Lophius spp.         Fresh - Tail         0.3-0.5 kg/pc         12.57         16.77 + 16.77 + 14.24         Italy FCA         UK           0.5-1         13.89         18.53 + 19.00 + 1   | Monkfish/Baudroie/         | Tail, IQF, skin-on                    | 100-200 gr/pc |           | 2.62  | 3.50   | European main      | China        |
| Lophius spp.       Fresh - Tail       0.3-0.5 kg/pc       12.57       16.77 + 13.89       Italy FCA       UK         0.5-1       13.89       18.53 + 14.24       19.00 + 14.24       19.00 + 19.00 + 14.24       19.00 +   |                            |                                       | ٠.            |           |       |        | •                  |              |
| 0.5-1  | •                          |                                       |               |           |       |        |                    | UK           |
| 1-2  | .,                         |                                       |               |           |       |        |                    |              |
| Fresh - whole   0.6-0.7 kg/pc   0.5-1 kg/p |                            |                                       |               |           |       |        |                    |              |
| Fresh - whole       0.6-0.7 kg/pc       6.44       8.59 +       CPT         0.5-1 kg/pc       6.90       9.21 +       CPT         Tails, skin-off, IWP       100-250 gr/pc       6.00       8.01 -       Spain DDP       Namibia         250-500       8.25       11.01 +       Spain DDP       Namibia         500-1000       9.25       12.34 -       Spain DDP       Namibia         Haddock/Eglefin/Eglofino       Fillet, skinless, boneless       16.5 lb       4.60       6.14       Germany DDP       Barents Sea  |                            |                                       |               |           |       |        |                    |              |
| 0.5-1 kg/pc  |                            | Fresh - whole                         |               |           |       |        |                    |              |
| Tails, skin-off, IWP   |                            |                                       |               |           |       |        |                    | France       |
| Tails, skin-off, IWP 100-250 gr/pc 250-500 8.25 11.01 + 500-1000 9.25 12.34 - > 1000 9.75 13.01 - Haddock/Eglefin/Eglofino Fillet, skinless, boneless 16.5 lb 4.60 6.14 Germany DDP Barents Sea  |                            |                                       |               |           |       |        | CPT                |              |
| 250-500   8.25   11.01 +   |                            | Tails skin-off IWP                    |               |           |       |        |                    | Namibia      |
| 500-1000   9.25   12.34  |                            |                                       |               |           |       |        |                    |              |
| Haddock/Eglefin/Eglofino         Fillet, skinless, boneless         16.5 lb         4.60         6.14         Germany DDP         Barents Sea  |                            |                                       |               |           |       |        |                    |              |
| Haddock/Eglefin/EglofinoFillet, skinless, boneless16.5 lb4.606.14Germany DDPBarents Sea  |                            |                                       |               |           |       |        |                    |              |
|  | Haddock/Eglefin/Eglofine   | Fillet skinless honeless              |               |           |       |        | Germany DDP        | Rarents Sea  |
|  | Melanogrammus              | blockfrozen                           | 10.0 10       |           | 7.00  | 0.14   | Jermany DDI        | Daicing Gea  |
| aeglefinus H&G < 0.8 kg/pc NOK 16.50 2.24 2.98 + Norway FCA Norway   | _                          |                                       | < 0.8 kg/pc   | NOK 16 50 | 2 24  | 2 08 ± | Norway ECA         | Norway       |

| Fish Species<br>Trade Name         | Product Form       | Grading                  | Price per kg As stated EUR USD            | Reference<br>& Area  | Origin                            |
|------------------------------------|--------------------|--------------------------|---|----------------------|-----------------------------------|
|                                    |                    |                          | As stated EUR USD                         |                      |                                   |
| FLATFISH                           |                    |                          |   | Ja                   | nuary 2013                        |
| Turbot/Rodaballo                   | Fresh - whole      | 0.5-1 kg/pc              | <b>6.20</b> 8.27 =                        | Spain CIF            | Spain                             |
| Psetta maxima                      | cultured           | 1-2                      | <b>7.00</b> 9.34 =                        |                      |                                   |
|                                    |                    | 2-3                      | <b>8.00</b> 10.67 =                       |                      |                                   |
|                                    | Frank whate        | 3-4                      | <b>12.00</b> 16.01 =                      |                      | NI atta anta anta                 |
|                                    | Fresh - whole wild | 0.5-1 kg/pc<br>1-2       | <b>7.80</b> 10.41<br><b>11.10</b> 14.81   |                      | Netherlands                       |
|                                    | Wild               | 2-3                      | <b>14.70</b> 19.61                        |                      |                                   |
|                                    |                    | 3-4                      | <b>19.70</b> 26.28                        |                      |                                   |
|                                    |                    | 4-6                      | <b>23.70</b> 31.62                        |                      |                                   |
|                                    |                    | > 6                      | <b>27.70</b> 36.96                        |                      |                                   |
|                                    | Fresh - whole      | 0.8-1 kg/pc              | <b>5.70</b> 7.61 -                        | Italy FCA            | Spain                             |
|                                    |                    | 1.5-2                    | <b>6.00</b> 8.01 -                        |                      |                                   |
|                                    |                    | 1-1.5                    | <b>6.00</b> 8.01 -                        |                      |                                   |
|                                    |                    | 2-2.5                    | <b>6.78</b> 9.05 -                        |                      | Natharlanda                       |
|                                    |                    | 0.5-1 kg/pc<br>0.7-1     | <b>7.18</b> 9.58 + <b>8.43</b> 11.25 +    |                      | Netherlands                       |
|                                    |                    | 1-2                      | 11.05 14.74 +                             |                      |                                   |
| Sole/Sole/                         | Fresh - whole      | < 170 gr/pc              | <b>8.60</b> 11.47                         | Spain CIF            |                                   |
| Lenguado                           |                    | 160-220                  | <b>10.90</b> 14.54                        | •                    |                                   |
| Solea vulgaris                     |                    | 210-300                  | <b>13.10</b> 17.48                        |                      |                                   |
|                                    |                    | 300-400                  | <b>17.20</b> 22.95                        |                      |                                   |
|                                    |                    | 400-600                  | <b>20.20</b> 26.95                        |                      |                                   |
|                                    |                    | 600-800                  | <b>20.70</b> 27.62                        |                      |                                   |
|                                    |                    | 800-1000                 | <b>19.20</b> 25.62                        |                      |                                   |
|                                    | Fresh - whole      | No. 3                    | <b>14.43</b> 19.25 + <b>12.09</b> 16.13 + | Italy CIF            |                                   |
|                                    |                    | No. 4<br>No. 5           | <b>8.75</b> 11.67 -                       |                      |                                   |
|                                    |                    | No. 1                    | 9.60 12.81 -                              | CPT                  | Croatia                           |
|                                    | Fresh - gutted     | No. 3                    | <b>9.85</b> 13.14 +                       | <b>O.</b> 1          | Belgium                           |
|                                    | Ĭ                  | No. 4                    | <b>8.06</b> 10.75 +                       |                      | o .                               |
|                                    |                    | No. 5                    | <b>6.63</b> 8.85 +                        |                      |                                   |
|                                    |                    | No. 2                    | <b>19.50</b> 26.02 +                      | FCA                  | Netherlands                       |
|                                    |                    | No. 3                    | <b>12.49</b> 16.66 +                      | CPT                  |                                   |
|                                    |                    | No. 4                    | <b>9.63</b> 12.85 +                       |                      |                                   |
| Firemon plains/                    | Freeh whole        | No. 5                    | <b>6.84</b> 9.13 -                        | CIF                  |                                   |
| European plaice/<br>Plie d'Europe/ | Fresh - whole      | 150-300 gr/pc<br>300-400 | <b>3.90</b> 5.20<br><b>4.00</b> 5.34      | Spain CIF            |                                   |
| Solla europea                      |                    | 400-600                  | <b>4.00</b> 5.34                          |                      |                                   |
| Pleuronectes platessa              |                    | > 500                    | <b>4.30</b> 5.74                          |                      |                                   |
| European Flounder/                 | Fresh - whole      |                          | <b>1.45</b> 1.93 =                        | Italy FCA            | Denmark                           |
| Flet d'Europe/                     |                    |                          |   |                      |                                   |
| Platija europea                    |                    |                          |   |                      |                                   |
| Platichthys flesus                 |                    |                          | <b>1.90</b> 2.54 =                        |                      | Netherlands                       |
| TUNAS/BILLFISHE                    | S                  |                          |   | Ja                   | nuary 2013                        |
| Tuna/Thon/Atún                     | Skipjack - whole   | main size                | 1.46 <b>1.95</b> +                        | Bangkok CFR          | Western/Central                   |
| Thunnus spp.                       | Skipiaak whole     | _                        | 1 57 2 10 -                               | Foundor              | Pacific Ocean                     |
|                                    | Skipjack - whole   |                          | 1.57 <b>2.10</b> =                        | Ecuador<br>ex-vessel | Eastern tropical<br>Pacific Ocean |
|                                    | Skipjack - whole   | -                        | 1.74 2.32 =                               | Seychelles           | Indian Ocean                      |
|                                    | Yellowfin - whole  | _                        | <b>2.25</b> 3.00 -                        | FOB                  | didii Occaii                      |
|                                    | Skipjack - whole   |                          | <b>1.64</b> 2.19 +                        | Abidjan              | Atlantic Ocean                    |
|                                    | Yellowfin - whole  | > 10 kg                  | <b>2.50</b> 3.34 -                        | ex-vessel            |                                   |

| Fish Species           | Product Form                 | Grading                        | Price per     | kg                   | Reference          | Origin          |
|------------------------|------------------------------|--------------------------------|---------------|----------------------|--------------------|-----------------|
| Trade Name             | Product Form                 | Grading                        | As stated EUR | USD                  | & Area             | Origin          |
| TUNAS/BILLFISHE        | S (cont.)                    |                                |               |                      | Ja                 | nuary 2013      |
| Tuna/Thon/Atún         | Skipjack - whole             | main size                      | 1.70          | 2.27 =               | Spanish            | Various Origin  |
| Thunnus spp.           | Yellowfin - whole            | > 10 kg                        | 2.65          | 3.54 -               | Canneries CFR      |                 |
| ,,                     | Skipjack - cooked & cleaned  | single cleaned                 | 4.85          | 6.47 -               | Spain DDP          | Kenya           |
|                        | loins - vacuum packed        |                                |               |                      |                    |                 |
|                        | Yellowfin - cooked & cleaned | double cleaned                 | 6.71          | 8.95 =               | Italy DDP          | Solomon Is./    |
|                        | loins - vacuum packed        |                                |               |                      |                    | Kenya           |
|                        | Skipjack - whole             | 1.8-3.5 kg/pc                  | 1.73          | 2.31 +               | Spain DDP          | Ghana           |
|                        | Yellowfin - whole            | > 10 kg                        | 2.45          | 3.27 -               |                    | Panama          |
|                        | Yellowfin - whole            | 3-10 kg/pc                     | 2.20          | 2.94 -               | DAT                | Atlantic Ocean  |
|                        |                              | > 10 kg                        | 2.70          | 3.60 -               |                    |                 |
|                        | Bigeye - whole               | > 10 kg                        | 2.35          | 3.14 -               |                    |                 |
|                        | Skipjack - whole             | > 1.8 kg/pc                    | 1.70          | 2.27 -               |                    |                 |
|                        | Yellowfin - loins            | 4                              | 6.50          | 8.67 -               | DDP                | Eastern Pacific |
|                        | Skipjack - loins             | 4                              | 5.50          | 7.34 -               |                    | Ocean           |
|                        | Bigeye - loins               | 4                              | 5.80          | 7.74 =               |                    | W + D '6        |
|                        | Albacore - whole             | 0.41/                          | 2.90          | 3.87                 | F04                | Western Pacific |
|                        | Bigeye - loins, 100% cleaned | 2-4 kg/pc                      | 5.95          | 7.94 =               | FCA                | Spain           |
|                        | Skipjack - pre-cooked loins  |                                | 4.57          | 6.10 =               | Ecuador FOB        | Ecuador         |
|                        | Yellowfin - pre-cooked loins | single cleaning                | 5.10          | 6.80 =               | (for European mkt) |                 |
| O                      | 0                            | double cleaning<br>20-30 kg/pc | 5.32          | <b>7.10 =</b> 6.40 * | 0                  | On air          |
| Swordfish/Espadon/     | Seafrozen                    | 30-50-70                       | 4.80          |                      | Spain FOT          | Spain           |
| Pez espada             |                              | 70-100                         | 4.80          | 6.40 *               |                    |                 |
| Xiphias gladius        |                              | 70-100                         |               |                      |                    |                 |
| SMALL PELAGICS         |                              |                                |               |                      | Ja                 | nuary 2013      |
| Mackerel/Maquereau/    | Whole                        | 300-500 gr/pc                  | 1.20          | 1.60 -               | Spain FCA          | Spain           |
| Caballa                | Fresh - whole                |                                | 2.15          | 2.87 *               | Italy FCA          | France          |
| Scomber scombrus       |                              |                                | 1.84          | 2.45 +               |                    | Spain           |
|                        | Whole                        | 200-400 gr/pc                  | 1.05          | 1.40 =               | Netherlands FOB    | Faeroe Islands  |
|                        |                              | 300-500                        | 1.15          | 1.53 =               | for Eastern Europe |                 |
| Herring/Hareng/Arenque |                              |                                | 2.88          | 3.84                 | Italy CPT          | Denmark         |
| Clupeidae              | Fresh - whole                | 70-100 gr/pc                   | 0.45          | 0.60 +               | Poland FOB         | Baltic          |
| Sprat/Sprat/Espadin    |                              |                                | 0.29          | 0.39 +               |                    |                 |
| Sprattus sprattus      |                              | 4                              |               |                      |                    |                 |
| Sardine/Sardine/       | Fresh - whole                |                                | 2.00          | 2.67 +               | Italy CPT          | Italy           |
| Sardina                |                              |                                | 1.14          | 1.52 +               |                    | Croatia         |
| Sardina pilchardus     |                              |                                | 1.42          | 1.89                 |                    | Spain           |
| CEPHALOPODS            |                              |                                |               |                      | Ja                 | nuary 2013      |
| Squid/Encornet/Calamar | Frozen - whole               | S (< 18 cm)                    | 5.50          | 7.34 -               | Italy CIF          | South Africa    |
| Loligo spp.            |                              | M (18-25)                      | 5.80          | 7.74 -               |                    |                 |
|                        |                              | L (25-30)                      | 6.00          | 8.01 -               |                    |                 |
|                        |                              | XL (>30)                       | 6.00          | 8.01 -               |                    |                 |
| Todarodes spp.         | cleaned tubes                | < 5                            | 1.61          | 2.15 *               | Germany CFR        | China           |
|                        | IQF, 30% glazing             | < 10                           | 1.50          | 2.00 *               |                    |                 |
| Octopus/Poulpe/Pulpo   | Whole                        | T1                             | 9.50          | 12.68 =              | Spain CFR          | Morocco         |
| Octopus vulgaris       |                              | T2                             |               | 12.01 =              |                    |                 |
|                        |                              | Т3                             |               | 11.34 =              |                    |                 |
|                        |                              | T4                             |               | 10.67 =              |                    |                 |
|                        |                              | T5                             |               | 10.01 =              |                    |                 |
|                        |                              | T6                             | 7.00          | 9.34 =               |                    |                 |
|                        |                              | T7                             | 6.50          | 8.67 =               |                    |                 |
|                        | •                            | 1                              | 1             |                      | 1                  | Ī               |
|                        |                              | T8                             | 6.00          | 8.01 =               |                    |                 |

| Fish Species                           | Product Form               | Gradina                  | Price per kg                           | Reference         | Origin        |
|--|----------------------------|--------------------------|--|-------------------|---------------|
| Trade Name                             | Product Form               | Grading                  | As stated EUR USD                      | & Area            | Origin        |
| CEPHALOPODS (C                         | ont.)                      |                          |  | Ja                | nuary 2013    |
| Octopus/Poulpe/Pulpo                   | Sushi topping -slice       | 7 gr/pc                  | 11.99 <b>16.00</b>                     | Europe CFR        | Indonesia     |
| Octopus vulgaris                       | 100% net weight            | 9                        | 11.99 <b>16.00</b>                     |                   |               |
|  | Flower type                | 1-2 kg/pc                | 3.82 <b>5.10</b>                       |                   |               |
|  | 90% net weight             | > 2 kg                   | 4.20 <b>5.60</b>                       |                   |               |
|  | Whole                      | T1 - T3                  | 5.62 <b>7.50</b> =                     | <b>Ghana</b> FOB  | Ghana/Senegal |
|  |                            | T4 - T7                  | 5.25 <b>7.00 =</b>                     | (European mkt)    |               |
| Cuttlefish/Seiche/                     | Whole                      | 100-200 gr/pc            | 3.75 <b>5.00</b> =                     |                   |               |
| Sepia                                  | Whole cleaned              | < 1 pc/kg                | 4.80 <b>6.40</b>                       | Germany CIF       | India         |
| Sepia spp.                             | 20% glazing                | 1-2                      | 4.80 <b>6.40</b>                       |                   |               |
|  |                            | 2-4                      | 4.80 <b>6.40</b>                       |                   |               |
|  | Whole cleaned, IQF         | 2-4 pc/kg                | 3.90 <b>5.20</b>                       |                   |               |
|  | 20% glazing                | 5-7                      | 3.90 <b>5.20</b>                       |                   |               |
|  |                            | 8-12                     | 3.60 4.80                              | - 255             | <u> </u>      |
|  | Whole - cleaned            | 20-40 pc/kg              | 2.55 3.40                              | Europe CFR        |               |
|  |                            | 40-60                    | 2.17 <b>2.90</b>                       |                   |               |
|  | M// 1 1 105                | > 60                     | 3.15 <b>4.20</b>                       | _                 |               |
| 0                                      | Whole - cleaned, IQF       | 50-100 pc/kg             | 3.15 <b>4.20</b>                       | 0                 | la alla       |
| Sepia pharaonis                        | Whole, cleaned, 25% glaze  | < 1                      | 3.37 <b>4.50</b> *                     | Germany CFR       | India         |
|  |                            | 1-2                      | 3.37 <b>4.50</b> *                     |                   |               |
| CRUSTACEANS                            |                            |                          |  | Ja                | anuary 2013   |
| Whiteleg shrimp/                       | PD, chemical treatment     | 31-40 pc/lb              | 7.35 <b>9.80</b>                       | Europe CFR        | Indonesia     |
| Crevette pattes                        | 100% net weight            | 41-50                    | 6.67 <b>8.90</b>                       |                   |               |
| blanches/Camarón                       | treated with non-phosphate | 51-60                    | 6.37 <b>8.50</b>                       |                   |               |
| patiblanco                             |                            | 61-70                    | 5.77 <b>7.70</b>                       |                   |               |
| Penaeus vannamei                       |                            | 71-90                    | 5.58 <b>7.45</b>                       |                   |               |
|  |                            | 91-120                   | 5.32 <b>7.10</b>                       |                   |               |
|  | Head-on, shell-on          | 30-40 pc/kg              | <b>7.05</b> 9.41 +                     | Spain CFR         | Central       |
|  |                            | 40-50                    | <b>5.55</b> 7.40 =                     |                   | America       |
|  |                            | 50-60                    | <b>4.95</b> 6.60 =                     |                   |               |
|  |                            | 60-70                    | <b>4.65</b> 6.20 =                     |                   |               |
|  |                            | 70-80                    | <b>4.15</b> 5.54 =                     |                   |               |
|  |                            | 80-100                   | <b>4.05</b> 5.40 +                     |                   |               |
|  |                            | 100-120                  | <b>3.95</b> 5.27 +                     |                   |               |
|  | Raw PD, IQF 20% glaze      | 26-30                    | 5.85 <b>7.80</b> *                     | Germany CFR       | Viet Nam      |
|  |                            | 31-40                    | 5.02 <b>6.70</b> *                     |                   |               |
|  |                            | 41-50                    | 4.87 <b>6.50</b> *                     |                   |               |
|  |                            | 51-60                    | 4.72 6.30 *                            |                   |               |
|  | Head-on, shell-on          | 80-100                   | No quotations                          | Colombia          | Colombia      |
|  |                            | 100-120                  | 0.45                                   | for European main | 0 11 10 1     |
|  | Head-on, shell-on          | 30-40 pc/kg              | 6.15 <b>8.20</b>                       | South/Central     | South/Central |
|  |                            | 40-50                    | 5.32 <b>7.10</b>                       | America FOB       | American      |
|  |                            | 50-60                    | 4.46 <b>5.95</b>                       | for European main |               |
|  |                            | 60-70                    | 4.16 <b>5.55</b>                       | ports             |               |
| Argontino vod skrime:                  | Whole head on shall an     | 70-80                    | 3.82 <b>5.10</b>                       | Chain EVIA        | Argontics     |
| Argentine red shrimp/                  | Whole, head-on, shell-on   | > 10-20 pc/kg<br>> 20-30 | <b>8.25</b> 11.01 + <b>6.10</b> 8.14 + | Spain EXW         | Argentina     |
| Salicoque rouge/                       |                            | > 20-30                  | <b>5.25</b> 7.00 +                     |                   |               |
| d'Argentine/Camarón                    |                            | > 30-40<br>> 40-60       | <b>4.75</b> 6.34 +                     |                   |               |
| langostín argentino Pleoticus muelleri |                            | > 40-60<br>> 60-80       | <b>4.75</b> 6.34 + <b>4.00</b> 5.34 +  |                   |               |
| i iconous muenem                       | L                          | - 00 <del>-</del> 00     | 4.00 5.54 +                            | <u> </u>          |               |

| Fish Species          | Product Form                          | Grading              | Price per kg                        | Reference    | Origin      |
|-----------------------|---------------------------------------|----------------------|-------------------------------------|--------------|-------------|
| Trade Name            | 1 Toddot Tollii                       | Ordaning             | As stated EUR US                    | D & Area     | Origin      |
| CRUSTACEANS (         | CONT.)                                |                      |                                     | J            | anuary 2013 |
| Black tiger/Crevette  | semi-IQF, head-on                     | 6-8                  | 7.49 <b>10.0</b>                    | 0 Europe CFR | Bangladesh  |
| tigrée/Camarón tigre  | 25% glaze                             | 8-12                 | 6.90 <b>9.2</b>                     | 0            |             |
| Penaeus monodon       |                                       | 13-15                | 5.88 <b>7.8</b>                     | 5            |             |
|                       |                                       | 16-20                | 4.50 <b>6.0</b>                     | 0            |             |
|                       |                                       | 21-30                | 4.27 <b>5.7</b>                     | 0            |             |
|                       |                                       | 31-40                | 3.82 <b>5.1</b>                     | 0            |             |
|                       |                                       | 41-50                | 3.52 <b>4.7</b>                     | 0            |             |
|                       | Headless, easy-peel, 30%              | 8-12                 | 6.71 <b>8.9</b>                     | 5            |             |
|                       | glaze - IQF                           | 13-15                | 6.07 <b>8.1</b>                     | 0            |             |
|                       |                                       | 16-20                | 5.47 <b>7.3</b>                     | 0            |             |
|                       |                                       | 21-25                | 5.17 <b>6.9</b>                     | 0            |             |
|                       | Headless, IQF, 20% glaze              | 13-15                | 8.24 11.0                           | 0            |             |
|                       |                                       | 16-20                | 6.45 <b>8.6</b>                     |              |             |
|                       |                                       | 21-25                | 6.00 <b>8.0</b>                     |              |             |
|                       |                                       | 26-30                | 5.66 <b>7.5</b>                     |              |             |
|                       |                                       | 31-40                | 5.40 <b>7.2</b>                     |              |             |
|                       |                                       | 41-50                | 4.83 <b>6.4</b>                     |              | _           |
|                       | Tails - shell-on, easy peel           | 6-8                  |                                     | a Spain CFR  |             |
|                       | 20% glaze                             | 8-12                 | <b>8.90</b> 11.8                    |              |             |
|                       |                                       | 13-15                | <b>7.40</b> 9.8                     |              |             |
|                       |                                       | 16-20                | <b>6.90</b> 9.2                     |              |             |
|                       |                                       | 21-25                | <b>6.45</b> 8.6                     |              |             |
|                       | Head-on, shell-on, semi-IQF           | 13-15                | <b>7.50</b> 10.0                    |              |             |
|                       |                                       | 16-20                | <b>6.30</b> 8.4                     |              |             |
|                       | DD 105                                | 21-25                | 5.10 6.8                            |              |             |
|                       | PD, IQF                               | 8-12 pc/kg           | 13.00 17.3                          |              | Bangladesh  |
|                       | 90% net weight                        | 16-20                | 7.98 <b>10.6</b>                    |              |             |
|                       |                                       | 21-25<br>26-30       | 7.68 <b>10.2</b>                    |              |             |
| Razor mud shrimp/     | PUD, IQF, 70% net weight              |                      | 7.49 <b>10.0</b><br>4.68 <b>6.2</b> |              | China       |
| Solenocera melantho   | FOD, IQF, 70% flet weight             | 10-30 pc/kg<br>30-50 | 3.93 <b>5.2</b>                     |              | Cillia      |
| Soleriocera meiantilo |                                       | 50-70                | 3.41 <b>4.5</b>                     |              |             |
|                       |                                       | 70-100               | 3.00 4.0                            |              |             |
|                       |                                       | 100-200              | 2.40 <b>3.2</b>                     | · •          |             |
| Giant river prawn/    | Freshwater - head-on, shell-on,       | < 5 pc/lb            | 11.92 15.9                          |              |             |
| Bouquet géante/       | easy peel, IQF, 20% glaze,            | 6-8                  | 9.89 13.2                           |              |             |
| Langostino de río     | , , , , , , , , , , , , , , , , , , , | 8-12                 | 8.39 11.2                           |              |             |
| Macrobrachium         |                                       |                      |                                     |              |             |
| rosenbergii           |                                       |                      |                                     |              |             |
| Norway lobster/       | Whole                                 | 1-4 pc/kg            | <b>18.50</b> 24.6                   | 8 Spain DDP  | Iceland     |
| Langoustine/Cigala    | 4X1.5 kg                              | 5-7                  | <b>16.30</b> 21.7                   |              |             |
| Nephrops norvegicus   |                                       | 8-10                 | <b>15.00</b> 20.0                   |              |             |
| -                     |                                       | 11-15                | <b>11.50</b> 15.3                   | 4            |             |
|                       |                                       | 16-20                | <b>9.50</b> 12.6                    | 8            |             |
|                       |                                       | 21-25                | <b>8.50</b> 11.3                    | 4            |             |
|                       |                                       | 26-30                | <b>6.50</b> 8.6                     |              |             |
| European lobster/     | Live - bulk                           | 400-600 gr/pc        | <b>28.00</b> 37.3                   |              | Ireland     |
| Homard européen/      |                                       | 600-800              | <b>28.00</b> 37.3                   |              |             |
| Bogavante             |                                       |                      |                                     | companies    |             |
| Homarus gammarus      |                                       |                      |                                     | ,            |             |

| Fish Species                            | Product Form  | Cradina   | Price            | e per  | kg   | Reference                                     | Origin             |
|---|---|---|------------------|--|--|---|--------------------|
| Trade Name                              | Product Form  | Grading   | As stated        | EUR  | USD  | & Area  | Origin             |
| CRUSTACEANS (C                          | ONT.)   |   |                  |  |  | Ja  | nuary 2013         |
| American lobster/                       | Frozen whole cooked   | 275-300 gr/pc   | CAN 18.50        | 14.09  | 18.79  | Europe CIF                                    | Canada             |
| Homard américain/                       | popsicle  | 350-400   | CAN <b>17.75</b> | 13.52  | 18.03  |   |                    |
| Bogavante americano                     |   | > 450   | CAN <b>19.25</b> | 14.66  | 19.56  |   |                    |
| Homarus americanus                      |   | 300 gr/pc   | CAN <b>17.00</b> |  |  | France DDP                                    |                    |
| Edible crab/Tourteau/                   | Live  | 400-600 gr/pc   |                  | 3.50   | 4.67 +   | Delivered                                     | Ireland            |
| Buey de mar                             |   | 600-800   |                  | 3.50   | 4.67 +   | live to French                                |                    |
| Cancer pagurus                          |   |   |                  |  |  | vivier companies                              |                    |
| BIVALVES                                |   |   |                  |  |  | Ja  | nuary 2013         |
| Oyster/Huître/Ostra Crassostrea gigas   | Live  | No. 3   |                  | 4.50   | 6.00 =   | France prod. price                            | Ireland/France     |
| Mussel/Moule/Mejillón                   | Live - Bottom mussel  | +   |                  | 2.10   | 2.80 =   | wholesale                                     | France             |
| Mytilus edulis                          |   |   |                  | 1.90   | 2.54 =   |   | Netherlands        |
|   | Live  | 35-45 pc/kg   |                  | 6.47   | 8.63   | Spain CFR                                     |                    |
|   |   | 45-52   |                  | 5.57   | 7.43   |   |                    |
|   |   | 52-60   |                  | 5.49   | 7.32   |   |                    |
|   |   | 60-70   |                  | 4.04   | 5.39   |   |                    |
|   | bouchot   | > 75  |                  | 2.38   | 3.18   |   |                    |
| Mytilus galloprovincialis               | Live - Rope   | 60-80 pc/kg   |                  | 2.00   | 2.67 =   | France wholesale                              | Spain              |
| Mytilus chilensis                       | IQF mussel meat   | 100-200 pc/kg   | No o             | quotatio   | ons  | Europe CFR                                    | Chile              |
|   |   | 200-300   |                  |  |  |   |                    |
| - · · · · · · · · · · · · · · · · · · · | 1.05  | 300-500   |                  |  | 15.01  | 222   | •                  |
| Scallop/Coquille Saint-                 | IQF - shell-off   | 120-150 gr/pc   |                  | 11.50  | 15.34 -  | DDP   | Argentina          |
| Jacques/Vieira Zygochlamys patagonica   |   |   |                  |  |  |   |                    |
| Razor shell/Couteau/                    | IQF   | 12 cm   |                  | 3.43   | 4.58   | Spain CIF                                     | Netherlands        |
| Navajas - Solenidae                     |   | 12 5  |                  | 0.10   | 1.00   | opani on                                      | rtotrioriariae     |
| SALMON                                  |   |   |                  |  |  | Ja  | nuary 2013         |
| Atlantic salmon/                        | Scrape meat (for baby food)                                       |   |                  | 4.86   | 6.48   | France DDP                                    |                    |
| Coumon de IIAd                          |   |   |                  | 7.00   | 0.40   |   | Poland             |
| Saumon de l'Atlantique/                 | Fresh - gutted, head-on   | 1-2 kg/pc   |                  | na   | 0.40   | Transc 55.                                    | Poland<br>Scotland |
| Salmon de l'Atlantique/                 | Fresh - gutted, head-on Superior quality                          | 1-2 kg/pc<br>2-3  |                  |  | 6.00 =   | Trailed 55.                                   |                    |
|   | 1   | <b>.</b>  |                  | na<br>4.50   |  | 1141100 551                                   |                    |
| Salmón del Atlántico                    | 1   | 2-3   |                  | na<br>4.50   | 6.00 =   | Trails 55                                     |                    |
| Salmón del Atlántico                    | 1   | 2-3<br>3-4  |                  | na<br>4.50<br>5.15   | 6.00 =<br>6.87 =   |   |                    |
| Salmón del Atlántico                    | Superior quality  | 2-3<br>3-4<br>4-5<br>5-6<br>> 6   |                  | na<br>4.50<br>5.15<br>5.30   | 6.00 =<br>6.87 =<br>7.07 =   |   | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on                         | 2-3<br>3-4<br>4-5<br>5-6<br>> 6<br>1-2 kg/pc                                      |                  | na<br>4.50<br>5.15<br>5.30<br>5.50<br>5.50                               | 6.00 =<br>6.87 =<br>7.07 =<br>7.34 =<br>7.34 =   | . ( <b> </b>                                  |                    |
| Salmón del Atlántico                    | Superior quality  | 2-3<br>3-4<br>4-5<br>5-6<br>> 6<br>1-2 kg/pc<br>2-3                               |                  | na<br>4.50<br>5.15<br>5.30<br>5.50<br>5.50<br>na<br>4.30                 | 6.00 = 6.87 = 7.07 = 7.34 = 7.34 =   |   | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on                         | 2-3<br>3-4<br>4-5<br>5-6<br>> 6<br>1-2 kg/pc<br>2-3<br>3-4                        |                  | na<br>4.50<br>5.15<br>5.30<br>5.50<br>5.50<br>na<br>4.30<br>4.60         | 6.00 = 6.87 = 7.07 = 7.34 = 7.34 = 6.14 =  |   | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on                         | 2-3<br>3-4<br>4-5<br>5-6<br>> 6<br>1-2 kg/pc<br>2-3<br>3-4<br>4-5                 |                  | na<br>4.50<br>5.15<br>5.30<br>5.50<br>na<br>4.30<br>4.60                 | 6.00 = 6.87 = 7.07 = 7.34 = 7.34 = 6.14 = 6.14 =   |   | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on                         | 2-3<br>3-4<br>4-5<br>5-6<br>> 6<br>1-2 kg/pc<br>2-3<br>3-4<br>4-5<br>5-6          |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60                                 | 6.00 =<br>6.87 =<br>7.07 =<br>7.34 =<br>7.34 =<br>5.74 =<br>6.14 =<br>6.14 =   |   | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on Superior quality        | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6                                 |                  | na<br>4.50<br>5.15<br>5.30<br>5.50<br>na<br>4.30<br>4.60<br>4.60<br>4.60 | 6.00 =<br>6.87 =<br>7.07 =<br>7.34 =<br>7.34 =<br>5.74 =<br>6.14 =<br>6.14 =<br>6.14 =                                     |   | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on                         | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc                       |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60 4.60 4.40                       | 6.00 =<br>6.87 =<br>7.07 =<br>7.34 =<br>7.34 =<br>5.74 =<br>6.14 =<br>6.14 =<br>6.14 =<br>5.87 +                           | Romania/Bulgaria                              | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on Superior quality        | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 4-5                   |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60 4.60 4.40 4.80                  | 6.00 =<br>6.87 =<br>7.07 =<br>7.34 =<br>7.34 =<br>5.74 =<br>6.14 =<br>6.14 =<br>6.14 =<br>5.87 +<br>6.40 +                 | <b>Romania/Bulgaria</b><br>DDP                | Scotland           |
| Salmón del Atlántico                    | Fresh - gutted, head-on Superior quality  Fresh - head-on, gutted | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 4-5 6-7               |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60 4.60 4.40 4.80 4.80             | 6.00 = 6.87 = 7.07 = 7.34 = 7.34 = 6.14 = 6.14 = 6.14 = 6.14 = 6.40 + 6.40 +   | Romania/Bulgaria<br>DDP<br>for Eastern Europe | Scotland           |
| Salmón del Atlántico                    | Superior quality  Fresh - gutted, head-on Superior quality        | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 4-5 6-7 2-3 kg/pc     |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60 4.60 4.40 4.80 3.60             | 6.00 = 6.87 = 7.07 = 7.34 = 7.34 = 6.14 = 6.14 = 6.14 = 6.14 = 6.40 + 4.80   | <b>Romania/Bulgaria</b><br>DDP                | Scotland           |
| Salmón del Atlántico                    | Fresh - gutted, head-on Superior quality  Fresh - head-on, gutted | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 4-5 6-7 2-3 kg/pc 3-4 |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60 4.60 4.80 4.80 3.60 4.07        | 6.00 =<br>6.87 =<br>7.07 =<br>7.34 =<br>7.34 =<br>5.74 =<br>6.14 =<br>6.14 =<br>6.14 =<br>5.87 +<br>6.40 +<br>4.80<br>5.43 | Romania/Bulgaria<br>DDP<br>for Eastern Europe | Scotland           |
| Salmón del Atlántico                    | Fresh - gutted, head-on Superior quality  Fresh - head-on, gutted | 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 2-3 3-4 4-5 5-6 > 6 1-2 kg/pc 4-5 6-7 2-3 kg/pc     |                  | na 4.50 5.15 5.30 5.50 na 4.30 4.60 4.60 4.60 4.40 4.80 3.60             | 6.00 = 6.87 = 7.07 = 7.34 = 7.34 = 6.14 = 6.14 = 6.14 = 6.14 = 6.40 + 4.80   | Romania/Bulgaria<br>DDP<br>for Eastern Europe | Scotland           |

| Fish Cassiss             |  |                |          | Drice        | nor          | <b>.</b>         | Reference       |              |
|--------------------------|--|----------------|----------|--------------|--------------|------------------|-----------------|--------------|
| Fish Species             | Product Form   | Grading        |          | FIICE        | e per l      | ĸġ               |                 | Origin       |
| Trade Name               |  |                | As st    | ated         | EUR          | USD              | & Area          |              |
| TROUT                    |  |                |          |              |              |                  | Ja              | anuary 2013  |
| Trout/Truite/Trucha      | Whole fresh on ice                                   | 0.25-0.4 kg/pc | HUF      | 1332         | 4.50         | 6.00 =           | Hungary ex-farm | Hungary      |
| Salmo spp.               | Fillet - farmed                                      | 200-400 gr/pc  |          |              | 7.10         | 9.47 =           | Italy ex-farm   | Italy        |
|                          | Live - farmed  | 500-700 gr/pc  |          |              | 2.90         | 3.87 =           |                 |              |
| Rainbow trout/           | Live - farmed  | 250-400 gr/pc  |          |              | 2.90         | 3.87 =           |                 |              |
| Truite arc-en-ciel/      | Gutted   |                |          |              | 4.10         | 5.47 =           |                 |              |
| Trucha arco iris         |  |                |          |              |              |                  |                 |              |
| Oncorhynchus mykiss      |  |                |          |              |              |                  |                 |              |
|                          | Block frozen - gutted                                | 250-300 gr/pc  |          |              | 2.80         | 3.74 =           | Spain FCA       | Spain        |
|                          | 0% glaze   | 300-350gr/pc   |          |              | 2.80         | 3.74             |                 |              |
|                          |  | 350-400        |          |              | 2.80         | 3.74             |                 |              |
| FRESHWATER FIS           | н  |                |          |              |              |                  | Já              | anuary 2013  |
| Panga                    | Fillet - thawed                                      |                |          |              | 3.11         | 4.15 -           | Italy FCA       | Viet Nam     |
| Pangasius spp.           |  |                |          |              | 3.09         | 4.12 -           | CPT             |              |
|                          | Fillet, 20% glaze                                    | 120-170 gr/pc  |          |              | 1.48         | 1.97 *           |                 |              |
|                          |  | 170-220        |          |              | 1.48         | 1.97 *           |                 |              |
|                          | Fillet, IQF, 20% glaze                               | 120-170 gr/pc  |          |              | 1.68         | 2.24             | CIF             |              |
|                          |  | 170-220        |          |              | 1.68         | 2.24             |                 | _            |
|                          | Fillet, IQF, white - 20% glaze                       | 120-170-220    |          |              | 1.61         | 2.10 -           | Spain CFR       |              |
|                          | Fillet, interleaved, white - 10%                     | gr/pc          |          |              | 1.80         | 2.35 =           |                 |              |
|                          | glaze, skinless, boneless, belly-                    |                |          |              |              |                  |                 |              |
|                          | off, treated   |                |          |              |              |                  |                 |              |
|                          | Fillet - thawed                                      |                |          |              | 3.59         | 4.79             |                 |              |
| North African catfish/   | Fresh - whole, gutted, head-on                       | 0.6-2.5 kg/pc  | HUF      | 771          | 2.61         | 3.48 =           | Hungary         | Hungary      |
| Poisson-chat nord-       | Fresh gutted, skinned,head-off                       | 0.4-2 kg/pc    | HUF      | 1121         | 3.79         | 5.05 =           | EX-FARM         |              |
| africain/Pez-gato        | Fresh on ice - fillets, skinless                     |                | HUF      | 1402         | 4.74         | 6.32 =           |                 |              |
| Clarias gariepinus       | Fresh on ice - slices                                | 4051           | HUF      | 1191         | 4.02         | 5.37 =           |                 |              |
| Carp/Carpe/Carpa         | Live   | 1.2-5 kg/pc    | HUF      | 630          | 2.13         | 2.84 +           |                 |              |
| Cyprinus spp.            | Fresh, whole, gutted, head-on                        | 0.8-4.5 kg/pc  | HUF      | 806          | 2.72         | 3.63 +           |                 |              |
|                          | Fresh, whole, gutted, head-off Fresh on ice - slices | 0.7-4.5 kg/pc  | HUF      | 1051<br>1191 | 3.55<br>4.02 | 4.74 +<br>5.37 = |                 |              |
|                          | Fresh on ice - fillets                               |                | HUF      | 1332         |              | 6.00 +           |                 |              |
| Bighead carp/Carpe à     | Fresh gutted, head-off                               | 0.8-3.5 kg/pc  | HUF      |              | 2.03         | 2.71 =           |                 |              |
| grosse tête/Carpa        | Fresh on ice - slices                                | 0.0-3.3 kg/pc  | HUF      | 701          | 2.37         | 3.16 =           |                 |              |
| capezona                 | Fresh on ice - fillets                               |                | HUF      | 771          | 2.61         | 3.48 =           |                 |              |
| Aristichthys nobilis     |  |                | ''       |              | 2.01         | 0.10             |                 |              |
| Grass carp/              | Fresh - whole, gutted, scaled                        | 0.8-2.5 kg/pc  | HUF      | 1002         | 3.39         | 4.52 =           |                 |              |
| Carpe herbivore/         | head-off   |                |          |              |              |                  |                 |              |
| Carpa china              | Fresh on ice - slices                                |                | HUF      | 1051         | 3.55         | 4.74 =           |                 |              |
| Ctenopharyngodon idellus |  |                |          |              |              |                  |                 |              |
| Crucian Carp/            | Fresh - whole, gutted, scaled                        | 0.2-0.6 kg/pc  |          | No           | quotatio     | ns               |                 |              |
| Carassin/Carpín          | head-on - wild                                       |                |          |              |              |                  |                 |              |
| Carassius carassius      | Fresh on ice - fillets                               |                |          |              |              |                  |                 |              |
| Wels/Silure glane/Siluro | Fresh - gutted, head-on                              | 1-4.5 kg/pc    | HUF      | 1402         | 4.74         | 6.32 =           |                 |              |
| Silurus glanis           |  |                |          |              |              |                  |                 |              |
| Tilapia                  | Gutted, scale-off                                    | 300-500 gr/pc  |          | No           | quotatio     | ons              | Germany CFR     | India        |
| Oreochromis spp.         | 20% glaze -wild catch                                | 500-700        |          |              |              |                  |                 |              |
| Nile perch/Perche du     | Fresh fillet   | 200-400 gr/pc  |          |              | 4.24         | 5.66 -           | Italy DDP       | Tanzania     |
| Nil/Perca del Nilo       |  |                |          |              | 4.15         | 5.54 -           |                 | Uganda       |
| Lates niloticus          |  | 400-700 gr/pc  | -        |              | 4.07         | 5.43 -           |                 | Tanzania     |
|                          |  |                |          |              | 4.02         | 5.36 -           |                 | Uganda       |
|                          |  | 000 500        |          |              | 4.28         | 5.71 *           | 0               | Kenya        |
|                          | France Gullet  | 200-500 gr/pc  |          |              | 4.10         | 5.47             | Spain CFR       | Uganda       |
|                          | Frozen fillet  | 500-1000 gr/pc | <u> </u> |              | 3.65         | 4.87 *           | DDP             | Uganda/Tanz. |

| Fish Species                          | Product Form                   | Grading                  | Price per kg                          | Reference  | Origin      |
|---------------------------------------|--------------------------------|--------------------------|---------------------------------------|------------|-------------|
| Trade Name                            | Floudetionii                   | Grauling                 | As stated EUR USD                     | & Area     | Origin      |
| NON-TRADITIONAL                       | L SPECIES                      |                          |                                       | J:         | anuary 2013 |
| Sturgeon/Esturgeon/                   | Frozen - Whole                 | 1.5-2 kg/pc              | <b>6.00</b> 8.01 =                    | France CIF | France      |
| Esturione                             | Gutted                         | 5-7 kg/pc                | <b>6.00</b> 8.01 =                    |            |             |
| Acipenseridae                         | Fillets                        | 200-300 gr/pc            | <b>11.00</b> 14.68 =                  | 1          |             |
|                                       |                                | 800-1000                 | <b>11.00</b> 14.68 =                  |            |             |
| A.baeri                               | Caviar (Aquitaine) metal boxes |                          | <b>1 500</b> 2 001 +                  |            |             |
| Blue shark/Peau bleue/                | H&G, skin-on                   | 7-12 kg/pc               | <b>1.10</b> 1.47 =                    | Spain FCA  | Spain       |
| Tiburón azul                          |                                |                          |                                       |            |             |
| Prionace glauca                       | Freeh whole                    | 200 400 ==/==            | <b>3.06</b> 4.08 *                    | Italy FOA  | Argentine   |
| Red Porgy/Pagre/Pargo Pagrus pagrus   | Fresh - whole                  | 300-400 gr/pc<br>400-600 | <b>3.06</b> 4.08 * <b>3.04</b> 4.06 - | Italy FCA  | Argentina   |
| Pagrus pagrus                         |                                | 600-800                  | <b>3.74</b> 4.08 -                    |            |             |
|                                       |                                | 800-1000                 | <b>4.23</b> 5.64 *                    |            |             |
| Sand Steebras/Marbré/                 | Fresh - whole                  | 000 1000                 | 9.30 12.41 +                          | CPT        | Morocco     |
| Herrera                               | Mediterranean                  |                          | <b>5.50</b> 7.34 +                    | FOB        | Croatia     |
| Lithognathus mormyrus                 |                                |                          |                                       |            |             |
| White seabream/                       | Fresh - whole                  | 300-500 gr/pc            | <b>7.53</b> 10.05 +                   | CPT        | Spain       |
| Sar commun/Sargo                      |                                |                          |                                       |            |             |
| Diplodus sargus                       |                                |                          |                                       |            |             |
| Tub gurnard/Grondin                   | Fresh - whole                  | 1-2 kg/pc                | <b>14.50</b> 19.35 -                  |            | Morocco     |
| perlon/Begel                          |                                | 500-1000                 | <b>14.00</b> 18.68 -                  |            |             |
| Chelidonichthys lucerna               |                                | 200-400 gr/pc            | <b>1.23</b> 1.64 -                    | FCA        | France      |
|                                       |                                | 300-500                  | <b>1.80</b> 2.40 -                    |            |             |
| Red mullet/                           | Fresh - whole                  | <u> </u>                 | <b>2.88</b> 3.84 +                    |            | Croatia     |
| Rouget de vase/                       |                                | Ш                        | <b>2.23</b> 2.98 +                    |            |             |
| Salmonete de fango<br>Mullus barbatus |                                |                          |                                       |            |             |
| Surmullet/                            | Fresh - whole                  | 200-300 gr/pc            | <b>6.95</b> 9.27 +                    | CPT        |             |
| Rouget de roche/                      | Tresii - Wilole                | 200-300 gi/pc            | 9.30 12.41 +                          | FCA        | Morocco     |
| Salmonete de roca                     |                                |                          | 10.65 14.21 -                         | CPT        | Words       |
| Mullus surmuletus                     |                                |                          |                                       |            |             |
| Picked dogfish/                       | Fresh - whole                  | Large                    | <b>7.37</b> 9.83 +                    | 1          | USA         |
| Aiguillat commun/                     |                                | Medium                   | <b>6.72</b> 8.97 -                    |            |             |
| Mielga                                |                                |                          |                                       |            |             |
| Squalus acanthias                     |                                |                          |                                       |            |             |
| SEABASS/SEABRE                        | EAM/MEAGRE                     |                          |                                       | J          | anuary 2013 |
| Seabass/Bar,                          | Fresh - whole                  | 200-300 gr/pc            | <b>3.20</b> 4.27 -                    | Greece FOB | Greece      |
| Loup/Lubina                           | farmed                         | 300-450                  | <b>4.25</b> 5.67 -                    |            |             |
| Dicentrarchus labrax                  |                                | 400-600                  | <b>4.85</b> 6.47 -                    |            |             |
|                                       |                                | 600-800                  | <b>6.90</b> 9.21 -                    |            |             |
|                                       |                                | 800-1000                 | <b>8.40</b> 11.21 =                   |            |             |
|                                       |                                | > 1000                   | 9.00 12.01 =                          |            |             |
|                                       |                                | 200-300 gr/pc            | <b>3.40</b> 4.54 -                    | Italy CIF  | 1           |
|                                       |                                | 300-450                  | <b>4.45</b> 5.94 -                    |            |             |
|                                       |                                | 450-600                  | <b>5.05</b> 6.74 -                    |            |             |
|                                       |                                | 600-800                  | <b>7.10</b> 9.47 -                    |            |             |
|                                       |                                | 800-1000                 | <b>8.60</b> 11.47 =                   |            |             |
|                                       |                                | > 1000                   | <b>9.20</b> 12.27 =                   |            |             |
|                                       |                                | 200-300 gr/pc            | <b>3.45</b> 4.60 -                    | France CIF | 1           |
|                                       |                                | 300-450                  | <b>4.50</b> 6.00 -                    |            |             |
|                                       |                                | 450-600                  | <b>5.10</b> 6.80 -                    |            |             |
|                                       |                                | 600-800                  | <b>7.15</b> 9.54 -                    |            |             |
|                                       | I .                            |                          | I                                     | I          |             |

| Fish Species         | Product Form                    | Gradina        | Price per kg         | Reference          | Origin     |
|----------------------|---------------------------------|----------------|----------------------|--------------------|------------|
| Trade Name           | Product Form                    | Grading        | As stated EUR USD    | & Area             | Origin     |
| SEABASS/SEABR        | EAM/MEAGRE (CONT.)              |                |                      | Ja                 | nuary 2013 |
| Seabass/Bar,         | Fresh - whole                   | 200-300 gr/pc  | <b>3.44</b> 4.59 -   | Spain CIF          | Greece     |
| Loup/Lubina          | farmed                          | 300-450        | <b>4.49</b> 5.99 -   |                    |            |
| Dicentrarchus labrax |                                 | 450-600        | <b>5.09</b> 6.79 -   |                    |            |
|                      |                                 | 600-800        | <b>7.14</b> 9.53 -   |                    |            |
|                      |                                 | 800-1000       | <b>8.64</b> 11.53 =  |                    |            |
|                      |                                 | > 1000         | <b>9.24</b> 12.33 =  |                    |            |
|                      |                                 | 200-300 gr/pc  | <b>3.47</b> 4.63 -   | Germany CIF        |            |
|                      |                                 | 300-450        | <b>4.52</b> 6.03 -   |                    |            |
|                      |                                 | 450-600        | <b>5.12</b> 6.83 -   |                    |            |
|                      |                                 | 600-800        | <b>7.17</b> 9.57 -   |                    |            |
|                      |                                 | 800-1000       | <b>8.67</b> 11.57 =  |                    |            |
|                      |                                 | > 1000         | <b>9.27</b> 12.37 =  |                    |            |
|                      |                                 | 200-300 gr/pc  | <b>3.45</b> 4.60 -   | Portugal CIF       |            |
|                      |                                 | 300-450        | <b>4.50</b> 6.00 -   |                    |            |
|                      |                                 | 450-600        | <b>5.10</b> 6.80 -   |                    |            |
|                      |                                 | 600-800        | <b>7.15</b> 9.54 -   |                    |            |
|                      |                                 | 800-1000       | <b>8.65</b> 11.54 =  |                    |            |
|                      |                                 | > 1000         | <b>9.25</b> 12.34 =  |                    |            |
|                      |                                 | 200-300 gr/pc  | <b>3.63</b> 4.84 -   | UK CIF             | 1          |
|                      |                                 | 300-450        | <b>4.68</b> 6.24 -   |                    |            |
|                      |                                 | 450-600        | <b>5.28</b> 7.04 -   |                    |            |
|                      |                                 | 600-800        | <b>7.33</b> 9.78 -   |                    |            |
|                      |                                 | 800-1000       | <b>8.83</b> 11.78 =  |                    |            |
|                      |                                 | > 1000         | <b>9.45</b> 12.61 =  |                    |            |
|                      |                                 | 200-300 gr/pc  | <b>3.10</b> 4.14 +   | Greece EXW         |            |
|                      |                                 | 300-400        | <b>4.00</b> 5.34 +   | for Eastern Europe |            |
|                      |                                 | 400-600        | <b>4.90</b> 6.54 +   |                    |            |
|                      |                                 | 600-800        | <b>7.80</b> 10.41 +  |                    |            |
|                      |                                 | 800-1000       | <b>10.50</b> 14.01 + |                    |            |
|                      |                                 | > 1000         | <b>11.60</b> 15.48 + |                    |            |
|                      | Fresh - whole - wild            | 1000-2000      | <b>13.50</b> 18.01 = | Italy CPT          | Egypt      |
|                      | Mediterranean                   | > 2000         | <b>14.00</b> 18.68 = |                    |            |
|                      | Fresh - whole - wild - Atlantic | 500-1000 gr/pc | <b>7.31</b> 9.75 +   |                    | France     |
| Gilthead seabream/   | Fresh - whole                   | 200-300 gr/pc  | <b>3.20</b> 4.27 =   | Greece FOB         | Greece     |
| Dorade royale/Dorada | farmed                          | 300-450        | 3.55 4.74 =          |                    |            |
| Sparus aurata        |                                 | 450-600        | <b>3.75</b> 5.00 =   |                    |            |
|                      |                                 | 600-800        | <b>5.20</b> 6.94 =   |                    |            |
|                      |                                 | 800-1000       | <b>7.75</b> 10.34 =  |                    |            |
|                      |                                 | > 1000         | <b>8.45</b> 11.27 =  |                    |            |
|                      |                                 | 200-300 gr/pc  | <b>3.40</b> 4.54 =   | Italy CIF          |            |
|                      |                                 | 300-450        | <b>3.75</b> 5.00 =   |                    |            |
|                      |                                 | 450-600        | <b>3.95</b> 5.27 =   |                    |            |
|                      |                                 | 600-800        | <b>5.40</b> 7.20 =   |                    |            |
|                      |                                 | 800-1000       | <b>7.95</b> 10.61 =  |                    |            |
|                      |                                 | > 1000         | <b>8.65</b> 11.54 =  |                    |            |

| Fish Species         | Product Form         | Grading        | Price per kg         | Reference          | Origin     |
|----------------------|----------------------|----------------|----------------------|--------------------|------------|
| Trade Name           | 1 Todact Tomi        | Oracing        | As stated EUR USD    | & Area             | Origin     |
| SEABASS/SEABRE       | EAM/MEAGRE (CONT.)   |                |                      | Ja                 | nuary 2013 |
| Gilthead seabream/   | Fresh - whole        | 200-300 gr/pc  | <b>3.45</b> 4.60 =   | France CIF         | Greece     |
| Dorade royale/Dorada | farmed               | 300-450        | <b>3.80</b> 5.07 =   |                    |            |
| Sparus aurata        |                      | 450-600        | <b>4.00</b> 5.34 =   |                    |            |
|                      |                      | 600-800        | <b>4.10</b> 5.47 =   |                    |            |
|                      |                      | 800-1000       | <b>8.00</b> 10.67 =  |                    |            |
|                      |                      | > 1000         | <b>8.70</b> 11.61 =  |                    |            |
|                      |                      | 200-300 gr/pc  | <b>3.44</b> 4.59 =   | Spain CIF          |            |
|                      |                      | 300-450        | <b>3.79</b> 5.06 =   |                    |            |
|                      |                      | 450-600        | <b>3.99</b> 5.32 =   |                    |            |
|                      |                      | 600-800        | <b>5.44</b> 7.26 =   |                    |            |
|                      |                      | 800-1000       | <b>7.99</b> 10.66 =  |                    |            |
|                      |                      | > 1000         | <b>8.69</b> 11.59 =  |                    |            |
|                      |                      | 200-300 gr/pc  | <b>3.47</b> 4.63 =   | Germany CIF        |            |
|                      |                      | 300-450        | <b>3.82</b> 5.10 =   |                    |            |
|                      |                      | 450-600        | <b>4.02</b> 5.36 =   |                    |            |
|                      |                      | 600-800        | <b>5.47</b> 7.30 =   |                    |            |
|                      |                      | 800-1000       | <b>8.02</b> 10.70 =  |                    |            |
|                      |                      | > 1000         | <b>8.72</b> 11.63 =  |                    |            |
|                      |                      | 200-300 gr/pc  | <b>3.45</b> 4.60 =   | Portugal CIF       |            |
|                      |                      | 300-450        | <b>3.80</b> 5.07 =   |                    |            |
|                      |                      | 450-600        | <b>4.00</b> 5.34 =   |                    |            |
|                      |                      | 600-800        | <b>5.45</b> 7.27 =   |                    |            |
|                      |                      | 800-1000       | <b>8.00</b> 10.67 =  |                    |            |
|                      |                      | > 1000         | <b>8.70</b> 11.61 =  |                    |            |
|                      |                      | 200-300 gr/pc  | <b>3.63</b> 4.84 =   | UK CIF             |            |
|                      |                      | 300-450        | <b>3.98</b> 5.31 =   |                    |            |
|                      |                      | 450-600        | <b>4.18</b> 5.58 =   |                    |            |
|                      |                      | 600-800        | <b>5.63</b> 7.51 =   |                    |            |
|                      |                      | 800-1000       | <b>8.18</b> 10.91 =  |                    |            |
|                      |                      | > 1000         | <b>8.88</b> 11.85 =  |                    |            |
|                      |                      | 200-300        | <b>3.30</b> 4.40 =   | Greece EXW         |            |
|                      |                      | 300-400        | <b>3.50</b> 4.67 +   | for Eastern Europe |            |
|                      |                      | 400-600        | <b>3.60</b> 4.80 +   |                    |            |
|                      |                      | 600-800        | <b>4.60</b> 6.14 +   |                    |            |
|                      |                      | 800-1000       | <b>8.70</b> 11.61 +  |                    |            |
|                      |                      | > 1000         | <b>10.00</b> 13.34 = |                    |            |
|                      | Fresh - whole - wild | 800-1000 gr/pc | <b>14.38</b> 19.19 + | Italy FCA          | Morocco    |
|                      | Atlantic             | 1000-2000      | <b>14.76</b> 19.69 + |                    |            |
|                      |                      | > 2000         | <b>14.81</b> 19.76 + | _                  |            |
|                      | Mediterranean        | 300-400 gr/pc  | <b>9.94</b> 13.26 +  |                    | Spain      |
|                      |                      | 600-800        | <b>13.24</b> 17.67 * |                    |            |
|                      |                      | 800-1000       | <b>16.05</b> 21.41 * |                    |            |
|                      |                      | 1000-2000      | <b>16.95</b> 22.62 * |                    |            |
|                      |                      | > 2000         | <b>16.95</b> 22.62 * | 4                  | _          |
| Meagre/Maigre        | Whole - farmed       | > 2 kg/pc      | No quotations        | CIF                | Greece     |
| commun/Corvina       |                      | 1-2 kg/pc      | <b>8.30</b> 11.07    | CPT                | Egypt      |
| Argyrosomus regius   |                      | 2-4            | <b>8.50</b> 11.34    |                    |            |

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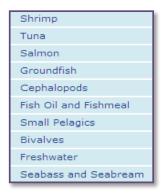
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| PRICE REFERENCE (INCOTERMS 2010)            |                                |  |  |  |
|---|--------------------------------|--|--|--|
| EXW   | ex works                       |  |  |  |
| FCA   | free carrier                   |  |  |  |
| FAS   | free alongside ship            |  |  |  |
| FOB   | free on board                  |  |  |  |
| CFR   | cost and freight               |  |  |  |
| CIF   | cost, insurance and freight    |  |  |  |
| CPT   | carriage paid to               |  |  |  |
| CIP   | carriage and insurance paid to |  |  |  |
| DDP   | delivered duty paid            |  |  |  |
| DAT (new)                                   | delivered at terminal          |  |  |  |
| DAP (new)                                   | delivered at place             |  |  |  |
| (DAF, DES, DEQ and DDU have been cancelled) |                                |  |  |  |
|   |                                |  |  |  |
| PRODUCT FORM                                |                                |  |  |  |
| IQF   | individually quick frozen      |  |  |  |
| IWP   | individually wrapped pack      |  |  |  |
| PBI   | pinbone in                     |  |  |  |
| PBO   | pinbone off                    |  |  |  |
| C&P   | cooked and peeled              |  |  |  |
| H&G   | headed and gutted              |  |  |  |
| FAS   | frozen at sea                  |  |  |  |
| PD  | peeled and deveined            |  |  |  |
| PUD   | peeled, undeveined             |  |  |  |

| SYMBOLS |  |  |  |  |
|---------|--|--|--|--|
|         | Price increased in original currency since |  |  |  |
|         | last report                                |  |  |  |
| -       | Price decreased in original currency since |  |  |  |
|         | last report                                |  |  |  |
| =       | Updated but unchanged price                |  |  |  |
| *       | New insertion                              |  |  |  |
|         | Not updated since last issue               |  |  |  |

| CURRENCY RATES           |     |        |        |  |  |
|--------------------------|-----|--------|--------|--|--|
|                          |     | USD    | EUR    |  |  |
| Canada                   | CAD | 0.98   | 1.31   |  |  |
| Hungary                  | HUF | 221.83 | 295.96 |  |  |
| Norway                   | NOK | 5.53   | 7.38   |  |  |
| USA                      | USD | -      | 1.33   |  |  |
| EU                       | EUR | 0.75   |        |  |  |
| Denmark                  | DKK | 5.59   | 7.46   |  |  |
| Exchange Rates: 12/01/13 |     |        |        |  |  |

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