

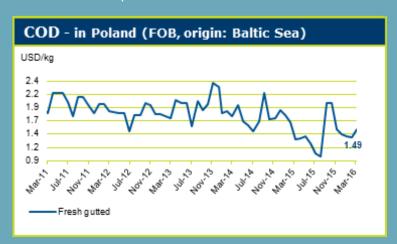
a GLOBEFISH monthly update

#### LATEST TRENDS

The stormy winter has curtailed landings in the European continent for the past few months, particularly in the Southern region, and this has created a positive market environment for aquaculture products. However, overall demand for fish and fishery products has been only moderate recently, despite the fact that Holy Week (the last week before Easter when Catholics traditionally eat fish rather than red meat) is approaching.

### **GROUNDFISH**

The saithe (Pollachius virens) market is reportedly slow, although prices have remained stable as catches are also disappointing. For wet-salted cod fillets from frozen raw material (Gadus macrocephalus), consumption is quite low presently and traders are expecting a decrease in prices. Meanwhile, wet-salted cod fillets (Gadus morhua) from fresh raw material are in very limited supply due to the winter period, but demand is also slow and prices have remained stable. In Lofoten, cod has just started to arrive, and stockfish producers are buying very large quantities for the 2016 production season.



#### Index for prices Groundfish 8 **Flatfish** Tuna 11 **Small Pelagics** 12 Cephalopods 12 **Crustaceans** 14 **Bivalves** 17 Salmon 17 **Trout** 18 Freshwater fish 18 **Non Traditional** Species 19 Seabass-Seabream-Meagre 19

The European Fish Price Report, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends. FAO is not responsible for any errors or omissions.

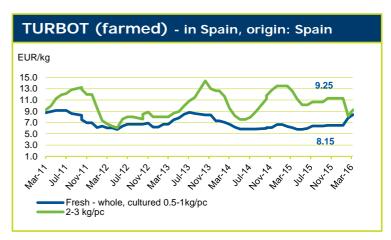
For wet-salted ling fillets, good catches reported in the Faroe Islands are being matched by good demand, leading to an overall stable price trend.

The Norwegian spring cod fishery, which runs from January until April each year, started slowly this year, but picked up quickly in February and early March. Fishers report strong catches of high-quality, large fish, with such high volumes landed that prices for smaller sizes were higher than their larger counterparts in mid-March. In general, prices for fresh cod are high at the moment, and



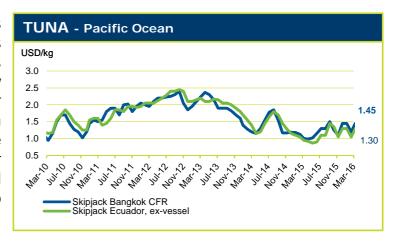
demand for this high-quality fish is very good in Europe.

Good demand for cultured turbot continued in February in Spain, as bad weather conditions reduced landings of fresh fish and boosted sales of aquaculture products. Due to low production at most turbot farms, prices have continued rising in most of the size classes, and are expected to remain at these levels even as weather conditions improve.



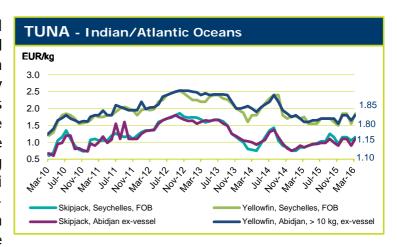
### **TUNA - BILLFISHES**

Supply of tuna to the market has been slow this month and inventories in the canneries are low, which has strong demand for raw material and increasing prices for both skipjack and yellowfin. In prices Ecuador, skipjack are expected to reach USD 1 500 per tonne at the end of April. Demand from canned tuna buyers has also started to strengthen.



Fishing in the Western and Central Pacific has slowed down due to bad weather and some vessels remain tied up in port. The US Tuna Treaty has been finalised and the US fleet is now allowed to resume fishing in the Western and Central Pacific. There has been a significant drop in landing activities in Thailand and Canneries are reporting moderateto-low raw material inventories. Fish supply is expected to be tight in the coming months.

Most vessels in the Eastern Pacific are back out fishing although many are reporting poor results. Raw material inventories at local canneries continue to fall and are now at a low level. As in Thailand, fish supply to Ecuadorian canneries is expected to be tight over the next few months.



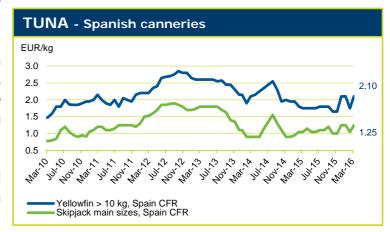


Fishing in the Indian Ocean is moderate, with mainly skipjack being caught. Local

canneries are reporting healthy raw material inventories.

The FAD closure in the Atlantic Ocean ended on 1 March, but fishing has remained at a low-to-moderate rate so far. Local canneries are reporting moderate raw material inventories.

Short supplies from the Indian and Atlantic Oceans have resulted in substantially higher prices in Europe.





### **SMALL PELAGICS**

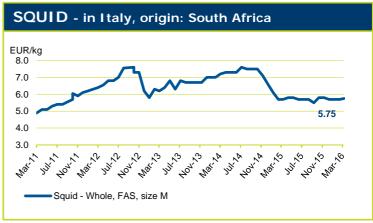
Demand for herring has been good on the Moscow market, but as supply is also quite plentiful, prices have remained stable. Demand in other markets is rather sluggish.

#### **CEPHALOPODS**

Octopus supply from Indonesia has increased after the bad weather last month. Prices remain stable, despite the good landings, as the end of octopus season is

approaching and packers are preparing for an extended period without supply.

The South African squid season is also coming to an end and catches remain slow, with only one local shipper holding reasonable stock despite the approaching 3-month closure at the end of March. Although lower supply is expected, prices have been steady so far.



March is generally the month when the first indications of Loligo and Illex catches come in from the South West Atlantic and traders are not yet buying in significant quantities.

### **CRUSTACEANS**

Shrimp prices are quite steady presently, with some timid signs of increase as demand strengthens in Japan and the USA. This is the first suggestion of a reversal of the downward trend which started in mid-2015.





As already reported in previous issues of the EPR, lobster and crab production from Northern Europe was impacted by the severe winter conditions and supply is very low. Traders are awaiting the start of the Canadian lobster industry to buy sufficient quantities for the summer trade.

### **BIVALVES**

The Bouchet and Dutch mussel season is declining, leaving the market somewhat undersupplied.

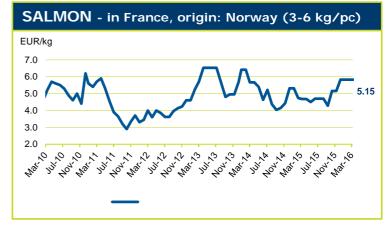
### **SALMON**

As the algal bloom mortalities in Chile continue to climb, the global salmon market is bracing for the consequences of a severe supply contraction. With Norwegian production also expected to drop by some 5%, the inevitable effect on prices has been a strong upward adjustment. As of week 9, the NASDAQ salmon index was at NOK 61/kg for fresh whole Atlantics, around NOK 24 higher than the same week in 2015. A strong US dollar is driving demand on the US market, which in turn is keeping

prices up on Norway's core EU

markets.

According to the Norwegian Seafood Council (NSC), total value Norwegian salmon exports February was 26% higher than the same month in 2015, at NOK 4.15 billion. Total volume for the same month was only marginally lower (-0.7%) at 71 837 tonnes. resilient EU market continues to



absorb increasing volumes at higher prices, taking 54 351 tonnes of Atlantic salmon (+2%) for a total value of NOK 3 billion (+32%). The US market also continues to perform well, importing 10% more Norwegian salmon in February in volume terms with a corresponding increase in value of 36%. The UK industry, meanwhile, is hoping to avail of the improved price situation and expected increase in domestic production to boost revenues after a relatively less successful year in 2015.

With Easter approaching, and European buyers fighting with the US market for a limited supply of salmon, the outlook for producers looks good currently. However, the current price situation is new territory for the industry, and the full impact is not yet being felt by the consumer. At the same time, the extreme prices and increased volatility is not good news for all industry players, and exporters and processors' margins will be vulnerable to squeezes due to buyer resistance. There is



little prospect of any return to previous price levels in the near future, with the FishPool forward market showing further upward revisions for the remainder of 2016 and well into next year.

#### **TROUT**

In contrast to the salmon supply contraction, farmed Norwegian trout is much more plentiful, with export volumes more than doubling in January and February compared with 2015. For February, the NSC reported exports of 6 081 tonnes worth NOK 288 million, with prices for fresh whole picking up despite the volume increase. Poland, the USA, Belarus and Japan have all shown exceptional growth over the last three

years or so, and the trout industry is also optimistic about demand prospects in Western European markets following a marketing campaign.

Meanwhile, very high prices are reported for trout in Italy on the back of sharply reduced supply, as limited water availability has reduced the number of live trout in the ponds.

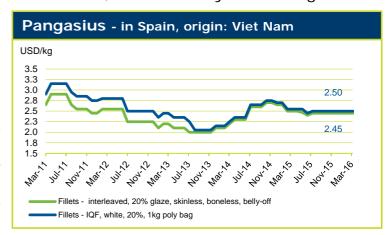


#### **FRESHWATER FISH**

The winter has been very grim in China, and tilapia production has been impacted, leaving little product for the markets during the first half of the year. As a result, tilapia prices on the European market continue to rise, and will likely remain high

until summer. Nile perch is also reported to be in good demand with stable prices and sharply reduced frozen inventories in Europe.

In contrast, demand for pangasius is still very weak. Imports of this species into Spain declined by almost 10 000 tonnes between 2014 and 2015, and further reduction is likely during the present year. Prices are very low, and are unlikely to recover in the foreseeable future.



Demand for carp in Hungary is declining, but prices remain steady.



### **SEABASS - SEABREAM - MEAGRE**

Production of seabass and seabream is expected to fall slightly this year, although this will not be as significant a decrease as in 2015. Kontali Analyse estimates a production drop of around 2% for bass and around 3% for bream in 2016, which should at least maintain prices at the relatively higher levels achieved last year. Prices for both species have now begun their annual climb to the summer peak usually achieved



around July, although compared with last month prices have largely remained stable with moderate drops reported for very big seabass.

The tighter supply situation saw prices for Greek exports of fresh bream increase by 13% in 2015, while fresh bass export prices rose by only 3% due to relatively more plentiful supply. Despite an overall 6% drop in export volumes, value was up to all major markets except Spain, which has increased domestic production. Turkey, meanwhile, saw even greater price increases, partially due to a favourable exchange rate, but also as a result of its efforts to develop both traditional and newer markets. Turkish exports to Lebanon, UAE, Israel and Kuwait continue to grow rapidly, while exports to the most important market, Italy, have almost doubled in the last 2 years. The bass and bream industry as a whole is looking to add value and consumer appeal through more packaged and convenience products as well as through ecolabels certifying their products as organic and/or sustainable.



Fish Species	Product Form	Grading	Price per	kg	Reference	Origin
Trade Name			As stated EUR	USD	& Area	
GROUNDFISH						March 2016
Cod/Cabillaud, Morue/	Fresh gutted		1.3	5 <b>1.49</b> +	Poland FOB	Baltic Sea
Bacalao	IQF portion, single frozen	100-150 g/pc	7.6	<b>0</b> 8.41 -	Italy CIF	Iceland
Gadus morhua	Fresh - fillet	50-100 g/pc	4.0	<b>0</b> 4.43	CPT	Denmark
		100-200	5.2	<b>3</b> 5.95 -		
		200-400	6.79	<b>9</b> 7.66 +		
	Fresh - Whole	1-2 kg/pc	5.7			
		2-4	5.8			
	Fillet - wet salted - 1st quality	700-1000 g/pc	8.6	<b>9</b> .51 -	Italy DDP	Iceland
	produced from fresh raw material					
	Portion single frozen, 10% glaze	100-150 g/pc	7.7		CIF	
	Stockfish	700 g/pc		0 23.23 -	DDP	Norway
	Fillet skinless	300-600 g/pc	7.3		Spain CIF	
		400-600		<b>0</b> 10.29		
		600-800		<b>5</b> 10.79		
		900-1300		<b>1</b> 13.05		Nathanlanda
Gadus macrocephalus	Fillet - wet salted - 1st quality	900-1300	7.8	<b>5</b> 13.66 <b>0</b> 8.63 -	Italy CID	Netherlands
Gadus macrocepnaius	produced from frozen raw material	400-700 g/pc	7.8	0 8.63 -	Italy CIP	Denmark
Hake/Merlu/Merluza	Minced block		1.5	<b>3</b> 1.75	Namibia FOB	Namibia
Merluccius capensis	Williced block		1.3	1.75	for Spanish market	Ivambia
Menuccius capensis	H&G, IWP	100-200 g/pc	no quotatio	n	Spain FOB	_
	Tide, ivvi	350-500	no quotatio	···	Spani i OB	
		500-800				
	Fillet skin on	2-4 oz/pc	2.9	<b>0</b> 3.21	DDP	
		4-6	3.4			
		6-8	3.5			
		8-12	3.9			
	IQF portion, trapeze	90-110 g/pc	6.2		Italy CIF	-
	IQF	100-200 g/pc	6.2	<b>0</b> 6.86 -	Europe DDP	South Africa
Merluccius hubbsi	H&G	< 150 g/pc	n	a	Italy CIF	Argentina
		150-250	1.5	<b>3</b> 1.75		
		350-500	1.8	<b>4</b> 2.04		
	Fillet - skinless	80-120 g/pc	3.1	<b>0</b> 3.43		
	skin-on		2.9	<b>3</b> .30		
Merluccius merluccius	Fresh - whole	100-200 g/pc	3.1	<b>3</b> 3.46	CPT	Croazia
	Fresh - gutted	200-300	5.2	<b>o</b> 5.75 +		
		300-400	6.0	<b>0</b> 6.64 +		
Merluccius productus	Fillet, PBO		2.6	7 <b>2.95</b>	Spain EXW	USA
	Minced block		1.6			
Alaska pollack/Lieu	Fillet, PBO		2.7		Netherlands EXW	
de l'Alaska/Colín	Minced block		1.8			
de Alaska	Industrial block single frozen		2.7		Europe CFR	
Theragra chalcogramma	Industrial block double frozen		2.5	2.77		China
	Fillet, IQF	2-4 oz				
	Fillet, baby food quality		3.8	<b>8</b> 4.29	DDP	USA
	H&G				Russian Fed.	Russian Fed.
		>25	0.9		wholesale Vladivostok	
		>30	1.0			
		>25	1.2	<b>2</b> 1.35 +	wholesale Moscow	



Fish Species	Product Form	Grading	Price	per k	(g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
GROUNDFISH (cont	.)						March 201
Surimi (Alaska pollack)	Stick - Paprika	250 g/pc		2.55	2.82 =	France CFR	Spain
Hoki	H&G	100-300 g/pc		1.63	1.80	Spain FOB	7
Macruronus magellanicus		300-500		1.63	1.80		
		500-900		1.63	1.80		
Saithe/Lieu noir/	Fillet - interleaved	200-400 g/pc	no qu	otation		Europe CIF	Faroe Islands
Carbonero (Pollock, Coley)							
Pollachius virens	Fillet - skinless, PBI, interleaved	16-32 oz/pc		5.20	5.75	Spain DDP	Iceland
Monkfish/Baudroie/	Fresh - Tail	< 0.3 kg/pc		7.56	8.36 -	Italy CPT	UK
Rape		0.3-0.5		9.91	10.96 +		
Lophius spp.		0.5-1		10.08	11.15 -		
		1-2		11.14	12.32 -		
		> 2		13.67	15.12 -		
	Fresh - whole	0.6-1 kg/pc		5.30	5.86 *	FCA	France
		1-2		5.80	6.42		
	Tails, skinless	100-250 g/pc		5.75	6.36	Spain DDP	Namibia
	Frozen at land	250-500		6.75	7.47		
	100% net weight	500-1000		8.00	8.85		
		> 1000		8.75	9.68		
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	NOK 18.00	1.89	2.09 -	Sweden FCA	Norway
Melanogrammus	Fresh	1-1.5 kg/pc		5.20	5.75	Spain CIF	7
aeglefinus		> 1.5		5.50	6.08		
		> 2		5.65	6.25		
Ling/Lingue franche/	Fillet - wet salted	1-1.5 kg/pc		5.00	5.53 =	Italy DDP	Faeroe Islands
Maruca	Produced from fresh raw material						
Molva molva	1st quality						
John Dory/	Frozen skin-on	60-100 g/pc		8.50	9.40	Germany CFR	China
Sainte Pierre	PBO, chemical free, 100% net	100-150		0.90	1.00		
Pez de San Pedro	weight, IQF,Bulk, frozen weight	150-200		9.49	10.50		
Zeus faber	+count	200-300		9.94	11.00		
	Fresh - gutted	600-800 g/pc		11.48	10.70	Italy CPT	Senegal
	Fiesii - gattea	800-1000 800-1000			10.88 +	Italy CF1	Seriegai
		1000-2000					
Sand steenbree!	Fresh	500/700 g/pc		7.90	10.92 - 8.74 +	FCA	Morocco
Sand steenbras/		700/1000 700/1000		7.90	8.74 +	1 5/4	INIOIOCCO
Marbré/ Herrera							
Lithognathus mormyrus		Mixed		9.00	9.96 -		France
		400-600		7.40	8.19		France
		700-1000			10.62		<u> </u>
		200-300 g/pc		6.40	7.08 -		Spain
		300-500		8.30	9.18 +		
	Mediterranean	200-300		9.20	10.18		
		300-500		9.75	10.79 -	CPT	



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
FLATFISH					March 2016
Turbot/Rodaballo	Fresh - whole	0.5-1 kg/pc	<b>8.40</b> 9.29 +	Spain CIF	Spain
Psetta maxima	cultured	1-2	<b>9.40</b> 9.29 + <b>9.40</b> 10.40 +	Spain Cir	<b>Зра</b> ш
		2-3	<b>9.25</b> 10.23 -		
		3-4	<b>9.65</b> 10.68 -		
	Fresh - whole	< 0.5 kg/pc	<b>6.20</b> 6.86		Netherlands
	wild	0.4-0.6	<b>3.95</b> 4.37		
		0.5-0.8 0.5-1	<b>9.35</b> 10.34 - <b>8.35</b> 9.24		
		0.8-1	<b>13.45</b> 14.88		
		1-2	<b>9.35</b> 10.34 -		
		2-3	<b>17.45</b> 19.31 -		
		3-4	<b>19.45</b> 21.52 -		
		4-6	<b>19.85</b> 21.96 -	* 1 OPT	0 : /0
	Fresh - whole	0.4-0-6 kg/pc 0.8-1	<b>6.50</b> 7.19 <b>7.65</b> 8.46 +	Italy CPT	Spain/Portugal
		1-1.5	7.78 8.61 +		
		1.5-2	<b>9.11</b> 10.08 +		
		2-2.5	<b>8.27</b> 9.15 -		
		3-4	<b>13.15</b> 14.55 -		
		0.5-1	<b>6.94</b> 7.68		Spain/Portugal
		0.7-1 1-2	<b>7.03</b> 7.78 <b>1.05</b> 1.16		
		2-3	16.20 17.92		
		> 4	<b>14.00</b> 15.49		
		1-2 kg/pc	<b>12.76</b> 14.12 -		Netherlands
		2-3	<b>14.02</b> 15.51		
Sole/Sole/	Fresh - whole	< 170 g/pc	<b>9.50</b> 10.51 +	Spain CIF	
Lenguado	wild	170-220	<b>12.20</b> 13.50 - <b>12.95</b> 14.33		
Solea vulgaris		200-300 200-250	<b>12.95</b> 14.33 <b>17.45</b> 19.31		
		300-400	<b>14.95</b> 16.54 -		
		400-500	<b>19.95</b> 22.07		
		500-600	<b>24.45</b> 27.05		
	Fresh - whole	200-300 g/pc	<b>15.10</b> 16.71 -		France
	wild	300-400	<b>16.80</b> 18.59 -	Italy CDT	4
		No. 3 No. 4	<b>12.33</b> 13.64 - <b>12.00</b> 13.28	Italy CPT	
		No. 5	<b>9.00</b> 9.96 +		
	Fresh - whole	No. 2	<b>15.29</b> 16.92		Netherlands
		No. 3	<b>14.30</b> 15.82		
	Freeh switted	No. 4	<b>12.39</b> 13.71		
	Fresh - gutted	No. 2 No. 3	<b>14.18</b> 15.69 + <b>12.93</b> 14.31 -		
		No. 4	11.50 12.72 -		
		No. 5	<b>10.53</b> 11.65 -		
	Fresh - whole	No. 2	<b>14.91</b> 16.50	CIF	
		No. 3	<b>14.15</b> 15.65		
Furament while /	Freeh wh-!-	No. 4	<b>9.92</b> 10.98	Smain OIF	-
European plaice/ Plie d'Europe/	Fresh - whole	300-400 g/pc 400-600	<b>3.70</b> 4.09 <b>4.15</b> 4.59 +	Spain CIF	
Solla europea		> 600	<b>5.15</b> 4.39 +		
Pleuronectes platessa	IQF, white skin-on, 25% glaze	No. 2	<b>4.10</b> 4.54 -	Netherlands FOB	1
	IQF skin-off, 25% glaze		<b>4.40</b> 4.87 -	for Italian market	



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
FLATFISH (cont.)							March 2016
European Flounder/	Fresh - fillets skin-on	Large		3.75	4.15	Italy CPT	
Flet d'Europe/	skinless	Large		5.75	6.36		
Platija europea	whole			1.62	1.79		
Platichthys flesus				1.60	1.77 -	FCA	
Greenland Halibut/	Fillet - skinoff, boneless,		No c	uotations		Denmark FOB	Greenland
Reinhardtius	blockfrozen						
hippoglossoides							
TUNAS/BILLFISHES							March 2016
Tuna/Thon/Atún	Skipjack - whole	main size		1.31	1.45 +	Bangkok CFR	Western/Central
Thunnus spp.							Pacific Ocean
	Skipjack - whole			1.17	1.30 +	Ecuador	Eastern Tropical
	Yellowfin - whole			1.63	1.80 +	ex-vessel	Pacific Ocean
	Skipjack - whole	main size		1.15	1.27 +	Seychelles	Indian Ocean
	Yellowfin - whole			1.85	2.05 +	FOB	
	Skipjack - whole			1.10	1.22 +	Abidjan	Atlantic Ocean
	Yellowfin - whole	> 10 kg		1.80	1.99 +	ex-vessel	
	Skipjack - whole	1.8-3.4 kg/pc		1.25	1.38 +	Spanish	Various origins
	Yellowfin - whole	> 10 kg		2.10	2.32 +	Canneries CFR	
	Skipjack - cooked & cleaned	double cleaned		3.98	4.40 -	Italy DDP	Solomon Islands
	loins - vacuum packed					1	17 04 1
	Yellowfin - cooked & cleaned	double cleaned		4.97	5.50 +		Kenya/Mauri-
	loins - vacuum packed						tius/Solomon Is.
	Yellowfin - whole	3-10 kg		1.33	1.47	Spain DAT	Atlantic Ocean
	Bigeye - whole	> 10 kg		1.55	1.71	4	
	Yellowfin - whole	> 10 kg		1.78	1.96	4	
	Skipjack - whole	> 3.5 kg		1.18	1.30		Fastana Davidia
	Yellowfin - frozen loins	_		4.30	4.76	DDP CFR	Eastern Pacific
	Skipjack - frozen loins	_		3.50	3.87	CFR	Ocean
	Bigeye - frozen loins Albacore - frozen loins				4.20	CFR	Indian Ocean
	Skipjack	> 1.8 kg/pc		1.32	1.46	Tunisia CFR	Ghana
	Skipjack - pre-cooked loins	> 1.6 kg/pc		4.97	5.50 +	Europe CFR	Ecuador
	Yellowfin - pre-cooked loins	double cleaned		6.78	7.50 =	Lui ope or K	Lcuadoi
	renownii - pre-cooked ioins	single cleaned		5.87	6.50 =	1	
	Skipjack - whole	onigio dicarica		1.17	1.30	†	
	Skipjack - whole	1.9-3.4 kg/pc		0.90	1.00	Ecuador FOB	┪
	2	3.5-5		0.99	1.10		
	Yellowfin - pre-cooked loins	double cleaned		4.61	5.10	1	
		single cleaned		4.52	5.00	1	
	Skipjack - pre-cooked loins	9 : : : : : : : : : : : : : : : : : : :		3.89	4.30	1	
Swordfish/Espadon/	Frozen at sea, DWT	30-50 kg/pc		6.20	6.86	Spain FOT	Spain
Pez espada	100% net weight	50-70		6.10	6.75	l	'
Xiphias gladius	Fresh - gutted	< 12 kg/pc			10.18	Italy CPT	1
-	Whole Mediterranean	13-18		8.10	8.96 -	1	
		19-25		8.10	8.96 -		
		26-35		8.10	8.96 -		
	Whole Atlantic	19-25		7.91	8.75	FCA	
		26-35		7.70	8.52 -		
		36-50		7.70	8.52 -		



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SMALL PELAGICS					March 2016
Mackerel/Maquereau/	Fresh - whole	4-6 pc/kg	<b>2.80</b> 3.10 +	Italy CPT	France
Caballa	Fresh - Fillets		<b>4.83</b> 5.34 +		
Scomber scombrus	butterfly cut	/			
	Whole	200-400 g/pc 300-500	No quotations	Netherlands/Poland FOB	UK
	H&G	> 200 g/pc	na	for Eastern Europe	Greenl./Faroe. I
	Whole	3-4 pc/kg	<b>1.05</b> 1.16	Spain FOB	Spain
Horse Mackerel/	Whole	> 24 cm/pc	<b>1.23</b> 1.36	Morocco FOB for	Morocco
Chincard/ Jurel				European market	
Trachurus spp					
Herring/Hareng/Arenque	Fresh - fillet		<b>2.62</b> 2.90	Italy CPT	Denmark
Clupeidae	Fresh - whole	250-300 g/pc	1.00 1.11 +	Russian Fed.	Russian Fed.
		> 350 > 25	<b>1.52</b> 1.68 <b>0.79</b> 0.87 +	wholesale Moscow  Russian Fed.	
		> 300	<b>0.79</b> 0.87 + <b>0.95</b> 1.05 +	wholesale Vladivostok	
		> 250	<b>0.91</b> 1.01	mierocaro riaarrocier	
		70-100 g/pc	0.27 <b>0.30</b> -	Poland FOB	Baltic
Sprat/Sprat/Espadín			0.22 <b>0.24</b> +		
Sprattus sprattus					
Sardine/Sardine/ Sardina	Fresh - whole		<b>0.64</b> 0.71 -	Italy CPT	Croatia
Sardina pilchardus			<b>0.64</b> 0.71 +		Italy
	Fresh - fillet		<b>4.08</b> 4.51 -		France
			<b>4.88</b> 5.40		UK
CEPHALOPODS					March 2016
Squid/Encornet/Calamar	Whole	S (< 18 cm)	<b>5.50</b> 6.08 +	Italy CIF	South Africa
Loligo spp.		M (18-25)	<b>5.75</b> 6.36 +		
		L (25-30)	<b>5.90</b> 6.53 =		
	140	XL (>30)	<b>5.65</b> 6.25 =	<b>2</b> 1 <b>5</b> 04	- " ' '
Loligo gayi	Whole	18-22 cm 15-18	<b>4.95</b> 5.48 <b>4.95</b> 5.48	Spain FCA	Falkland/ Malvinas Isl.
		12-16	<b>4.95</b> 5.48		Maivillas ISI.
Loligo vulgaris	Fresh - whole	100-300 g/pc	<b>11.30</b> 12.50 +	Italy FCA	Morocco
. 5 5		300-400	<b>9.50</b> 10.51 -	,	
		400-600	<b>10.67</b> 11.80 +		
		600-1000	<b>13.50</b> 14.94		
	Whole	2 small	<b>5.20</b> 5.75	Mauritania FOB	Mauritania
		3 small	<b>4.50</b> 4.98	for European market	
		4 small	<b>4.00</b> 4.43		
		small	<b>5.70</b> 6.31		
		medium	<b>6.00</b> 6.64 <b>6.10</b> 6.75		
Loligo duvacelli	Whole cleaned,	large < 5	3.80 <b>4.20</b>	Germany CFR	India
2590 44.400111	olo oloullou,	< 10	3.71 <b>4.10</b>	Commany of it	
		11-20	2.94 <b>3.25</b>		
		21-40	2.53 <b>2.80</b>		
Loligo chinensis		< 3	4.20 <b>4.65</b>		China
		3-6	3.43 <b>3.80</b>		
		6-10	2.98 <b>3.30</b>		
		10-15 15-20	2.62 <b>2.90</b> 2.26 <b>2.50</b>		



Fish Species	Product Form	Grading	Pric	e per l	kg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CEPHALOPODS (c	ont.)						March 2016
Dosidicus gigas	Raw fillet	2-4 kg/pc		0.89	0.99	Europe CFR	Chile
				0.99	1.10		Peru
	Raw tentacle	1-2, 2-3 kg/pc		0.89	0.99	_	Chile
		< 1, 1-2		0.86	0.95		Peru
		> 2		1.13	1.25		
	Raw wings			0.54	0.60		Chile
	whole without cartilage			0.77	0.85		Peru
	Necks			0.59	0.65	_	Chile
	open with cartilage			1.27	1.40	_	Peru
	Darum membraneless			2.26	2.50		
	Boiled wings - skin-on			1.27	1.40		
	Squid rings - thawed			2.72	3.01 +	Italy CPT	
	Squid stripes - thawed			1.90	2.10 +		
	Tentacles			2.01	2.22 -		
Octopus/Poulpe/Pulpo	Whole - FAS	T1		8.95	9.90	Morocco FOB,	Morocco
Octopus vulgaris		T2		7.95	8.80	for Spanish market	
		T3		6.75	7.47		
		T4		6.15	6.80		
		T5		5.45	6.03		
	Sushi slice	7 g/pc		12.74	14.10 +	Europe CFR	Indonesia
	100% net weight	9 g		12.74	14.10 +		
	boiled cut	Ť	1	7.82	8.65 +	1	
	100% net weight						
	Flower type	1-2 kg/pc		4.25	4.70 =	1	
	90% net weight	>2		4.75	5.25 =		
Eledone moschata	Fresh			3.57	3.94 +	Italy CPT	Croazia
				2.83	3.12	FCA	Francia
				2.83	3.12		Spagna
		extra	1	9.20	10.15 +	CPT	Croazia
		small		6.06	6.68 +		
		medium		3.86	4.26 +		
		80-120 g/pc	1	4.20		1	Tunisia
		50-80			4.85		
				4.50			
Cuttlefish/Seiche/	Whole, cleaned, IQF	< 50 < 10 pc/kg	+	3.80		Germany CFR	India
		11-20		3.80		Germany CFR	IIIuia
Sepia Sonia enn	20% glaze  Fresh - whole	300-500 g/pc	+	4.20		Italy FCA	France/UK
Sepia spp.	Fiesii - whole	500-1000					France/UK
	IOE 10% glore		+	3.73		CPT	Morogas
	IQF, 10% glaze	100-200 g/pc		5.00		FOB	Morocco
		200-300		5.00			
		300-400		5.00			
		400-600	1	5.00			
		600-800		5.00	5.53		



Fish Species	Product Form	Grading		e per l		Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS							March 2016
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb		9.31	10.30 +	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50		8.68	9.60 +		
blanches/Camarón	treated with non-phosphate	51-60		8.45	9.35 +		
patiblanco		61-70		7.91	8.75 +		
Penaeus vannamei		71-90		7.68	8.50 +		
		91-120		7.41	8.20 +		
	Blanched, PD	10-20 pc/g		6.78	7.50		India
	IQF, 20% glaze	16-20		8.13	9.00 +		
		20-40		6.42	7.10		
		31-40		6.87	7.60 +		
		41-50		6.33	7.00 -		
		40-60		6.06	6.70		
		60-80		5.24	5.80		
		80-120		4.34	4.80		
	C&P, deveiled, tail-off	41-60 pc/lb		6.42	7.10		Viet Nam
	IQF, 20% glaze	61-80		6.15	6.80		
	Head-on, shell-on	20-30 pc/kg			10.00 +		Central
		30-40		7.23	8.00 +		America
		40-50		6.33	7.00 -		
		50-60		5.74	6.35 -		
		60-70		5.33	5.90 -		
		70-80		4.79	5.30 -		
		80-100		4.65	5.15 -		
		100-120		4.34	4.80 =		
		120-140		3.80			
	Tails	21-25 pc/lb			11.90 +		
	1 40	26-30		8.87	9.81 +		
		31-35		7.67	8.49 =		
		36-40		7.27	8.05 =		
		41-50		6.97	7.72 =		
		51-60		6.58	7.28 +		
		61-70		6.18	6.83 +		
		71-90		5.68	6.28 =		
		91-110		4.58	5.07 =		
	Head-on, Shell-on	30-40 pc/kg		6.69	7.40	South/Central	1
	riodd on, onen-on	40-50		6.24	6.90	America FOB	
		50-60		5.42		for European main	
		60-70		5.06	5.60	•	
		70-80		4.52	5.00	ports	
		80-100		4.25	4.70		
	l	> 100		3.89	4.30		ļ



Fish Species	Product Form	Grading	Pric	e per l	κg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS (co	nt )						March 2016
<u> </u>	Headless, shell-on, block	44 50 20/10	I	C 07	7.60	Europa CED	
Green tiger prawn/ Crevette tigrée verte/	100% net weight, net count	41-50 pc/kg 51-60		6.87 6.24	6.90	Europe CFR	Belgium
Langostino tigre verde	100% fiet weight, fiet count	61-50		5.87	6.50		
Penaeus semisulcatus		71-90		5.51	6.10		
T Chacas schillsaloatas		91-120		5.15	5.70		
		100-200		4.70	5.20		
		200-300		4.43	4.90		
		300-500		4.07	4.50		
	Headless, shell-on, block	71-90 pc/kg		6.42	7.10	1	
	100% net weight, net count	91-120		6.15	6.80		
	PUD, RAW	100-200		5.87	6.50		
		200-300		5.42	6.00		
		300-500		4.79	5.30		
		Broken		3.71	4.10		
	PUD, RAW, IQF, 78% weight&	61-70		4.97	5.50		
	22% glaze	71-90		4.61	5.10		
	100% net weight, frozen count	91-120		4.47	4.95		
		100-200		4.16	4.60		
		200-300		3.80	4.20		
	PUD, Cooked, IQF, 78% weight&	61-70		5.60	6.20		
	22% glaze	71-90		5.42	6.00		
	100% net weight, frozen count	91-120		5.24	5.80		
		100-200		5.06	5.60		
Metapenaeus shrimps/	Untreated, net weight, net count	200-300		4.47 6.06	4.95 6.70	1	India
Crevettes Metapenaeus	Ontreated, het weight, het count	100-200 pc/kg 200-300		5.20	5.75		India
Camarones		300-500		4.47	4.95		
Metapenaeus		000 000		4.47	4.50		
Metapenaeus spp							
Argentine red shrimp/	Head-on, shell-on	10-20 pc/kg		7.40	8.19 =	Spain EXW	Argentina
Salicoque rouge/		20-30		6.50	7.19 =		
d'Argentine/Camarón		30-40		6.40	7.08 =		
langostín argentino		40-60		6.30	6.97 =		
Pleoticus muelleri							
Black tiger/Crevette	Headless	8-12 pc/lb		12.20	13.50	Europe/	Bangladesh
tigrée/Camarón tigre	20% glaze, IQF	13-15		11.75	13.00	Russian Fed.	
Penaeus monodon		16-20		8.86	9.80		
		21-25		5.87			
		26-30		5.69	6.30		
	Headless, shell-on, block	13-15 pc/kg			13.00	Europe CFR	Belgium
	frozen	16-20		11.75	9.50		
		21-25		8.59	8.20		
		26-30		7.41	7.50		
	HOSO pot weight pet accept	31-40		6.78	7.10	Europe CED	India
	HOSO, net weight, net count block frozen	10-20 pc/kg 20-30			16.00 * 11.00 *	Europe CFR	India
Deep-water rose shrimp/	Fresh - Peeled tail	Mixed	<del> </del>		11.37 =	Italy CPT	Italy
Crevette rose du large/				. 5.55		, 0, ,	,
Gamba de altura/							
Parapenaeus longirostris							



Fish Species	Product Form	Grading	Price	e per l	kg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS (co	int \						March 2016
	· ·			04.75	05.40	<b>a</b> : 015	
Common shrimp/	Fresh, shell-on			31.75	35.13	Spain CIF	Netherlands
Crevette grise/Quisquilla Crangon crangon	Head-on, shell-on			11 70	12.94		
Norway lobster/	Fresh - Whole	3-5 pc/kg		na	12.54	DDP	
Langoustine/Cigala	4X1.5 kg	4-7			26.97		
Nephrops norvegicus		6-9		20.85	22.18		
		8-12			20.59		
		11-15			21.01 =		
		16-20 20-30			17.48 = 14.99		
		31-40			12.39		
		41-50		7.35			
	Tails	40-60		13.35	14.77		
	Whole	00		13.78	15.25	Spain CIF	Scotland
		0			13.70		
		1			12.15		
		2 3		9.68 8.48	10.71 9.38		
		4		7.28			
		5		5.15			
	Fresh - whole	5-9 pc/kg			23.23	1	Netherlands
		11-15		18.90	20.91		
		16-20			17.09		
		20-30			14.38		
		31-40 41-50		10.70 8.55	11.84 9.46		
	Fresh - whole, head	8-10 pc/kg			18.48 +	Italy CPT	Denmark/
	more, nead	11-15			17.15 -	lady or r	UK
		16-20		12.27	13.57 -		
		21-30		12.91	14.28	FCA	
		41-50		5.20	5.75		
European lobster/	Live - bulk	400-600 g/pc			33.19 +	France delivered	Ireland
Homard européen/	Fresh - whole	600-800			33.19 +	to French vivier  Italy CPT	UK
Bogavante Homarus gammarus	Fresii - Wilole	Large small			37.32	I Italy CP1	UK
American lobster/	Live hard shell	Siridii			15.38	1	Canada
Homard américain/	Live hard shell				14.52		USA
Bogavante americano	Live soft shell			12.82	14.18		
Homarus americanus	Popsicle	< 450 g/pc	CAN <b>25.00</b>	19.48	17.57	Canada FOB	Canada
		(canner size)	0444 00 00	40.40	47.57	for European mkt	
		> 450 (market size)	CAN <b>26.00</b>	19.48	17.57		
	Whole <b>cooked</b> netted lobster	canners	CAN <b>16.70</b>	12 51	11.29		
	The second residual r	market	CAN 17.95		12.13		
Edible crab/Tourteau/	Live	T2		2.72		France Auction	France
Buey de mar		13-16 cm					
Cancer pagurus				_			1
Spinous spider crab/	Fresh - female			5.30		Italy CPT	UK
Araignée européenne/ Centolla europea/	male Fresh - female			4.50 3.57		1	France
Maja squinado	male			3.22			T ranco
	Fresh-female	small		3.20			
	male	small		2.60	2.88 -		



Fish Species	Product Form	Grading	Price per	kg	Reference	Origin
Trade Name			As stated EUR	USD	& Area	
BIVALVES						March 2016
Oyster/Huître/Ostra	Live	No. 3	4.0	<b>0</b> 4.43 =	France prod. Price/	Ireland/France
Crassostrea gigas					average export price	
		60-100 g/pc	16.5	<b>6</b> 18.32 =	Spain CIF	Netherlands Italy
Ostrea edulis		95-110 g/pc	19.1	<b>9</b> 21.23 =		Netherlands
		>130		<b>5</b> 15.32 =		- Tourionainae
Mussel/Moule/Mejillón	Live - Bottom mussel		2.1	0 2.32 =	France wholesale	France
Mytilus edulis			1.8	<b>0</b> 1.99 =		Netherlands
Mytilus galloprovincialis	Live - Rope	60-80 pc/kg	2.0			Spain
	Fresh	20-25 pc/kg	no quotatio	on	Spanish market	
		25-30			EXW	
		30-40 40-70				
		40-70	1.4	<b>0</b> 1.55	Italy CFA	
			1.1		Italy Of A	Italy
	Fresh - whole		1.1		Italy FCA	1,
			1.7	<b>7</b> 1.96	CPT	
			1.3	<b>4</b> 1.48 +	FCA	Spain
			2.1	5 2.38 +	CPT	
		shell on	2.1		FCA	
			2.1		CPT	
Mytilus chilensis	IQF - shell-off, 7% glaze	200-300 pc/kg	4.3		CIF	Chile
	Cooked mussel meat IQF	100-200 pc/kg	3.0		France CIF	
		200-300	2.9			
	Cooked mussel whole shell, IQF	300-500 80-100 pc/kg	2.8		•	
Razor shell/Couteau/	Fresh	S S	7.8		Spain CIF	Ireland
Navajas - Solenidae	1.55	M	8.7		J Spann Sin	
•		L	9.4	<b>0</b> 10.40 =		
	Live	10-12 cm/pc	3.5	<b>3</b> 3.91 =		Netherlands
SALMON						March 2016
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc	5.1	<b>5</b> 5.70	France CIF	Scotland
Saumon de l'Atlantique/	Superior quality	3-4	7.0	0 7.74		
Salmón del Atlántico		4-5	7.3			
Salmo salar		5-6	7.5			
		> 6	4.9			
	Fresh - gutted, head-on	2-3 kg/pc	6.0			Norway
	Superior quality	3-4 4-5	6.8 5.3			
		5-6	5.3			
		> 6	5.7			
		1-2 kg/pc	NOK <b>37.54</b> 3.9		Norway FOB	
		2-3	NOK <b>44.56</b> 4.6			
		3-4	NOK <b>49.72</b> 5.2			
		4-5	NOK <b>50.77</b> 5.3	4 5.90		
		5-6	NOK <b>51.36</b> 5.4			
		6-7	NOK <b>51.54</b> 5.4			
		7-8	NOK <b>52.04</b> 5.4			
		8-9	NOK <b>52.50</b> 5.5			
		> 9	NOK <b>51.21</b> 5.3	9 5.96		



Fish Species	Product Form	Grading	Pric	ce per l	kg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SALMON (cont.)							March 2016
Atlantic salmon/	Fresh	3-4 kg/pc		6.90	7.63	Spain CFR	
Saumon de l'Atlantique/	gutted, head-on	4-5 kg/pc		4.80	5.31	Tunisia CFR	
Salmón del Atlántico		5-6		4.80	5.31		
Salmo salar	Fresh - salmon cubes 8x8x8			9.73	10.76 =	Europe CFR	
	IQF - salmon slices				10.76 -		
	Fresh - Whole - Superior	2-3 kg/pc		3.52		Italy FCA	
		3-4		4.44			
		4-5		4.62			
		5-6		4.69			
		6-7		4.77			
		7-8		5.05	5.59		
		8-9 9-10		na			
		3-4		na 5.32	5.89	CIF	
		4-5		5.45	6.03		
		5-6		5.45	5.92		
	IQF portion	100-150 g/pc		10.70			Denmark
	Head-on, gutted, grade 1	6-7 kg/pc		5.08	5.62	Denmark DDP	Chile
	Fillet, interleaved	1-2 lb/pc		4.87	5.39	<b>Definition</b>	Ornic
	Timot, interiouvou	2-4		4.17			
	Fillet, VAC	1-2 lb/pc		6.10	6.75		
		3-4		6.15	6.80		
	Fillet, IQF	2-3 lb/pc		6.15	6.80		
	1	4-5		6.88	7.61		
	Bits and pieces	-		5.65	6.25 +	Europe CIF	
	scapped meat			4.38	4.85 +	1 .	
TROUT							March 2016
Trout/Truite/Trucha	Whole, gutted, fresh on ice	0.25-0.4 kg/pc	HUF 1535	<b>5</b> 4.93	5.45	Hungary ex-farm	Hungary
Salmo trutta	Fillet - farmed	200-400 g/pc		8.30	9.18 =	Italy ex-farm	Italy
	Live - farmed	500-700 g/pc		3.60	3.98 =	1	
Rainbow trout/	Live - farmed	250-400 g/pc		4.30	4.76 =	1	
Truite arc-en-ciel/	Gutted	250-400 g/pc		3.20	3.54 -		
Trucha arco iris							
Oncorhynchus mykiss							
FRESHWATER FISH	1						March 2016
Carp/Carpe/Carpa	Live	1.2-5 kg/pc	HUF <b>70</b> 1	1 2.25	2.49 =	Hungary	Hungary
Cyprinus spp.	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF 1121		3.98 =	ex farm	]
••	Fresh on ice - slices	Ŭ,	HUF 1332		4.73 +	1	
	Fresh on ice - fillets		HUF 1514	4.86	5.37 =	1	
Crucian Carp/Carassin	Live	0.45-0.9 kg/pc	HUF 392		1.39 =	1	
Carpín							
Carassius carassius			<u>L</u>				
Grass Carp/ Carpe	Live	0.8-3 kg/pc	HUF <b>70</b> 1	2.25	2.49		
chinoise/Carpa China	Fresh, whole, gutted, head-off		HUF 1093	3.51	3.88		
Ctenopharyngodon idellus							
Bighead carp/Carpe à	Fresh gutted, head-off	0.7-5.0 kg/pc	HUF 694	<b>4</b> 2.23	2.46 =		
grosse tête/Carpa	Fresh on ice - slices		HUF 806	<b>3</b> 2.59	2.86 =		
capezona	Fresh on ice - fillets		HUF 919	<b>9</b> 2.95	3.26 =		
Aristichthys nobilis	Live	1-5.5 kg/pc	HUF 420	1.35	1.49 =	Ī	I



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
FRESHWATER FIS	H (cont.)						March 2016
Nile perch/Perche du	Fillet - skinless	300-500 g/pc		4.97	5.50	<b>EU</b> CFR	Uganda
Nil/Perca del Nilo	Interleaved, 100% net weight	500-1000		5.24	5.80		
Lates niloticus	Fresh whole	200-400 g/pc		2.57	2.84	Italy FCA	
	yellow	200-400 g/pc		3.62	4.00 +		
	red	200-400 g/pc		3.56	3.94 -		Tanzania
	green	200-400 g/pc		3.54	3.92 -	]	
	Fresh fillet	200-400 g/pc		5.29	5.85		
		400-700		5.21	5.76		
	Fillet - skinless, PBI, IWP	500-1000 g/pc		4.70	5.20	Spain CFR	
Nile Tilapia/Tilapia du	Fillet - skinless, IQF, PBO	5-7 oz/pc		3.57	3.95		China
Nil/Tilapia del Nilo	non-treated, 10% glaze						
Oreochromis niloticus							1
North African catfish/	Fresh - fillets skinless		HUF 1304		4.63 -	Hungary	Hungary
Poisson chat nord-	Fresh - fillets skin-on		HUF 1675		5.94 +	ex farm	
africaine/ pez gato	Fresh, whole, gutted, head-off		HUF 1191	3.82	4.23		
Clarias gariepinus	1	0.0.41.7	11115 4000	5.40			
European catfish/	Live	0.8- 4 kg/pc	HUF 1682		5.97 =		
Silure glane/Siluro	Fresh on ice - slices		HUF 2518		8.93		
Silurus glanis	Fresh on ice - fillets		HUF 3225	10.36 <b>3.55</b>		Male OIF	Viet Nam
Pangasius spp.	Fillet IOE white 20% glaze	120 170 g/pg	1		3.93	Italy CIF	viet Nam
	Fillet, IQF, white - 20% glaze Fillet, IQF, white - 20% glaze	120-170 g/pc 170-220	-	1.85 1.85	2.05	CPT	
	Fillet, IQF, white - 5% glaze	170-220		3.26	2.05	1	
	Fillet, IQF, white - 20% glaze	120-170-220		1.83	2.02	Spain CFR	=
	Fillet, 100% net weight, IQF	g/pc		2.26	2.50	Spain On K	
	Fillet, 100% net weight, interlyd	J 9/PC		2.21	2.45	1	
NON-TRADITIONAL				2.21	2.40		March 2016
		14501/	ı	5.00	5.50	E 0/5	1
Sturgeon/Esturgeon/	Frozen - Whole	1.5-2 kg/pc		5.00	5.53 =	France CIF	France
Esturione	Gutted	5-7 kg/pc		6.50	7.19 =	-	
Acipenseridae	Fillets	200-300 g/pc 800-1000			11.62 =	1	
A.baeri	Caviar (Aguitaine) metal boxes	800-1000	1	1.30	11.62 =	-	
Ribbonfish	Caviai (Aquitaine) metal boxes	300-1500 g/pc		2.50	2.77	Europe CFR	Senegal
Trichiurus lepturus		300-1300 g/pc		2.30	2.11	Lurope Cr K	Jenegai
SEABASS/SEABRE	EAM/MEAGRE						March 2016
Seabass/Bar,	Fresh - whole	200-300 g/pc		3.80	4.20 =	Greece FOB	Greece
Loup/Lubina	farmed	300-450		4.80	5.31 =		
Dicentrarchus labrax		450-600		5.20	5.75 =		
		600-800		6.00	6.64 =		
		800-1000		7.50	8.30 =		
		> 1000		8.50	9.40 -		
		200-300 g/pc		4.00	4.43 =	Italy CIF	7
		300-450		5.00	5.53 =		
		450-600		5.40	5.97 =		
		600-800		6.20	6.86 =		
		800-800		7.70	8.52 =		
		> 1000		8.70	9.63 -		



Fish Species	Product Form	Grading	Price per kg		Reference	Origin
Trade Name			As stated EUR	USD	& Area	
SEABASS/SEABRE	AM/MEAGRE (cont.)					March 2016
	* * *		4.05	4.40	<b>.</b> 015	
Seabass/Bar,	Fresh - whole	200-300 g/pc		4.48 =	France CIF	Greece
Loup/Lubina  Dicentrarchus labrax	farmed	300-450		5.59 =		
Dicentrarchus labrax		450-600		6.03 =		
		600-800		6.91 = 8.57 =		
		800-1000 > 1000		9.68 -		
		200-300 g/pc		4.47 =	Spain CIF	
		300-450		5.58 =	Spain Cir	
		450-600		6.02 =		
		600-800		6.90 =		
		800-1000		8.56 =		
		> 1000		9.67 -		
		200-300 g/pc		4.50 =	Germany CIF	
		300-450		5.61 =	Cermany on	
		450-600		6.05 =		
		600-800		6.94 =		
		800-1000		8.60 =		
		> 1000		9.70 -		
		200-300 g/pc		4.48 =	Portugal CIF	
		300-450		5.59 =	<b>3</b>	
		450-600		6.03 =		
		600-800		6.91 =		
		800-1000		8.57 =		
		> 1000	8.75	9.68 -		
		200-300 g/pc	4.23	4.68 =	UK CIF	
		300-450	5.23	5.79 =		
		450-600	5.63	6.23 =		
		600-800	6.43	7.11 =		
		800-1000	7.93	8.77 =		
		> 1000	8.93	9.88 -		
		200-300 g/pc	4.60	5.09 =	Italy CIF	
		300-450	5.30	5.86 =		
		450-600	5.50	6.08 =		
		600-800	6.50	7.19 =		
		800-1000		8.85 =		
		1000-1500		9.96 =		
		> 1500	11.00			
		> 2000	<b>15.50</b> 1			
		200-300 g/pc		4.87	Spain CIF	Canary Island
		300-400		5.20		(Spain)
		400-600		6.31		
		600-800		8.75		
		800-1000	10.21			
		1000-2000 g/pc	10.80			France
		2000-3000	11.80			
	Freehouses 90	3000-4000	14.30	15.82 -	14-1 FOA	Mana
	Fresh - whole - wild	1000-2000 g/pc	na 		Italy FCA	Morocco
	Atlantic	> 2000	na 			
		> 3000	na			



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SEABASS/SEABRE	AM/MEAGRE (cont.)				March 2016
Seabass/Bar,	Fresh - whole - wild	400-600 g/pc	na	Italy CPT	Egypt
Loup/Lubina	Mediterranean	600-800	<b>12.83</b> 14.19 -		
Dicentrarchus labrax		800-1000	<b>12.95</b> 14.33 -		
		1000-2000	<b>13.07</b> 14.46 -		
		> 2000	<b>12.64</b> 13.98 -		
		> 3000	<b>33.00</b> 36.51		Italy
	Farmed - Orbetello	Large	<b>10.70</b> 11.84 =	FCA	
		Medium	<b>9.70</b> 10.73 =	:	
		Small	na		
Gilthead seabream/	Fresh - whole	200-300 g/pc	<b>5.00</b> 5.53 =	Greece FOB	Greece
Dorade royale/Dorada	farmed	300-450	<b>5.10</b> 5.64 =	:	
Sparus aurata		450-600	<b>5.20</b> 5.75 =	:	
		600-800	<b>5.70</b> 6.31 =	:	
		800-1000	<b>9.50</b> 10.51 =		
		> 1000	<b>10.50</b> 11.62 =	:	
		200-300 g/pc	<b>5.20</b> 5.75 =	Italy CIF	7
		300-400	<b>5.15</b> 5.70		
		300-450	<b>5.30</b> 5.86 =		
		450-600	<b>5.40</b> 5.97 =		
		600-800	<b>5.90</b> 6.53 =		
		800-1000	<b>9.70</b> 10.73 =		
		> 1000	10.70 11.84 =		
		200-300 g/pc	<b>5.25</b> 5.81 =		=
		300-450	5.35 5.92 =		
		450-600	<b>5.45</b> 6.03 =		
		600-800	5.95 6.58 =		
		800-1000	9.75 10.79 =		
		> 1000	10.75 11.89 =		
		-			-
		200-300 g/pc	<b>5.24</b> 5.80 =	1 '	
		300-450	<b>5.34</b> 5.91 =		
		450-600	<b>5.44</b> 6.02 =		
		600-800	<b>5.94</b> 6.57 = <b>9.74</b> 10.78 =		
		800-1000			
		> 1000	<b>10.74</b> 11.88 =		-
		200-300 g/pc	<b>5.27</b> 5.83 =		
		300-450	<b>5.37</b> 5.94 =		
		450-600	<b>5.47</b> 6.05 =		
		600-800	<b>5.97</b> 6.60 =		
		800-1000	<b>9.77</b> 10.81 =		
		> 1000	<b>10.77</b> 11.92 =		4
		200-300 g/pc	<b>5.25</b> 5.81 =	_	
		300-450	<b>5.35</b> 5.92 =		
		450-600	<b>5.45</b> 6.03 =		
		600-800	<b>5.95</b> 6.58 =		
		800-1000	<b>9.75</b> 10.79 =	:	
		> 1000	<b>10.75</b> 11.89 =	:	



Fish Species	Product Form	Grading	Pric	e per l	сg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SEABASS/SEABRE	AM/MEAGRE (cont.)						March 2016
Gilthead seabream/	Fresh - whole	200-300 g/pc		5.43	6.01 =	UK CIF	Greece
Dorade royale/Dorada	farmed	300-450		5.53	6.12 =		
Sparus aurata		450-600		5.63	6.23 =		
		600-800		6.13	6.78 =		
		800-1000		9.93	10.99 =		
		> 1000		10.93	12.09 =		
		600-800 g/pc		11.88	13.14 +	Italy FCA	Morocco
		800-1000		11.54	12.77 -		
		1000-2000		16.52	18.28 +		
		> 2000		16.50	18.25 +		
	farmed	300-400 g/pc		5.60	6.20 =	CIF	Greece
	wild	400-600 g/pc		14.00	15.49	CPT	Egypt
		600-800		12.00	13.28 -		
		800-1000		12.00	13.28 -		
		1000-2000		12.00	13.28 -		
	farmed Orbetello	Large		10.70	11.84 =	FCA	Italy
		Medium		9.70	10.73 =		
		Small		7.60	8.41 =		
Meagre/Maigre	Fresh - Whole	500-1000 g/pc		5.00	5.53		Greece
commun/Corvina	farmed	1000-2000		5.18	5.73 +		
Argyrosomus regius		> 2000		5.33	5.90 +		
		> 3000		7.24	8.01		
		> 2000 g/pc		5.50	6.08 =	CIF	
	wild	600-800 g/pc		8.50	9.40	CPT	Egypt
		800-1000		9.40	10.40 =		
		1000-2000		9.40	10.40 =		
		2000-4000		9.40	10.40 =		

# GLOBEFISH to meet the Chinese seafood industry at SIFSE

For the first time, **GLOBEFISH** will attend the **Shanghai International Fisheries and Seafood Expo** (**SIFSE**).

The expo, now in its 11<sup>th</sup> year, will be held from **25** to **27** August in **Shanghai**, China.

SIFSE is an international meeting point for professionals involved in the fish trade sector and serves as a global platform to network and share information on seafood trade.

At the 2015 show 80% of attendees were from China, making this event an excellent opportunity to meet with Chinese seafood stakeholders and establish more direct contact with this significant country for fish exports and imports.

# China is a key country in the fish trade sector

According to FAO's SOFIA report, China has been responsible for most of the growth in fish availability, owing to the dramatic expansion in its fish production, particularly in aquaculture. China is also the largest exporter of fish and fishery products. Since 2011, it has become the world's third-largest importing country, after the United States of America and Japan.





### **PRICE REFERENCE (INCOTERMS 2010)**

CFR	Cost and Freight
CIF	Cost, Insurance and Freight
CIP	Carriage and Insurance Paid To
CPT	Carriage Paid To
DAT	Delivered at Terminal
DAP	Delivered at Place
DDP	Delivered Duty Paid
EXW	Ex Works
FCA	Free Carrier
FAS	Free Alongside Ship
FOB	Free on Board

(DAF, DES, DEQ and DDU have been cancelled)

### **PRODUCT FORM**

C&P	Cooked and Peeled
FAS	Frozen at Sea
H&G	Headed and Gutted
HOG	Head on Gutted (salmon)
IQF	Individually Quick Frozen
IWP	Individually Wrapped Pack
PBI	Pinbone In
PBO	Pinbone Off
PD	Peeled and Deveined
PTO	Peeled Tail On
PUD	Peeled, Undeveined

### **SYMBOLS**

- + Price increased in original currency since last report
- Price decreased in original currency since last report
- = Updated but unchanged price
- New insertionNot updated since last issue

#### **CURRENCY RATES**

		USD	EUR
Canada	CAD	1.39	1.54
Hungary	HUF	278.87	310.75
Norway	NOK	8.64	9.60
USA	USD		1.12
EU	EUR	0.90	
Denmark	DKK	6.70	7.46

Exchange Rates: 17.02.2016

### **The European Fish Price Report** is a monthly GLOBEFISH publication. This issue was prepared by Helga Josupeit, Wei Wang and Felix Dent.

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