

Issue 12/2017 December 2017

LATEST TRENDS

Demand is strong during this Christmas period, typically a time of high seafood consumption. Two categories of product are proving most popular, one being traditional products such as carp and cured cod and the other being luxury products such as lobster, oyster and crab. Prices for some species are severely elevated but this will change in most cases after Christmas and the year-end rush. However, for certain seafood items such as cephalopods, extremely tight supply means there is no end in sight for the upward trend.

GROUNDFISH

Christmas, in addition to the Lenten period, is one of the main consumption periods for cured cod, which includes both wetsalted cod and stockfish, particularly in the Southern part of the continent.



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The European Fish Price Report,

provide guidance on broad price trends. Price information is indicative and

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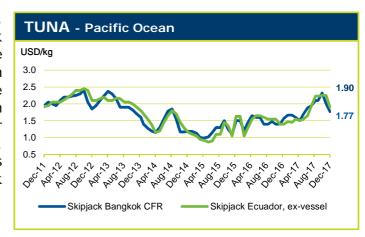
Prices for wet-salted Pacific cod (*Gadus macrocephalus*) fillets from frozen raw material are reported to be at historically high levels with little inventory available on the market, traders expecting TAC reductions, and strong demand for raw material from the USA and China. Expectations for January and February are for further increases in Pacific cod prices.

For wet-salted Atlantic cod fillets (*Gadus morhua*) from fresh raw material of Faroese and Icelandic origin, very little stock is available at present and the fisheries are coming to a close due to increasingly wintery conditions. In the Faroe Islands, in particular, available supply is almost zero. Combined with strong demand in Spain, this situation has resulted in sky high prices for cured Atlantic cod.

Increasing prices for Alaska pollock are reported in Vladivostok. In Moscow, demand is good, and although prices are reported to be stable for the time being, they are likely to rise soon. In Poland, cod landings were good during November and early December, leading to a decline from the high price levels reached earlier this year.

TUNA - BILLFISHES

Tuna prices have started to fall sharply, particularly skipjack on the Bangkok market, which is the trend setter for the whole canning sector. Fishing in the Western and Central Pacific is reported to be moderate-to-good in most areas with exception of the fishing grounds near Kiribati which are experiencing bad weather. Raw material inventories at Thai canneries remain at a healthy level as the skipjack price continues to decrease sharply.



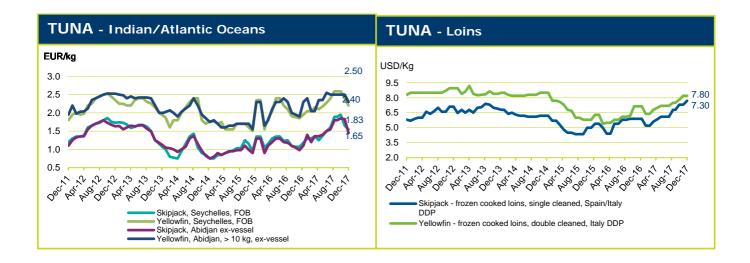
On 9 November 2017, the 2nd period of the tuna fishing ban began in the Central Eastern Pacific. This ban will last 72 days, ending on 19 January 2018, until which time 65 percent of the Ecuadorian tuna fleet will remain in port. Despite this halt in fishing activity, prices of raw skipjack have declined by 17 percent from the beginning of November, to around USD 2 100 per tonne. This unexpected decline was caused by the relatively low skipjack price in Bangkok, itself the result of weak demand for canned tuna in Europe and America. Importers in these areas are adopting a wait and see strategy, in anticipation of prices of finished material dropping even further.

Fishing effort has decreased in the Indian Ocean due to the closure of the yellowfin fishery to the Spanish fleet. Raw material inventories at local canneries remain healthy but transhipment activities have reduced. Skipjack and yellowfin prices have fallen in line with the broader market situation.



Catch rates in the Atlantic Ocean are reported to have slowed down while raw material inventories at local canneries remain at a moderate level. Following the global trend, both skipjack and yellowfin prices have decreased. The annual 2-month FAD closure for the Atlantic will come into effect from 1 January 2018.

European prices for both skipjack and yellowfin have fallen while market prices for cooked, double cleaned yellowfin loins remain stable. However, market activity is slow due to the upcoming year-end holidays and the impending arrival of duty-free quota loins.



SMALL PELAGICS

Herring catches in the Baltic are still good, but will come to a halt once the water begins to ice. In Poland, herring prices fell while sprat prices rose due to low supply. However, the latter product is still one of the fish species with the lowest price points, selling at USD 0.18 per kg.

Pacific herring is in ample supply and is selling at record low price levels in Vladivostok. On the Moscow market, however, the fish is marketed at the same price as one month ago.



CEPHALOPODS

After the seasonal catch ban, squid catches in South Africa were reported to be good, with mostly large sizes being landed. Offer prices on the European market have come down somewhat from the record level reached in November, due to good supply from South Africa.

Cuttlefish, meanwhile, is reported to be in low demand which is leading to declining prices.

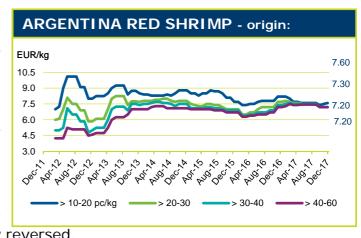
Octopus prices remain very high, with small octopuses selling at a level exceeding EUR 10.00 per kg and large octopuses easily reaching EUR 11.00. Most of the octopus supply is coming from Morocco and Mauritania, supplemented by some limited arrivals from Indonesia. During December, however, landings in Indonesia declined, and prices of octopus are now rising daily.



CRUSTACEANS

Surprisingly, demand for shrimp, generally an important component of Christmas dishes, is reported to be relatively weak on the European market. As a result, prices are stable or even declining, especially for the smaller sizes.

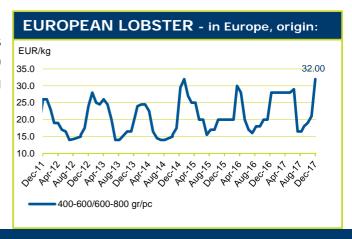
In Argentina there are no stocks of frozen on board shrimp available, and the demand for the on land production is beginning to prices upward. In Europe, Christmas campaign is at its height with good sales, stable prices and supply problems as yet undetected. The only exceptions are the large shrimp, such as 10/20, for which an upward trend is reported. Earlier 2017, the in differential between large and small shrimp had been decreasing but this trend has now reversed.



Norway lobster is in good demand leading up to the Christmas festivities, with prices for large specimens increasing on the Spanish and Italian market.



European lobster is in very strong demand and, with little local fishing activity at present, prices have soared and are now exceeding EUR 32.00 per kg. Similarly, crab prices are also increasing by the hour, approaching EUR 3 per kg.

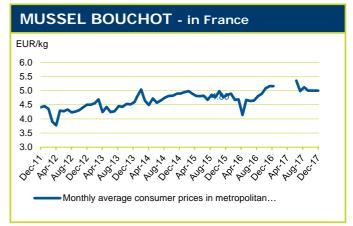


BIVALVES

Mussel sales in France are stable, as the winter months are not a typical consumption period.

All products forms are well represented, with Spanish mussels selling in the lower price bracket and the French bouchot mussel positioned in the upper price category, selling at around EUR 5.00 per kg.

The oyster season is expected to pick up again as we enter the festive period. According to the mortality monitoring bulletin from the French scientific institution IFREMER, dated 09/11/2017, the average cumulative mortality rate is 65.4 percent at



the national level for seed oysters with high regional variation. Juvenile and adult oysters are reported as having much lower mortality rates (7 percent and 6.9 percent respectively). Overall, according to the IFREMER monitoring programme up to early-November, seed mortalities are similar to 2016 levels whereas juvenile and adult mortality rates are below last year's levels. Summer oyster growth is reported to have been disappointing and a shortage of large oysters is expected for the end of year season. Oysters in France typically sell at EUR 4.60 per kg (No 3 size), but are selling retail at EUR 17.60 for the dozen. Some special oysters during this period can sell at EUR 2.80 per piece.

SALMON

As we approach the festive period, it is becomingly increasingly clear that the salmon farming sector will fall some way short of achieving the spectacular profits seen at the end of 2016 as salmon prices soared. Indeed, aggregate prices for farmed Atlantic salmon as reflected by the Fish Pool Index in week 49 of 2017 were 36 percent below the same week in 2016 at NOK 50.95 per kg, and only slightly up from a few weeks ago when prices reached their lowest level in 2 years. The primary cause of the decline is the significantly higher harvest

volumes coming out of Norway in the latter half of the year, which has resulted in an excess supply of unsold fish, depressing prices for farmed Atlantics across the continent. This drop was widely expected by the industry, but the sustained effect was perhaps somewhat less

anticipated. Reports suggest that excellent biological performance at Norwegian farms, meaning good growth rates and reduced disease mortalities, has provided a further boost to supply volumes and resulted in 10 percent higher biomasses compared with the same period last year. The impact of the situation is clearly evident in Norway's salmon export figures for November in the most recent report of the Norwegian Council (NSC), with total exported value for the

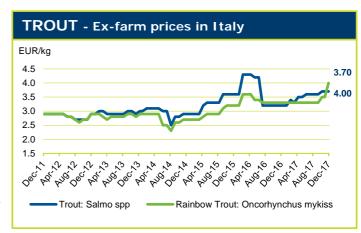


month down 5 percent compared with November 2016, even as total volume increased 11 percent to 103 000 tonnes.

The divergence between the expected impact of the volume spike and the reality has been reflected in forward price trends for December 2017 and early 2018, which have been revised downward over the last few weeks to NOK 52.40 per kg for December and NOK 55 per kg for the first quarter of 2018. Although underlying demand growth is still strong, the lower price level will take time to pass onto consumers and the current supply surplus combined with the 5-7 percent increase in Norwegian production anticipated for next year will slow upward price movement for some time to come.

TROUT

The conditions that boosted biological performance of farmed salmon has had the same effect on farmed Norwegian trout, pushing biomasses above the equivalent period last year. In the case of trout, however, supply has steeply declined in the last 2 years and the current biomass level is still well below that observed in 2015. As a consequence, prices remain high despite the 36 percent increase in exported volume for November reported by the NSC. Belarus and

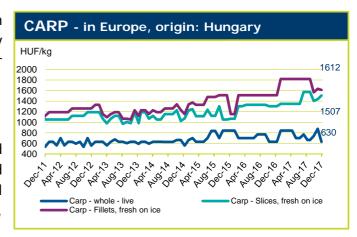


Japan remain the top destinations for exported Norwegian trout. Meanwhile, in Italy, trout prices are stable. Trout is generally not a very prominent product for Christmas sales.

FRESHWATER FISH

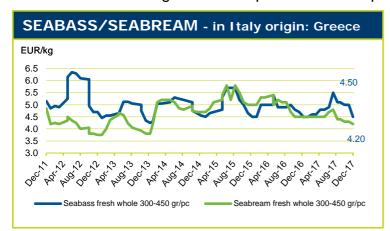
This is the main sales period for carp in Hungary and in Germany. Demand is very strong, but prices are reported to be stable or even declining slightly.

Nile perch supplies seem to have recovered after very limited arrivals during the third quarter of the year. Sales prices at retail outlets have dropped to EUR 9.99 per kg, down from EUR 17.99 per kg in October.



SEABASS - SEABREAM - MEAGRE

Turkey and Greece, the two largest suppliers to the European bass and bream market, both increased their harvest and export volumes substantially this year. This increase has been relatively more pronounced for bream, pushing prices down on the major Italian market to 4-year lows for the 300-450g size. Bass prices for the equivalent size are at comparable levels to the



last few years once seasonal trends are taken into account. However, reports from wholesale markets in Spain suggest that on that market there has been slight decline for farmed bass, again on a seasonally-adjusted basis. Christmas is typically the low point for bass and bream prices, which are more of a summer seafood item, but the usual uptrend in early 2018 will have to contend with further supply increases from Turkey, which stocked large quantities of juveniles last year. In Greece, meanwhile, the expected

consolidation of leading Greek aquaculture companies Selonda and Nireus, following the currently ongoing sales process, is anticipated to be a positive development for the industry as a whole, set to boost investment and innovation in marketing and production and provide renewed strategic direction for the Greek sector.



Fish Species	Product Form	Grading	Price	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
GROUNDFISH						De	ecember 2017
		ı	I				1
Cod/Cabillaud, Morue/	Fresh gutted			1.54	1.82 -	Poland FOB	Baltic Sea
Bacalao	IQF portion, single frozen	100-150 g/pc		7.30	8.60 =	Italy CIF	Iceland
Gadus morhua	Fresh - fillet	50-100 g/pc		4.00	4.71	CPT	Denmark
		100-200 200-400		6.10 8.68	7.19 <i>-</i> 10.23		
	Fresh - Whole	1-2 kg/pc		5.75	6.78 -		
	Tresit - Whole	2-4		6.07	7.15 -		
	Fresh gutted	2-3 kg/pc		6.27	7.39		
	Fresh - fillet	100-200 g/pc		5.08	5.99 -		Poland
		200-400		6.65	7.84 -		
	Fillet- IQF	500-1000g/pc		4.05	4.77	FCA	Spain
				4.30	5.07 =	CIF	
	Fillet - wet salted - 1st quality	700-1000 g/pc		9.30	10.96	Italy DDP	Iceland
	produced from fresh raw material						
	Portion single frozen, 10% glaze	100-150 g/pc		7.30	8.60	CIF	
	Stockfish	700 g/pc		23.00	27.11	DDP	Norway
		60-80 g/pc		28.70	33.82 =	FCA	
Gadus macrocephalus	Fillet - wet salted - 1st quality	400-700 g/pc		8.70	10.25 =	Italy CIP	Denmark
	produced from frozen raw material	1					
	Fillet- thawed			12.20	14.38 *		
	H&G	1-2 lb/pc		3.93	4.63 +	Europe CIF	Alaska/USA
		2-3		4.08	4.81 +		
		3-9		3.35	3.95		
	Whole, longline			3.87	4.57 *		
Hake/Merlu/Merluza	Minced block			3.46	4.08 *	Namibia FOB	Namilia
Merluccius capensis	Minced block			1.74	2.05 +	for Spanish market	Namibia
Wendedas capensis	IQF portion, trapeze	90-110 g/pc		6.40	7.54 +	Italy CIF	
	IQF	100-200 g/pc		6.20	7.31	Europe DDP	South Africa
Merluccius merluccius	Fresh - whole	100-200 g/pc		4.20	4.95 -	Italy CPT	Croatia
		200-300		5.08	5.99 *		
	Fresh - gutted	200-300 g/pc		5.43	6.40 +		
	· ·	300-400		6.51	7.67 -		
Merluccius productus	Fillet, PBO			2.29	2.70 =	Spain EXW	USA
	Minced block			1.48	1.75 =		
Alaska pollack/Lieu	H&G					Russian Fed.	Russian Fed.
de l'Alaska/Colín		>25		1.09	1.28 +	wnoiesale Vladivostok	
de Alaska		>30		0.81	0.95		
Theragra chalcogramma		>25		1.27	1.28 -	wholesale Moscow	
Surimi (Alaska pollack)	Stick - Paprika	250 g/pc		2.51	2.96	France CFR	Spain
Hoki	H&G	100-300 g/pc		1.63	1.92	Spain FOB	Ораш
	1100					Opanii i Ob	
Macruronus magellanicus		300-500		1.63	1.92		
		500-900		1.63	1.92		
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	no	o quotatio	n	Sweden FCA	Norway
Melanogrammus							
aeglefinus							
Ling/Lingue franche/	Fillet - wet salted	1-1.5 kg/pc		5.90	6.95	Italy DDP	Faeroe Islands
Maruca	Produced from fresh raw material	1					
Makes made	1st quality	0.01=-/-	1	40.40	40.00	Halv CDT	LUZ
Molva molva	Frank Tall	< 0.3 kg/pc		10.46	12.33 +	Italy CPT	UK
Monkfish/Baudroie/	Fresh - Tail	٥.		44 44	12.00		
Monkfish/Baudroie/ Rape	Fresh - Tail	0.3-0.5		11.11	13.09 +		
Monkfish/Baudroie/	Fresh - Tail	0.3-0.5 0.5-1		11.50	13.55 +		
Monkfish/Baudroie/ Rape	Fresh - Tail	0.3-0.5 0.5-1 1-2		11.50 11.73	13.55 + 13.82 +		
Monkfish/Baudroie/ Rape	Fresh - Tail Fresh - whole	0.3-0.5 0.5-1		11.50	13.55 +	FCA	France



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
GROUNDFISH (co	nt.)			D	ecember 201
John Dory/	Frozen skin-on	60-100 g/pc	7.97 9.40	Germany CFR	China
Saint Pierre	PBO, chemical free, 100% net	100-150	0.85 1.00		
Pez de San Pedro	weight, IQF,Bulk, frozen weight	150-200	8.90 10.50		
Zeus faber	+count	200-300	9.33 11.00		
	Fresh - gutted	600-800 g/pc	11.00 12.96	Italy CPT	Senegal
		800-1000	11.90 14.02 +		
		1000-2000	11.00 12.96		
	Fresh- whole	600-800 g/pc	9.27 10.93 +	FCA	Spain
		800-1000	11.95 14.08 +		
		1000-2000	11.95 14.08 +		
Sand steenbras/□	Fresh	300-500 g/pc	9.00 10.61 +		Morocco
Marbré/ Herrera		500/700	9.01 10.62 -		
ithognathus mormyrus		700/1000	9.10 10.72 +		
		Mixed	8.77 10.34		
FLATFISH				De	cember 201
urbot/Rodaballo	Fresh - whole	0 F 4 kg/pc	7.45 8.78	Spain CIF	
Psetta maxima	farmed	0.5-1 kg/pc 1-2	7.43 8.78 7.50 8.84	Spain Oil	Spain
ootta maxiina	lameu	2-3	7.50 8.84 7.70 9.07		
		3-4	9.70 9.07		
	Fresh - whole	< 0.5 kg/pc	9.10 10.72	1	Netherlands
	wild	0.4-0.6	3.90 4.60		Netherlands
	Wild	0.5-0.8	15.98 18.83		
		0.5-0.8	11.85 13.97		
		0.8-1	10.70 12.61		
		1-2	12.85 15.14		
		2-3	13.50 15.91		
		3-4	23.20 27.34		
		4-6	27.95 32.94		
	Fresh - whole	0.4-0-6 kg/pc	8.53 10.05	Italy CPT	Spain/Portuga
	farmed	0.6- 0.8	8.33 9.82 +	,	l opaniii ortage
		0.8-1	8.65 10.19 +		
		1-1.5	8.22 9.69 +		
		1.5-2	8.20 9.66 +		
		2-2.5	8.85 10.43 -		
		2.5-3	10.10 11.90 +		
		3-4	11.36 13.39 -		
		0.5-1	8.90 10.49		Netherlands
		0.7-1	10.41 12.27 +		
		1-2	11.64 13.72 +		
		2-3	11.81 13.92 +		
		3-4	12.80 15.09 *		
		> 4	26.00 30.64 +		
	Fresh - gutted	0.7-1kg/pc	9.07 10.69 +		
		1-2	10.36 12.21 +		
Sole/Sole/	Fresh - whole	< 175 g/pc	13.00 10.80	Spain CIF	Netherlands
enguado	wild	170-200	13.40 15.79		
Solea vulgaris		200-300	14.55 17.15		
		200-250	17.45 20.57		
		300-500	18.40 21.69		
		400-500	18.65 21.98		
		500-600	20.00 23.57		<u> </u>
	Fresh - whole	200-300 g/pc	17.70 20.86		France
	wild	300-400	22.45 26.46	Kala ODT	4
		No. 3	14.93 17.60	Italy CPT	
		No. 4	11.50 13.55		
	Fresh - whole	No. 5 No. 2	6.20 7.31 15.60 18.39 -	1	Netherlands
	i-iesii - Wildle	No. 2 No. 3	15.60 18.39 - 12.73 15.00 -		ivetheriands
		No. 4			
	Fresh - gutted	No. 2	13.76 16.22 + 13.16 15.51 -	1	
	i resii - guileu	No. 3	13.16 15.51 - 11.72 13.81 -		
		No. 4	10.33 12.17 -		
		No. 5	10.09 11.89 +		<u> </u>



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
FLATFISH (cont.)				De	cember 2017
Sole/Sole/	Fresh - whole	No. 2	14.91 17.57	Italy CIF	Netherlands
Lenguado		No. 3	14.15 16.68		
Solea vulgaris		No. 4	9.92 11.69		
European plaice/	Fresh - whole	300-400 g/pc	3.80 4.48	Spain CIF	1
Plie d'Europe/		400-600	5.00 5.89		
Solla europea		> 600	5.40 6.36		_
Pleuronectes platessa	IQF, white skin-on, 25% glaze	No. 2	3.70 4.36 +	Netherlands FOB	
European Flaunder/	IQF skin-off, 25% glaze Fresh - fillets skin-on	Larra	4.10 4.83 + 3.75 4.42	for Italian market Italy CPT	4
European Flounder/ Flet d'Europe/	skinless	Large Large	3.75 4.42 5.75 6.78	italy CF1	
Platija europea	whole	Large	2.19 2.58		
Platichthys flesus			1.51 1.78	FCA	
,			1.65 1.94 *	CPT	Denmark
Yellowtail flounder/	Frozen- whole	Large	2.06 2.43	Europe CIF	North Atlantic
Limande à queue jaune/					
Limanda					
Limanda ferruginea					
Common dab/ Limande/	Frozen- whole	Small	2.25 2.65		
Limanda		Large	2.62 3.09		
Limanda limanda					
Greenland Halibut/	Fillet - skinoff, boneless,		No quotations	Denmark FOB	Greenland
Reinhardtius	blockfrozen				
hippoglossoides	_				
TUNAS/BILLFISHE	S			De	cember 2017
Tuna/Thon/Atún	Skipjack - whole		1.44 1.70 -	Bangkok CFR	Western/Central
Thunnus spp.				<u> </u>	Pacific Ocean
	Skipjack - whole		1.61 1.90 -	Ecuador	Eastern Tropical
	Yellowfin - whole Skipjack - whole		1.87 2.20 - 1.48 1.74 -	ex-vessel Seychelles	Pacific Ocean Indian Ocean
	Yellowfin - whole		2.20 2.59 -	FOB	Indian Ocean
	Skipjack - whole		1.45 1.71 -	Abidjan	Atlantic Ocean
	Yellowfin - whole	> 10 kg	2.30 2.71 -	ex-vessel	
	Skipjack - whole	1.8-3.4 kg/pc	1.70 2.00 -	Spain CFR	Various origins
	Yellowfin - whole	> 10 kg	2.40 2.83 -		
	Skipjack - cooked & cleaned	double cleaned	6.53 7.70 =	Italy DDP	Solomon Islands
	loins - vacuum packed				
	Yellowfin - cooked & cleaned	double cleaned	6.95 8.20 =		Kenya/Mauri-
	loins - vacuum packed				tius/Solomon Is.
	Skipjack	> 1.8 kg/pc	1.74 2.05 =	Tunisia CFR	Ivory Coast
	V-ll-ordin order	40.1	1.46 1.73	Consis DAT	Ghana
	Yellowfin- whole	> 10 kg	2.60 3.06 * 1.77 2.09 *	Spain DAT	Atlantic Ocean
	Yellowfin- frozen loins	3-10 kg/pc	1.77 2.09 * 6.20 7.32 *	DDP	Eastern Pacific
	Skipjack - whole	> 3.5 kg	1.80 2.12 *	DAT	Atlantic Ocean
	Skipjack- frozen loins	- 0.0 mg	6.77 7.97 *	DDP	Eastern Pacific
	Bigeye- frozen loins		6.02 7.10 *	1	
	Bigeye- whole	> 10 kg	2.23 2.62 *	DAT	Atlantic Ocean
	Skipjack - whole		1.78 2.10 -	Europe CFR	Ecuador
	Yellowfin - pre-cooked loins	double cleaned	6.36 7.50 -		
		single cleaned	5.93 7.00 -		
	Skipjack - pre-cooked loins		5.26 6.20 -	_	
Swordfish/Espadon/	Fresh- whole		14.20 16.74 =	France, wholesale	Atlantic
Pez espada	Frozen- filet, vacuum	40 1-7-	8.40 9.90 =	No. 100	Spain
Xiphias gladius	Fresh - gutted	< 12 kg/pc	6.98 8.23 -	Italy FCA	
	Whole Mediterranean	13-18	7.04 8.30 +		
		19-25	7.04 8.30 +		
		26-25			
	Whole Atlantic	26-35 19-25	7.00 8.25 -		Morocco
	Whole Atlantic	19-25	6.26 7.38 =	-	Morocco
	Whole Atlantic			-	Morocco



Fish Species	Product Form	Grading	Price	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SMALL PELAGICS						De	cember 2017
Mackerel/Maquereau/	Fresh - whole			2.85	3.36	Italy CPT	Belgium
Caballa				2.26	2.66 -		UK
Scomber scombrus				2.90	3.42 +		Norway
				2.91	3.43 +		France
		4-6 pc/kg		2.11	2.49 +		
	Fresh - Fillets			4.59	5.41 +		
	butterfly cut			4.62	5.44 +		
Indian mackerel/	Whole, IQF	1-6 pc/kg		0.93	1.10 *	Tanzania CIF	Yemen
Maquereau des Indes	Whole, frozen block			0.89	1.05 *		
Caballa de la India							
Rastrelliger kanagurta							<u> </u>
Mackerel/Maquereau/	Whole	3-4 pc/kg		1.05	1.24	Spain FOB	Spain
Caballa							
Scomber scombrus							
Horse Mackerel/	Whole	> 24 cm/pc		1.23	1.45	Morocco FOB for	Morocco
Chincard/ Jurel						European market	
Trachurus spp							
Herring/Hareng/Arenque	Fresh - fillet			2.49	2.93 -	Italy CPT	Denmark
Clupeidae	Fresh - whole	250-300 g/pc		0.72	0.85 -	Russian Fed.	Russian Fed.
		> 350		1.52	1.79	wholesale Moscow	_
		> 25		0.75	0.88	Russian Fed.	
		> 300		0.48	0.57 -	wnoiesale Vladivostok	
		> 250		0.91	1.07		
		70-100 g/pc		0.25	0.29 -	Poland FOB	Baltic
Sprat/Sprat/Espadín				0.15	0.18 +		
Sprattus sprattus							
Sardine/Sardine/ Sardina	Fresh - whole			0.88	1.04 -	Italy CPT	Croatia
				1.42	1.67 *		Spain
Sardina pilchardus				1.00	1.18		Italy
				1.95	2.30		France
	Fresh - fillet			4.43	5.22		
				3.60	4.24		UK
				3.80	4.48 -	FCA	Spain
	Whole, IQF, 3% glaze			1.06	1.25 -		Croatia
	H& G			6.00	7.07 =	CPT	Italy



Fish Species Trade Name	Product Form	Grading	Price per k		Reference	Origin
			AS Stated EUR	USD	& Area	
CEPHALOPODS					De	cember 2017
Squid/Encornet/Calamar	Whole	S (< 18 cm)	6.30	7.42 +	Italy CIF	South Africa
Loligo spp.		M (18-25)	7.35	8.66 +		
		L (25-30)	7.55	8.90 +		
		XL (>30)	7.55	8.90 +		1
		S (< 18 cm)	6.30	7.42 *	Europe CFR	
		M (18-25)	7.10	8.37 *		
		L (25-30)	7.30	8.60 *		
		XL (>30)	7.30	8.60 *	1. I. E. O. I.	4
		S (< 18 cm)	6.77	7.98 -	Italy EXW	
	F	M (18-25)	7.85	9.25 +	Furana OIF	LICA
	Frozen	11-14 cm < 5	2.80	3.30 7.30	Europe CIF	USA India
	whole, block frozen	6-15	6.19 5.43	6.40		india
		10-40	3.86	4.55		
		> 40	3.35	3.95		
Loligo gayi	Whole	18-22 cm	7.65	9.02	Italy EXW	Falkland/
Longo gayi	VVIIOLE	15-18	5.50	6.48	naly EXVV	Malvinas Isl.
		12-16	4.31	5.08		Walvings ioi.
	Squid tentacles	.2.10	18.42	21.71 *	CPT	
	Whole, thawed		5.36	6.32 *		Argentina
Loligo vulgaris	Fresh - whole	100-300 g/pc	14.55	17.15	Italy FCA	Morocco
		300-400	11.50	13.55		
		400-600	12.45	14.67 -		
		600-1000	13.50	15.91		
		< 100 g/pc	4.55	5.36 +	CPT	UK
		100-300	6.16	7.26 -		
		300-500	8.00	9.43		
			10.25	12.08 -		Croatia
		100-200 g/pc	6.32	7.45 -		France
	Whole, IWP, block	21-25 cm	9.90	11.67 +	CIF	Morocco
			9.50	11.20	FOB	
		16-20 cm		10.84		
			9.61	11.33 +	CIF	
		11-15 cm	8.60	10.14 =		
			8.20	9.66	FOB	
	Whole, block	16-20 cm	9.00	10.61		
			7.90	9.31	CIF	
		21-25 cm	8.57	10.10	500	
		0.10	8.19	9.65	FOB	
		6-10 cm	7.54	8.89	O.F.	
	Thousand	04.05	7.91	9.32 +	CIF	
	Thawed	21-25 cm	9.74	11.48	CPT	
		11-25 cm	9.55	11.26		F
		100-200 g/pc	8.00	9.43 =		France



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
CEPHALOPODS (c	ont.)			Dec	ember 2017
Squid/Encornet/Calamar	Whole	2 small	6.00 7.07 =	Mauritania FOB	Mauritania
Loligo vulgaris		3 small	5.80 6.84 =	for European market	
		4 small	4.50 5.30 =	,	
		small	7.00 8.25 =		
		medium	7.40 8.72 =		
		large	7.40 8.72 =		
Loligo forbesi	Fresh - whole	300-700 g/pc	15.80 18.62	Italy CPT	Portugal
Loligo duvaucelli	Whole block Whole cleaned,	< 5	4.37 5.15 * 3.56 4.20	Europe CIF Germany CFR	India
	writine cleaned,	< 10	4.75 5.60	Germany CFR	
		11-20	4.49 5.30		
		21-40	3.31 3.90		
Squid/Encornet/Calamar		< 3	3.94 4.65		China
Loligo chinensis		3-6 6-10	3.22 3.80 2.80 3.30		
		10-15	2.46 2.90		
		15-20	2.12 2.50		
Dosidicus gigas	Raw fillet	2-4 kg/pc	0.84 0.99	Europe CFR	Chile
	_		1.44 1.70		Peru
	Raw tentacle	1-2, 2-3 kg/pc	0.84 0.99		Chile
		< 1, 1-2 > 2	1.36 1.60 1.40 1.65		Peru
	Raw wings	>2	0.51 0.60		Chile
	whole without cartilage		1.06 1.25		Peru
	Necks		0.55 0.65		Chile
	open with cartilage	_	1.36 1.60		Peru
	Darum membraneless	_	5.09 6.00 1.95 2.30		
	Boiled wings - skin-on Squid rings - thawed	- 	1.95 2.30 4.14 4.88 +	Italy CPT	
	Squid stripes - thawed		2.64 3.11 +	italy of 1	
	Squid tentacles		2.89 3.41 +		
Octopus/Poulpe/Pulpo	Whole- FAS	Т3	12.20 14.38		Morocco
Octopus vulgaris	Miles In all and the second	T5	11.09 13.07		
	Whole, cleaned, thawed Whole, thawed	T6	11.85 13.97 + 10.30 12.14 +		
	whole, thawea	T5	11.30 13.32 *		
	Whole, bloc	T6	8.44 9.95	FOB	
			8.90 10.49 +	CIF	
		T7	8.20 9.66 +	505	
	Fresh	T1	7.71 9.09 11.00 12.96 -	FOB CPT	Italy
	116311	T5	8.88 10.47	FCA	Portugal
		T6	8.42 9.92		Ü
		T4	8.88 10.47 *		Spain
	Whole - FAS	T1	14.25 16.79 +	Morocco FOB,	Morocco
		T2 T3	13.25 15.62 +	for Spanish market	
		T4	12.25 14.44 + 11.25 13.26 +		
		T5	10.50 12.37 +		
	Sushi slice	7 g/pc	14.41 17.00 +	Europe CFR	Indonesia
	100% net weight	9 g	14.41 17.00 +		
	boiled cut		8.77 10.35 +		
	100% net weight Flower type	1-2 kg/pc	4.75 5.60 +		
	90% net weight	1-2 kg/ρc >2	5.34 6.30 -		
	Frozen in land, pots and	T3	12.04 14.20 +	Mauritania FOB	Mauritania
	glaciers, 1° and 2°	T4	11.19 13.20 +		
		T5	10.26 12.10 +		
		T6	8.75 10.33 +		
		T7 T8	8.49 10.01 + 8.04 9.49 +		
	FAS	T3	11.87 14.00 +		
	· -	T4	11.02 13.00 +		
		T5	10.09 11.90 +		
		Т6	8.58 10.13 +		
		T7	8.32 9.81 +		
		T8	7.87 9.29 +		



Fish Species	Product Form	Grading	Price	e per k	(g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CEPHALOPODS (d	cont.)					De	cember 2017
Octopus/Poulpe/Pulpo	Fresh			3.25	3.83 -	Italy CPT	Croatia
Eledone moschata				3.45	4.07	FCA	France
				4.20	4.95	CPT	Italy
				3.60	4.24 -	FCA	Spain
		extra		10.44	12.30 +		Croatia
		small		7.52	8.86 -		
		medium		3.64	4.29 -		
	Frozen	80-120 g/pc		4.70	5.68 -		Tunisia
		50-80		5.35	5.90		
		< 50		5.50	6.07		
	Fresh			8.50	10.02 =	France, wholesale	Europe
	Frozen			7.50	8.84 =		
Cuttlefish/Seiche/	Whole, cleaned, IQF	< 10 pc/kg		5.51	6.50	Germany CFR	India
Sepia	20% glaze	11-20		5.51	6.50		
Sepia spp.	Fresh - whole	300-500 g/pc		4.92	5.80	Italy CPT	France/UK
		200-300		4.05	4.77 -		
		500-1000		4.76	5.61 -		
	Fresh - whole, superior	300-500 g/pc		6.97	8.21		
	France whole	500-1000		7.00	8.25	OFF	Varian
	Frozen- whole	50-100 g/pc		4.29	5.06 *	CFR	Yemen
		100-200		4.32	5.10 *		
		200-300		4.29	5.06 *		
		300-500		4.37	5.15 *		
		400-600		4.29	5.06 *		
		600- 1000		4.29	5.06 * 5.15 *		
		500-1000		4.37			
		1000- 2000 200- 300 g/pc		4.32	5.10 * 5.60 *	Europe CIF	1
		300- 500 g/pc		4.75	5.66 *	Europe Cir	
		500- 1000					
				4.80 5.03	5.66 * 5.93 *	Italy CIF	Oman
		300-500 g/pc 500-1000		5.03	5.93 *	Italy OF	Oman
				5.03			
	IQF, cleaned, 20% glaze	1000-2000 100-200 g/pc		7.72	5.93 * 9.10 +	FOB	Morocco
	igi , cleaned, 20% glaze	200-300		7.00	8.25	TOB	WOTOCCO
		300-400		7.72	9.10 +		
		400-600		7.00	8.25		
		600-800		7.00	8.25		
	Frozen, whole block	< 10 pc/kg		4.83	5.70 -	Europe	India
		11-20		4.54	5.35 -		
				5.30	6.25 =	CIF	
	Frozen, whole block, cleaned			6.33	7.47 -		
	Whole, cleaned, 5*4 kg block	5-7 pc/kg		6.61	7.80 -	CFR	
	10% glaze	8-12		5.30	6.25 -		
	- · · · · · · · · · · · · · · · · · · ·	13-20		4.62	5.45 -		
	Whole, cleaned, 10kg pack	5-7 pc/kg		5.51	6.50 +	1	
	25% glaze, IQF	8-12		5.09	6.00 +		
		0-12					
	Fresh- whole, cleaned			13.50	15.91 =	France wholesale	France
				13.50	15.91 =		Europe
	Frozen, whole			3.20	3.77 =		
	Frozen, slices		l		10.61 =		I



Fish Species	Product Form	Grading	Price per I	κg	Reference	Origin
Trade Name			As stated EUR	USD	& Area	
CRUSTACEANS					Dec	ember 2017
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb	8.73	10.30 -	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50	8.18	9.65 -	Zaropo or ix	macricola
blanches/Camarón	treated with non-phosphate	51-60	7.88	9.30 -		
patiblanco	,,	61-70	7.54	8.90 -		
Penaeus vannamei		71-90	7.29	8.60 -		
		91-120	6.95	8.20 -		
	PUDT, 6*2 block,	51-60 pc/kg	7.46	8.80 =		India
	100% net weight	61- 70	7.21	8.50 =		
		71- 90	6.95	8.20 =		
	PD, 6*2 block,	31-40 pc/lb	10.00	11.80		
	100% net weight	41-50	9.16	10.80		
		51- 60	8.65	10.20		
		61- 70	7.97	9.40		
	PD, IQF 20 % glaze, treated	26 – 30 pc/ lb	9.75	11.50 *	Germany CFR	
		31 – 40	9.33	11.00 *		
		41 – 50 51 – 60	8.39 7.93	9.90 *		
		61 - 70	7.93	9.35 * 8.90 *		
	PD, cooked, IQF, 20 % glaze	60 – 80 pc/ lb	6.27	7.40 *		Vietnam
	Head-on, Shell-on	30-40 pc/kg	9.10	8.75	South/Central	Central America
	riead-on, oneil-on	40-50	6.02	7.10	America CIF	Central America
		50-60	7.20	6.35	for European main	
		60-70	6.80	6.10	ports	
		70-80	6.30	5.85	F 5.1.0	
		80-100	4.83	5.70		
		> 100	4.15	4.90		
Giant river prawn/	HLSO Easy peel,	<5 pc/lb	9.33	11.00 *	Germany CFR	Bangladesh
Bouquet géant/	IQF, 25 % glaze, 75 % net	6-8	7.80	9.20 *		
Langostino de río	weight	8- 12	7.12	8.40 *		
Macrobrachium		13- 15	6.82	8.05 *		
rosenbergii						
Argentine red shrimp/	Head-on, shell-on	10-20 pc/kg	7.60	8.96 +	Spain EXW	Argentina
Salicoque rouge/		20-30	7.30			
d'Argentine/Camarón		30-40	7.20	8.49 =		
langostín argentino		40-60	7.20	8.49 =	E OIF	
Pleoticus muelleri		21-25 pc/kg	9.38	11.06	Europe CIF	
	Tails	31-40	9.38	11.06		
Saarlat ahrimm!		9.42 no/lb	5.29	6.24 +		Curinama
Scarlet shrimp/	Head-on, shell-on	8-12 pc/lb	26.09	30.78		Suriname
Gambon écarlate/		30-40	14.70	17.34		
Gamba carabinero Plesiopenaeus						
riesioperiaeus						
edwardsianus		0.40 = -/15	11.28	13.30	Russian Fed. CFR	Bangladesh
edwardsianus Black tiger/Crevette	Headless	8-12 pc/lb	1		I	
	Headless 30% glaze, IQF	13-15	9.16	10.80 =		
Black tiger/Crevette		•	9.16 9.03	10.80 = 10.65 =		
Black tiger/Crevette tigrée/Camarón tigre		13-15				
Black tiger/Crevette tigrée/Camarón tigre		13-15 16-20	9.03	10.65 =		
Black tiger/Crevette tigrée/Camarón tigre		13-15 16-20 21-25	9.03 8.94	10.65 = 10.55 =	Europe CFR	Belgium
Black tiger/Crevette tigrée/Camarón tigre	30% glaze, IQF	13-15 16-20 21-25 26-30 13-15 pc/kg 16-20	9.03 8.94 8.82	10.65 = 10.55 = 10.40 = 12.20 8.40	Europe CFR	Belgium
Black tiger/Crevette tigrée/Camarón tigre	30% glaze, IQF Headless, shell-on, block	13-15 16-20 21-25 26-30 13-15 pc/kg 16-20 21-30	9.03 8.94 8.82 10.34 10.34 7.12	10.65 = 10.55 = 10.40 = 12.20 8.40 7.10	Europe CFR	Belgium
Black tiger/Crevette tigrée/Camarón tigre	30% glaze, IQF Headless, shell-on, block	13-15 16-20 21-25 26-30 13-15 pc/kg 16-20 21-30 26-30	9.03 8.94 8.82 10.34 10.34 7.12 6.02	10.65 = 10.55 = 10.40 = 12.20 8.40 7.10 7.50	Europe CFR	Belgium
Black tiger/Crevette tigrée/Camarón tigre	30% glaze, IQF Headless, shell-on, block	13-15 16-20 21-25 26-30 13-15 pc/kg 16-20 21-30	9.03 8.94 8.82 10.34 10.34 7.12	10.65 = 10.55 = 10.40 = 12.20 8.40 7.10	Europe CFR	Belgium



Fish Species	Product Form	Grading	Price	per l	ιg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS (co	ont.)					Dec	cember 2017
Deep-water rose shrimp/	Fresh - Peeled tail	Mixed		10.50	11.74	Italy CPT	Italy
Crevette rose du large/				10.25	12.08 -		Croatia
Gamba de altura/	Peeled, 25% glaze, IQF	160-180 pc/kg		9.60	11.31		Tunisia
Parapenaeus longirostris		220-280		8.88	10.47		
	Farmed, organic, cooked	20-30 pc/kg		26.00	30.64 =	France, wholesale	Madagascar
		30-40		22.00	25.93 =		
		40-50		16.50	19.45 =		
	Farmed, cooked	40-50		15.50	18.27 =		
	Fresh, organic, shell-on	32-34 pc/kg		28.00	33.00 =		
Northern prawn/	Fresh	90-120		24.85	29.29	Spain CIF	Denmark
Crevette nordique/		100-200		23.94	28.21		
Camarón norteño		150-250		23.11	27.24		
Pandalus borealis							
Common shrimp/	Fresh, shell-on			44.70	52.68		Netherlands
Crevette grise/Quisquilla							
Crangon crangon	Head-on, shell-on			11.70	13.79		
	Fresh, shell-on	42-49 pc/kg		13.00	15.32 =	France, wholesale	Europe/
	Frozen, cooked, wild			16.00	18.86 =		Northern Europe
Norway lobster/	Fresh - Whole	5-16 pc/kg		25.00	29.46 =		France
Langoustine/Cigala		16-20		22.00	25.93 =		
Nephrops norvegicus		20-30		17.00	20.04 =		
		30-40		14.50	17.09 =		
	Frozen- Whole, cooked	20-40		20.00	23.57 =		Europe
	Fresh - Whole, raw, bulk			19.37	22.83 +	Retail	
	Fresh - Whole, cooked bulk	0.5 = -//		21.10	24.87 +	0	Nathardarda
	Fresh - Whole	3-5 pc/kg		na		Spain DDP	Netherlands
	4X1.5 kg	4-7		19.50	30.27		
		6-9		21.31			
		8-12		19.35	20.59		
		11-15		14.50			
		16-20		16.25	19.15		
		20-30		12.40	14.61		
		31-40		10.50	12.37		
		41-50		8.52	10.04		
	Tails	40-60		13.35			
	Whole	00 pc/kg		17.20		Spain CIF	Scotland
		0		14.20	16.74 +		
		1		12.70	14.97 +		
		2		9.90 8.90	11.67 -		
		3		6.70	10.49 + 7.90 -		
		5		6.10	7.90 - 7.19 -		
	Fresh - whole	5-9 pc/kg		21.00			Netherlands
		11-15					, 1011.01101100
		16-20			13.49		



Fish Species	Product Form	Grading	Price	per k	(g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS (co	ont.)					De	cember 2017
Norway lobster/		20-30		8.64	10.18	Spain CIF	Netherlands
Langoustine/Cigala		31-40		6.17	7.27		
Nephrops norvegicus		41-50		5.81	6.85		
	Fresh - whole, head	6-9 pc/kg		21.36	25.17 +	Italy CPT	Denmark/
		11-15		15.17	17.88 +		UK
		16-20		10.14	11.95 -		
		21-30 31-40		7.91 5.97	9.32 7.04 +		
		41-50		4.76	5.61 -		
European lobster/	Live - bulk	400-600 g/pc		32.00	37.71 +	France delivered	Ireland
Homard européen/		600-800		32.00	37.71 +	to French vivier	liolaria
Bogavante	Fresh - whole	Large		27.50	32.41	Italy CPT	UK
Homarus gammarus		small		29.49	34.76	-	
		400-600 g/pc		26.45	31.17 +		
		600-800		26.45	31.17 +		
		800-1000		25.69	30.28 +		
		> 1kg		25.77	30.37 +		
American lobster/	Live hard shell			14.01	16.51 -		Canada
		> 3000g		14.53	17.12 +		
Homard américain/	Live hard shell	450-550 g		11.65	13.73 +		USA
Bogavante americano	Live soft shell			11.40	13.44 +		
Homarus americanus	Popsicle	< 450 g/pc	CAN 23.00	20.26	17.65	Canada FOB	Canada
		(canner size)	CAN 26.00	20.26	17.65	for European mkt	
		> 450 (market size)	CAN 26.00	20.26	17.05		
	Whole cooked netted lobster	canners	CAN 18.00	14.03	12.22	Europe CIF	
	Whole Cooked Helled lobsler	market	CAN 15.00	19.48	16.97	Lui ope on	
Caribbean spiny lobster/	Tails	5-6 oz	07111 20100	28.97	34.17 =	Europe CIF	Nicaragua
Langouste blanche/		7-9 oz		28.50	33.62 -		- Houragaa
Langosta común del Caribe		10-24 oz		26.64	31.42 -		
Panulirus argus	Whole, raw			14.41	17.00 *		
	Cooked			16.11	19.00 *		
Scalloped spiny lobster/	Whole	100-200g		10.22	12.05 *	Taiwan CIF	Yemen
Langouste festonnée/		200-300		13.14	15.50 *		
Langosta festoneada		> 300		15.09	17.80 *		
Panulirus homarus							
Edible crab/Tourteau/	Live	T2		2.93	3.45 +	France Auction	France
Buey de mar		13-16 cm		2.93	3.45 +		
Cancer pagurus Spinous spider crab/	Fresh female		-	E 00	6.05	Halv CDT	LIK
Araignée européenne/	Fresh - female			5.30 4.50	6.25	Italy CPT	UK
Centolla europea/	male female		 	2.74	5.30 3.23 -		France
Maja squinado	male			2.65	3.23 <i>-</i> 3.12 <i>-</i>		Tance
-Jan adamsana	Fresh-female	small		3.68	4.34		
	male	small		3.75	4.42		
Snow crab/ crabe des	Frozen- meat			14.41	17.00	Europe CIF	Chile
neiges/ Cangrejo de las							
Chionoecetes opilio							



Fish Species	Product Form	Grading	Price	e per l	(g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
BIVALVES						Dec	cember 2017
Oyster/Huître/Ostra	Live	No. 3	l	4.60	5.42 +	France prod. Price/	Ireland/France
Crassostrea gigas						average export price	
		60-100 g/pc		17.50	20.62	Spain CIF	Netherlands
							Italy
Ostrea edulis		95-110 g/pc		17.65	20.80		Netherlands
Mussal/Maula/Maiillán	Live - Bottom mussel	>130 Bulk		14.62 2.10	17.23 2.47 =	France wholesale	France
Mussel/Moule/Mejillón Mytilus edulis	Live - Bottom musser	Duik		1.80	2.47 =	France wholesale	Netherlands
Mytilus galloprovincialis	Live - Rope	60-80 pc/kg		2.00	2.36 =		Spain
,	Fresh	20-25 pc/kg	no q	uotation		Spanish market	1
		25-30				EXW	
		30-40					
		40-70					
	Fresh - whole			1.92	2.26 =	Italy CPT	Italy
				1.38 1.66	1.63 + 1.96 +	FCA CPT	Spain
	skin-packed			2.15	2.53 =	FCA	
				2.15	2.53	CPT	
Mytilus chilensis	IQF - shell-off, 7% glaze	200-300 pc/kg		2.90	3.42 +	CIF	Chile
	Cooked mussel meat IQF	100-200 pc/kg		2.84	3.35	France CIF	
		200-300		2.54	3.00		
	Cooked reveal whole shall ICE	300-500		2.29	2.70		
Mussel/Moule/Mejillón	Cooked mussel whole shell, IQF IQF mussel meat	80-100 pc/kg		1.87 2.52	2.20	Europe CFR	Chile
-	Whole, Vacuum Packed with					Europe CFR	Crille
Mytilus chilensis	Sauces			1.92	2.27		
	Vacuum Packed without Sauces			2.68	3.16		
Razor shell/Couteau/	IQF Half Shell Mussels Fresh	S		3.38 7.50	3.99 8.84	Spain CIF	Iroland
Navajas - Solenidae	Fresh	M		8.60	8.84 10.14	Spain CIF	Ireland
Travajas Golomado		l"		10.25	12.08		
	Live	10-12 cm/pc		3.80	4.48		Netherlands
Scallops		10-20		16.19	19.10	Europe CIF	US
		20-30		14.77	17.42		
Great atlantic scalop/	Fresh whole shell, roe-on			3.80	4.48 +	France wholesale	France
Coquille-St- Jacques/	Fresh whole shell, roe-off			4.40	5.19 +		
Vieira	Fresh, meat, roe-on			30.20	35.59 +		
Pecten maximus	Frozen, meat, roe-on			23.10	27.22 =		Europe
	Frozen, meat, roe-off			21.50	25.34 =		
	Fresh, whole shell, bulk, roe-on			41.19	48.55 +	Retail	
	Fresh, whole shell, bulk, roe-off			7.24	8.53 +		
Lyrate hard clam/				1.31	1.55		Vietnam
cythérée lyre	Cooked			1.31	1.55 *	Europe CIF	
Meretrix lyrata				40.00	44.70	France :: the least to	
Hard clam/ Praire				10.00	11.79 =	France wholesale	France
Chirla mercenaria		1					
Mercenaria mercenaria							
Japanese carpet shell		Large		11.00	12.96 =		
Palourde japonaise/							
almeja japonesa							
Venerupis philippinarum							1



Fish Species	Product Form	Grading	Price	per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SALMON						Do	cember 201
							1
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc		6.52	7.69 -	France wholesale	Norway
Saumon de l'Atlantique/		3-4		7.39	8.71 -		
Salmón del Atlántico		4-5		8.27	9.74 +		
Salmo salar		5-6		8.45	9.96 -		
		6-7		8.53	10.05 -		
	Companies accelitor	2-3 kg/pc		6.96	8.20 -		Scotland
	Superior quality Smoked- Fillet, vaccuum	1-2 kg/pc		9.94 25.50	11.71 - 30.05 =		
	reconstituted sides	1-2 kg/pc		20.00	00.00 =		
	Fresh- Fillet	3-4 kg/pc		12.90	15.21 +		Norway
	Smoked- Fillet, vaccuum	1-2 kg/pc		23.50	27.70 =		
	reconstituted sides						
	Fresh - gutted, head-on,	2-3 kg/pc		11.35	13.38	Spain CIF	Scotland
	Superior quality	3-4		11.35	13.38		
		4-5 5-6		11.35 11.35	13.38 13.38		
		6-7		11.35	13.38		
	Fresh - gutted, head-on	1-2 kg/pc	NOK 35.18	3.56	4.29 -	Norway FOB	Norway
	ganos, nosa on	2-3	NOK 39.11	3.96	4.77 -	,	, tornay
		3-4	NOK 44.50	4.50	5.43 -		
		4-5	NOK 44.93	4.55	5.48 -		
		5-6	NOK 45.36	4.59	5.53 +		
		6-7	NOK 45.30	4.58	5.53 -		
		7-8	NOK 44.83	4.54	5.47 -		
		8-9 > 9	NOK 44.94 NOK 45.21	4.55 4.57	5.48 <i>-</i> 5.52 <i>-</i>		
	Fresh	3-4 kg/pc	NOR 43.21	6.90	8.13	Spain CFR	1
	gutted, head-on	4-5 kg/pc		5.85	6.89 -	Tunisia CFR	1
	ganta, nada an	5-6		7.85	9.25		
	IQF - salmon slices			9.73	11.47	Europe CFR	Norway
	Fresh - salmon cubes 8x8x8			9.73	11.47	-	,
Atlantic salmon/	Fresh - Whole - Superior	2-3 kg/pc		4.61	5.43 -	Italy DDP	
Saumon de l'Atlantique/		3-4		4.85	5.72 -		
Salmón del Atlántico		4-5		5.07	5.98 -		
Salmo salar		5-6		5.16	6.08 -		
		6-7 7-8		5.08 5.07	5.99 <i>-</i> 5.98 <i>-</i>		
		8-9		5.21	6.14 -		
		9-10		5.18	6.10 *		
	Fresh- Whole	3-4		4.68	5.52 -		
		4-5		4.84	5.70 -		
		5-6		4.99	5.88 -		
	Fillet, cooked			5.09	6.00	FCA	Italy
	IQF portion, 10% glazing	100-150 g/pc		9.30	10.96 +	D	Denmark
	Head-on, gutted, grade 1	6-7 kg/pc		5.08	5.99	Denmark DDP	Chile
	Fillet, interleaved	1-2 lb/pc 2-4		4.87 4.17	5.74 4.91		
	Fillet, VAC	1-2 lb/pc		6.10	7.19		
		3-4		6.15	7.19		
	Fillet, IQF	2-3 lb/pc		6.15	7.25		
	,	4-5		6.88	8.11		
	Bits and pieces			6.44	7.60	Europe CIF	1
	scapped meat			4.66	5.50		
Pink salmon/ saumon	green roe- Premium grade			19.16			USA
Salmón rosado	green roe- Standard grade			12.15	14.33 =		
Oncorhynchus gorbuscha							1



Fish Species	Product Form	Grading		Price	per k	g	Reference	Origin
Trade Name			As sta	ated	EUR	USD	& Area	
TROUT							Dec	cember 2017
Trout/Truite/Trucha	Whole, gutted, fresh on ice	0.25-0.4 kg/pc	HUF	1294	4.12	4.85 -	Hungary ex-farm	Hungary
Salmo trutta	Fillet - farmed	200-400 g/pc			9.10	10.72 =	Italy ex-farm	Italy
	Fresh - farmed	500-700 g/pc			3.70	4.36 =		
Rainbow trout/	Fresh	300-400 g/pc			4.00	4.71 *		
Truite arc-en-ciel/	Gutted	150-300 g/pc			5.00	5.89 *		
Trucha arco iris		300-500 g/pc			4.83	5.69 *		
Oncorhynchus mykiss	Fresh- whole				5.20	6.13 =	France wholesale	France
	Fillet				6.80	8.01 =		
	Fillet, smoked				17.00	20.04 =		
	Whole, gutted, bulk				10.78	12.70 -	Retail	
FRESHWATER FIS	н						Dec	ember 2017
Carp/Carpe/Carpa	Live	1.2-5 kg/pc	HUF	630	2.01	2.36 -	Hungary	Hungary
Cyprinus spp.	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF	1121	3.57	4.20	ex farm	,
- > Frances SEE.	Fresh on ice - slices	51. 1.0 ng/po	HUF	1507	4.80	5.65 +	EXW	
	Fresh on ice - fillets	1	HUF	1612	5.13	6.05 -		
Crucian Carp/Carassin	Live	0.45-0.9 kg/pc	HUF	392	1.25	1.47		
Carpín								
Carassius carassius								
Grass Carp/ Carpe	Live	0.8-3 kg/pc	HUF	701	2.23	2.63		
chinoise/Carpa China	Fresh, whole, gutted, head-off	0.	HUF	1093	3.48	4.10		
Ctenopharyngodon idellus								
. , ,								
Bighead carp/Carpe à	Fresh gutted, head-off	0.7-5.0 kg/pc	HUF	694	2.21	2.60		
grosse tête/Carpa	Fresh on ice - slices	4	HUF	1246	3.97	4.67		
capezona	Fresh on ice - fillets		HUF	1362	4.34	5.11		
Aristichthys nobilis	Live	1-5.5 kg/pc	HUF	420	1.34	1.58		
Nile perch/Perche du	Fillet - skinless	300-500 g/pc			4.66	5.50	EU CFR	Uganda
Nil/Perca del Nilo	Interleaved, 100% net weight	500-1000			5.47	6.45	Make FOA	
Lates niloticus	Fresh whole	200-400 g/pc			4.08	4.81 -	Italy FCA	
	yellow	200-400 g/pc			4.07	4.80 -		Tanania
	red	200-400 g/pc			3.96	4.67 -		Tanzania
	green	200-400 g/pc			3.97	4.68 -		
	Fresh fillet	200-400 g/pc 400-700			5.15 3.88	6.07 - 4.57		
	Fillet - skinless, PBI, IWP	500-1000 g/pc			5.47	6.45	Spain CFR	
Pike perch/Sandre/ -	Fillet - skin-on- Wild	300-1000 g/pc	HUF	3858	12.29	14.47	Hungary EXW	Poland
Lucioperca	Fresh on ice- whole, gutted,	0.27-0.85 kg/pc	HUF	2423	7.72	9.09	. rungury EAVV	Hungary
Sander lucioperca	head-on	5.2. 5.55 kg/p6		0		5.00		
Nile Tilapia/Tilapia du	Fillet - skinless, IQF, PBO	5-7 oz/pc			3.85	4.00	Spain CFR	China
Nil/Tilapia del Nilo	non-treated, 10% glaze				5.50		• • • • • • • • • • • • • • • • • • • •	
Oreochromis niloticus	, 111 5 112							
North African catfish/	Fresh - fillets skinless		HUF	1886	6.01	7.07	Hungary	Hungary
Poisson chat nord-	Fresh - fillets skin-on		HUF	1566	4.99	5.87	ex farm	_ ,
africaine/ pez gato	Fresh, whole, gutted, head-off	0.6-1.5 kg/pc	HUF	1262	4.02	4.73		
Clarias gariepinus								
European catfish/	Live	0.8- 4 kg/pc	HUF	1682	5.36	6.31	Hungary	Hungary
Silure glane/Siluro	Fresh on ice - slices		HUF	2408	7.67	9.03	ex farm	
Silurus glanis	Fresh on ice - fillets		HUF	1606	5.12	6.02		
Striped catfish/Silure	Fillet, thawed				3.25	3.83 =	Italy CIF	Vietnam
requin/Tiburón pangasio ⊬angasius	Fillet, IQF, white - 20% glaze	120-170 g/pc			2.02	2.38	CPT	
hypophthalmus		170-220			2.02	2.38		
	Fillet, IQF, white - 5% glaze	1			3.09	3.64		
	Fillet, IQF, white - 20% glaze	120-170-220			1.87	2.20	Spain CFR	
	Fillet, 100% net weight, IQF	g/pc			2.12	2.50		
	Fillet, 100% net weight, interlvd				2.08	2.45		



Fish Species	Product Form	Grading	Price	e per l	(g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
NON-TRADITIONAL	SPECIES					De	cember 2017
Sturgeon/Esturgeon/	Frozen - Whole	1.5-2 kg/pc		5.00	5.89 =	France CIF	France
Esturione	Gutted	5-7 kg/pc		6.50	7.66 =		
Acipenseridae	Fillets	200-300 g/pc		11.50	13.55 =		
		800-1000		11.50	13.55 =		
A.baeri	Caviar (Aquitaine) metal boxes			9.50	11.20 =		
Ribbonfish		300-1500 g/pc		2.50	2.95	Europe CFR	Senegal
Trichiurus lepturus	Whole, IWP	100-200 g/pc		2.97	3.50 *	Taiwan CIF	Yemen
		200-300		2.97	3.50 *		
		300-500		2.97	3.50 *		
		500-700		2.97	3.50 *		
		700-1000		2.97	3.50 *		
European eel/	Smoked	Medium		38.00	44.79 =	France wholesale	Europe
Anguille d'Europe/							
Anguila europea							
Anguilla anguilla							
Dusky grouper	H&G	3-5 kg/pc		4.75	5.60 *	Europe CIF	Yemen
Mérou noir/Mero moreno		> 5		3.77	4.45 *		
Epinephelus marginatus							
White grouper/	Whole, gutted	3-5 kg/pc		3.56	4.20 *		
werou pianc/Cherna de		5-10		3.26	3.85 *		
Epinephelus aeneus		> 10		3.26	3.85 *		
Crimson jobfish	Whole, gutted	2- 3 kg/pc		2.54	3.00 *		
Colas fil/Panchito hebra.	,	3- 5		2.54	3.00 *		
rristipornolaes filamontosus		5- 10		2.54	3.00 *		
Spangled emperor/	Whole, gutted	1- 2 kg/pc		2.54	3.00 *		
Empereur moris/	. 5						
Emperador relámpago							
Lethrinus nebulosus							
Common dolpninnsn	Whole, gutted	2-3 kg/pc		2.59	3.05 *		
Mahi)/Coryphène		3- 5		2.59	3.05 *		
commune/ Lampuga		5- 10		2.59	3.05 *		
Coryphaena hippurus							



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SEABASS/SEABR	EAM/MEAGRE			De	cember 2017
Seabass/Bar,	Fresh - whole	200-300 g/pc	3.80 4.48 -	Greece FOB	Greece
Loup/Lubina	farmed	300-450	4.30 5.07 -		
Dicentrarchus labrax		450-600	4.70 5.54 -		
		600-800	6.00 7.07 =		
		800-1000	7.50 8.84 =		
		> 1000	9.50 11.20 =		
		200-300 g/pc	4.00 4.71 -	Italy CIF	1
		300-450	4.50 5.30 -	naiy on	
		450-600	4.90 5.77 -		
		600-800	6.20 7.31 =		
		800-1000	7.70 9.07 =		
		> 1000	9.70 11.43 =		
	Fresh - whole	200-300 g/pc	4.05 4.77 -	France CIF	Greece
	farmed	300-450	4.55 5.36 -	Trance on	Greece
	amed	450-600	4.95 5.83 -		
		600-800	6.25 7.37 =		
		800-1000	7.75 9.13 =		
		> 1000	9.75 11.49 =		
		200-300 g/pc	4.04 4.76 -	Spain CIF	1
		300-450	4.54 5.35 -	Spain Cir	
		450-600	4.94 5.82 -		
		600-800			
		800-1000	7.74 9.12 =		
		> 1000	9.74 11.48 =	0	4
		200-300 g/pc	4.07 4.80 -	Germany CIF	
		300-450	4.57 5.39 -		
		450-600	4.97 5.86 -		
		600-800	6.27 7.39 =		
		800-1000	7.77 9.16 =		
		> 1000	9.77 11.51 =		4
		200-300 g/pc	4.05 4.77 -	Portugal CIF	
		300-450	4.55 5.36 -		
		450-600	4.95 5.83 -		
		600-800	6.25 7.37 =		
		800-1000	7.75 9.13 =		
Seabass/Bar,	Fresh - whole	> 1000	9.75 11.49 =	Portugal CIF	Greece
Loup/Lubina	farmed	200-300 g/pc	4.23 4.99 -	UK CIF	
Dicentrarchus labrax		300-450	4.73 5.57 -		
		450-600	5.13 6.05 -		
		600-800	6.43 7.58 =		
		800-1000	7.93 9.35 =		
		> 1000	9.93 11.70 =		1
		200-300 g/pc	3.66 4.31 +	Italy FCA	
		300-450	4.37 5.15 +		
		450-600	4.56 5.37 +		
		600-800	5.74 6.76 -	Italy FCA	
		800-1000	7.88 9.29 +		
		1000-1500	9.32 10.98 -		
		1500- 2000	10.46 12.33 +		
		> 2000	12.68 14.94 +		
		200-300 g/pc	4.50 5.30	Spain CIF	Canary Island
	Í	300-400	4.50 5.30		(Spain)
	Í	400-600	5.50 6.48		
	Í	600-800	5.70 6.72		
		800-1000	8.00 9.43		
				I	Ī
		1000-1500	10.00 11.79		
		1000-1500 1500-20000	10.00 11.79 20.00 23.57		
		1500-20000	20.00 23.57		France
			20.00 23.57		France



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SEABASS/SEABRE	EAM/MEAGRE (cont.)			Dec	cember 2017
	Fresh - whole - wild	1000-2000 g/pc	na	Italy FCA	Morocco
	Atlantic	> 2000	na na	italy FCA	Morocco
		> 3000	na		
	Fresh - whole - wild	600-800	11.00 12.96 =	Italy CPT	Egypt
	Mediterranean	800-1000	11.00 12.96 =		
		1000-2000 > 2000	11.00 12.96 = 11.00 12.96 =		
	Farmed - Orbetello	Large	10.70 12.61 =	FCA	Italy
		Medium	9.70 11.43 =		
		Small	7.60 8.96		
Gilthead seabream/	Fresh - whole	200-300 g/pc 300-450	3.60 4.24 - 4.00 4.71 -	Greece FOB	Greece
Dorade royale/Dorada Sparus aurata	farmed	450-600	4.10 4.83 =		
oparao aarata		600-800	6.00 7.07 +		
		800-1000	8.00 9.43 +		
		> 1000	9.00 10.61 +]
		200-300 g/pc	3.80 4.48 -	Italy CIF	
		300-450 450-600	4.20 4.95 - 4.30 5.07 =		
		600-800	6.20 7.31 +		
		800-1000	8.20 9.66 +		
		> 1000	9.20 10.84 +		
		200-300 g/pc	3.85 4.54 -	France CIF]
		300-450	4.25 5.01 -		
		450-600	4.35 5.13 =		
		600-800 800-1000	6.25 7.37 + 8.25 9.72 +		
		> 1000	9.25 10.90 +		
		200-300 g/pc	3.84 4.53 -	Spain CIF	1
		300-450	4.24 5.00 -		
		450-600	4.34 5.11 =		
		600-800	6.24 7.35 +		
		800-1000 > 1000	8.24 9.71 + 9.24 10.89 +		
		200-300 g/pc	3.87 4.56 -	Germany CIF	1
		300-450	4.27 5.03 -		
		450-600	4.37 5.15 =		
		600-800	6.27 7.39 +		
		800-1000	8.27 9.75 +		
		> 1000 200-300 g/pc	9.27 10.93 + 3.85 4.54 -	Portugal CIF	1
		300-450	4.25 5.01 -	Portugal CIP	
		450-600	4.35 5.13 =		
		600-800	6.25 7.37 +		
		800-1000	8.25 9.72 +		
		> 1000	9.25 10.90 +		ļ
		200-300 g/pc	4.03 4.75 -	UK CIF	
		300-450 450-600	4.43 5.22 - 4.53 5.34 =		
		600-800	6.43 7.58 +		
		800-1000	8.43 9.94 +		
		> 1000	9.43 11.11 +		
Gilthead seabream/	wild	600-800 g/pc	9.18 10.82 -	Italy FCA	Morocco
Dorade royale/Dorada		800-1000	10.24 12.07 -		
Sparus aurata		1000-2000 > 2000	12.21 14.39 + 11.86 13.98 -		
	farmed	200-300 g/pc	3.65 4.30 -		Greece
		300-400	3.82 4.50 -		
		300-600	3.85 4.54 -		
	wild	400-600 g/pc	11.50 13.55	CPT	Egypt
		600-800	12.00 14.14		
		800-1000	12.00 14.14		
		1000-2000	12.00 14.14		ļ



Fish Species	Product Form	Grading	Price	per k	cg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SEABASS/SEABR	EAM/MEAGRE (cont.)					Dec	cember 2017
Pagrus pagrus		600-800 g/pc		11.00	12.96		Tunisia
		800-1000		12.50	14.73		
Diplodus sargus				8.50	10.02		Senegal
	farmed	300-500 g/pc		9.75	11.49		Portugal
	farmed Orbetello	Large		10.70	12.61	FCA	Italy
		Medium		9.70	11.43		
		Small		7.60	8.96		
Japanese threadfin bream/	Whole	100-200 g/pc		2.08	2.45 *	Vietnam CIF	Yemen
Cohana japonaise/		200- 300		2.08	2.45 *		
Baga japonesa		300- 500		2.08	2.45 *		
Nemipterus japonicus							
Meagre/Maigre	Fresh - Whole	500-1000 g/pc		5.00	5.89	Italy FCA	Greece
commun/Corvina	farmed	1000-2000		6.30	7.42 -		
Argyrosomus regius		> 2000		5.82	6.86 -		
		> 3000		7.30	8.60 +		
		> 2000 g/pc		6.15	7.25	CIF	
	wild	600-800 g/pc		12.00	14.14	CPT	Egypt
		800-1000		7.00	8.25 =		
		1000-2000		7.00	8.25 =		
		2000-4000		7.00	8.25 =		
	Fresh- whole, wild	> 1000 g/pc		7.50	8.84 =	France wholesale	France



The European Fish Price Report is a monthly GLOBEFISH publication. This issue was prepared by Helga Josupeit, Nada Bougouss, Weiwei Wang and Felix Dent.

PRICE REFERENCE (INCOTERMS 2010)

CFR Cost and Freight

CIP Cost, Insurance and Freight

CIP Carriage and Insurance Paid To

CPT Carriage Paid To

DAT Delivered at Terminal

DAP Delivered at Place

DDP Delivered Duty Paid

EXW Ex Works

FCA Free Carrier

FAS Free Alongside Ship

FOB Free on Board

(DAF, DES, DEQ and DDU have been cancelled)

PRODUCT FORM

C&P	Cooked and Peeled
FAS	Frozen at Sea
H&G	Headed and Gutted
HOG	Head on Gutted (salmon)
IQF	Individually Quick Frozen
IWP	Individually Wrapped Pack
PBI	Pinbone In
PBO	Pinbone Off
PD	Peeled and Deveined
PTO	Peeled Tail On
PUD	Peeled, Undeveined

CURRENCY RATES

		US\$	EUR
Canada	CAD	1.28	1.51
Hungary	HUF	264.57	312.43
Norway	NOK	8.25	9.74
USA	USD		1.18
EU	EUR	0.85	
Denmark	DKK	6.31	7.44

Exchange Rates: 12.12.2017

SYMBOLS

- + Price increased in original currency since last report
- Price decreased in original currency since last report
- = Updated but unchanged price
- New insertion
 Not updated since last issue

GLOBEFISH Market Reports are available from the GLOBEFISH web site: www.fao.org/in-action/globefish



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