GLOBEFISH

EUROPEAN PRICE REPORT

Issue 12/2013
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INDEX FOR PRICES

*The **European Fish Price Report**, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends.*
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LATEST TRENDS

Breakthrough in WTO negotiations reached in Bali

At the WTO Ministerial meeting in Bali, the Doha Round of multilateral trade negotiations finally produced its first results, twelve years after the initial launch in 2001. The Bali meeting, seen by many as the last chance to move the negotiations forward, on 7 December reached consensus on the "mini-package" that trade diplomats had been working on for the last three months. The deal in Bali addresses three main areas: the Agreement on Trade facilitation; some Agriculture issues; and Development issues. This will enable future negotiations on issues such as small vulnerable economies, fisheries subsidies, and trade and environment, including climate change, to take place. More info at: http://www.globefish.org/breakthrough-in-wto-negotiations-reached-in-bali.html

The European Parliament renewed preferential tariffs for Ecuador for one year

The European Parliament has approved the renewal of its Generalized System of Preferences (GSP plus) for Ecuador for another year, up to December 2014. This decision will benefit 85% of Ecuador's exports to the European Union.

A farewell message for our long-term and appreciated editor, Hilary Cochrane

The GLOBEFISH team would like to say goodbye to its precious editor. This issue of the European Price Report is the last in a long series of reports edited by Hilary. Now back in South Africa, she has chosen to dedicate more time to her family and personal activities. We wish to thank Hilary for her meticulous and high quality work over the years.

Good luck and thank you, Hilary!

One of the main products that would have been at risk is tuna, because if preferences were not renewed, from January 2014 an import duty of 24% would have been imposed. The ratification will see Ecuadorian tuna exports to the EU continue to enjoy a 0% duty tariff. The decision will also have a big impact on shrimp trade, as Ecuador is the number one supplier to the EU with about 13% of total EU imports.

Negotiations towards a trade agreement will be necessary to continue to guarantee Ecuadorian goods better access to the European common market.

GROUNDFISH

From 1 January to 11 December 2013, **Alaska pollock** catches in the **Russian** Far East region amounted to 1.527 million tonnes (1.7% lower compared with the same period in 2012). The TINRO-centre (Pacific Research Institute of Fisheries and Oceanography) has put forward recommendations that total catches in 2014 for the Russian Far East do not exceed 3.907 million tonnes. For the first quarter of 2014, the industrial quota would be 952 000 tonnes, of which 782 000 tonnes (82%) is for Alaska pollock, 77 000 tonnes (8%) for herring and 24 000 tonnes (2.5%) for cod. Exports of Alaska pollock, from January to October this year, increased by 4% compared with last year reaching a total of 690 900 tonnes. Good demand and steady growth of prices have been the main positive factors for the Russian fishing companies in the Far East. In terms of value, the average export price for Alaska pollock went up by 4% to USD 1.2/kg, compared with the same period last year. The domestic market is seeing prices tending higher mainly because of a lack of offers resulting from increased exports. Alaska pollock, headless >25 cm went up to RUB 55-57/kg (USD 1.68-1.74/kg) on the Vladivostok wholesale market.

In November, the value of exports of **Norwegian cod**, **saithe** and **haddock** totalled NOK 886 million, corresponding to a 20% decrease on the same period last year and mainly attributable to a decline in Norwegian cod clipfish exports. However, the Norwegian Seafood Council explained that, at this time last year, exports were exceptionally high because to the large volume of clipfish stocks going to the EU, but under normal circumstances the figure for November is on a par with previous years.

Few sales activities are reported for **Barents Sea cod** this month. The market remains low but the cold winter may bring an increase in prices.

On 9 December, the **Norwegian** Directorate for Fisheries announced the transfer of 170 tonnes of **cod** quota for each of 89 trawler licenses, giving a total of 15 130 tonnes. The Norwegian government is transferring cod quota from the inshore fleet to the large trawlers and longliners in an effort to harvest its portion of the one million-tonne cod quota in the **Barents Sea**, shared with Russia.

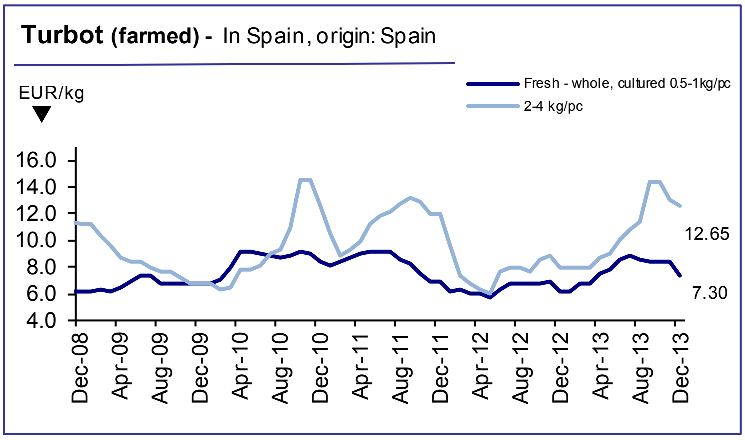
Pacific cod prices continue to be on an upward trend this month, after a very long period of low prices, which boosted consumption. In Europe demand is increasing but supply is rather low.

FLATFISH

Farmed **turbot** sales have been particularly low in November in spite of good supply, and even oversupply of small-sized turbot below 1.0 kg. This factor and the approaching

Christmas promotions have led to a price drop. Demand is expected to recover this month during the festive period. Farmers are reporting an increase in biomass as seawater temperatures continue to be good.

The **flatfish** market in general is reported to be stable.



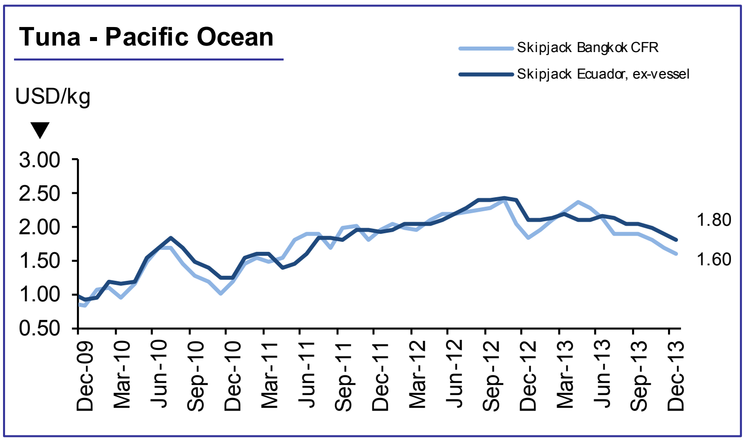
TUNA

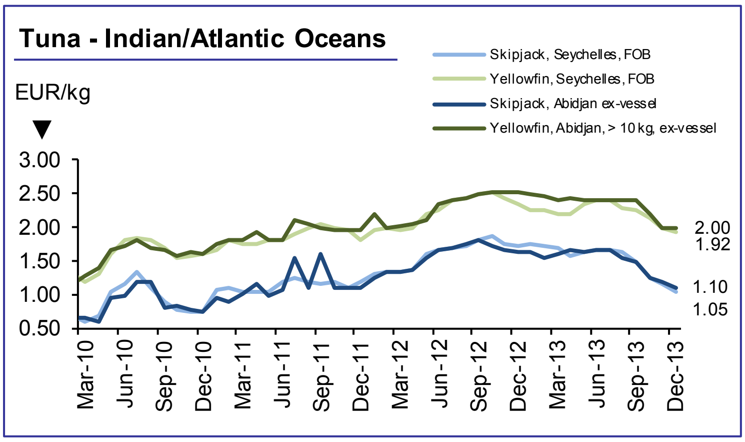
Fishing in the **Western and Central Pacific** has improved considerably following the lifting of the WCPFC FAD closure on 1 November, while demand in Bangkok has remained low thus causing the price of skipjack to slide further to USD 1 600/tonne CFR and lower.

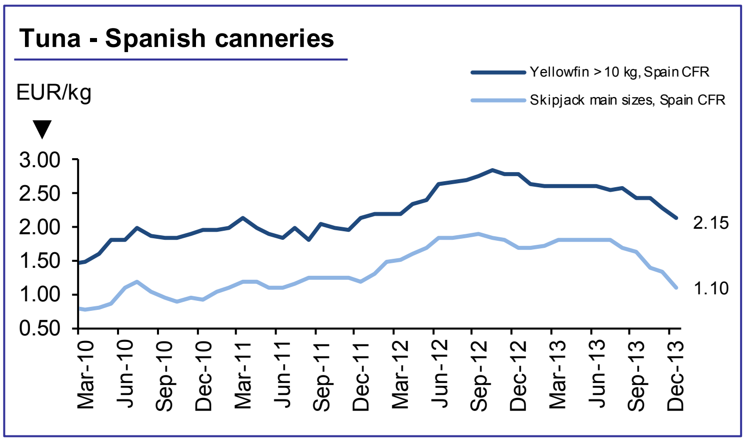
Fishing has remained steady in the **Eastern Pacific** even with the second IATTC closure in place since 18 November and catches are expected to be at 2012 levels. Ecuadorian packers report a drop in orders from finished product buyers, especially those in the EU who were hoping for lower prices. The price of skipjack has dropped to USD 1 800/tonne ex vessel Manta as a result.

Good catches have been reported in the **Indian Ocean** during November, but with cold storage facilities at full capacity, the skipjack price has dropped further to EUR 1 050/tonne and yellowfin to EUR 1 925/tonne FOB Mahe. As the Indian Ocean canneries are full, purse seiners are transhipping their catches to other markets.

Catching in the **Atlantic Ocean** has slowed down but with low demand from local processors, the skipjack

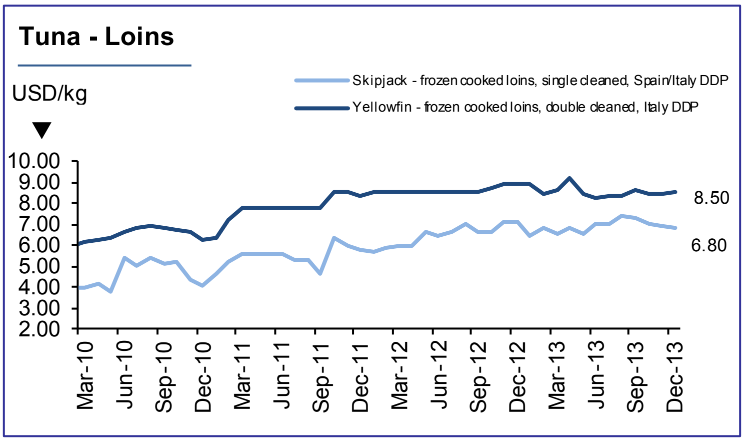






price has fallen further to EUR 1 100/tonne ex vessel Abidjan. Meanwhile the yellowfin price remains at EUR 2 000/tonne.

The good supply of fish from the Indian and Atlantic Oceans coupled with weak demand caused prices in **Europe** to move downwards to EUR 1 100/tonne CFR for skipjack and EUR 2 150/tonne CFR for yellowfin. The market price for cooked and double cleaned yellowfin loins was steady at about USD 8 500/tonne DDP Italy. The EU 2014 quota for cooked and cleaned tuna loins is expected to be filled before the end of January because of high volumes already shipped from China, Philippines and Thailand.



Fishing nations from the **Western and Central Pacific Fisheries Commission (WCPFC)** concluded their meeting on 6 December and agreed to reduce the longline bigeye tuna catch by 10-30% for foreign fishing nations, to freeze the entry of new purse seine and longline vessels to the fishery and to retain the four-month ban on the use of fish aggregating devices (FADs). However, many were disappointed that the meeting failed to go far enough in addressing the problems of overfishing and did not take sufficient conservation and sustainability measures. Last month, the **International Commission for the Conservation of Atlantic Tunas (ICCAT)** rejected pressure to increase quotas for bluefin tuna and decided to keep the Atlantic bluefin tuna quota for 2014 at same level as this year.

SMALL PELAGICS

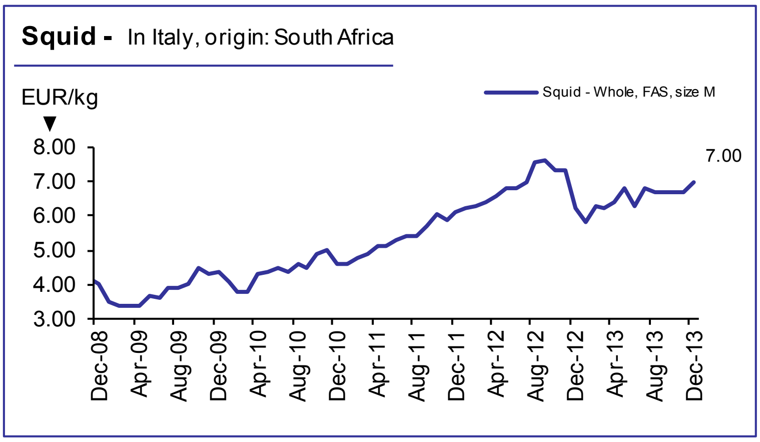
The recent adverse weather conditions limited fishing activities in **Iceland**, **Denmark** and **Norway**, resulting in modest landings. In **Iceland,** total catches for the **herring** season reached 46 808 tonnes (against the 80 485 tonne quota), while the **spring spawning herring** total remained at 90 700 tonnes (against the Icelandic 93 058 tonne quota). In **Denmark**, total **sprat** landings this year are now officially at 157 652 tonnes (with 61 703 tonnes caught from August to November). The **Norway pout** total was reported at 32 770 tonnes. The availability of higher quality **fishmeals** is still rather limited, but standard fishmeal is readily available. In **Norway** the total spring spawning herring catch is reported at 352 837 tonnes against the 376 757 tonne quota (mainly for human consumption). The Norway pout total reached 45 694 tonnes (all for oil/meal) against the 157 000 tonne quota. Total sales of fish feed were 1 432 764 tonnes, down 4% from last year. The value of Norwegian exports of both mackerel and herring for the period January to October was down on last year's figures. The most important markets for Norwegian exports remain Russia and China for mackerel and Russia and Germany for herring.

Atlanto-Scandian herring prices are reported to have dropped surprisingly sharply since the start of the season (despite this year's quota cut of 25%), as suppliers were eager to sell before the end of the year. Competition was strong and sellers lowered their prices to avoid a repeat of early 2013 when large stocks were carried through from the Christmas season. However, the drop appears to have stopped and it is hoped that prices will improve in January. On the contrary, the market for **mackerel** is reported to be quite steady for all sizes, with prices roughly at the same level as at the start of the season.

Greenland may become a more significant player in the northeast Atlantic mackerel fisheries. This year a total of 55 000 tonnes were caught out of the research quota of 70 000 tonnes, a ten-fold increase from 2011. This is further evidence of Iceland's claim that mackerel stocks have shifted further west.

Total Pacific and Atlantic **herring** catches in **Russia** during the period 1 January to 11 December 2013 reached 410 700 tonnes, 7 000 tonnes more compared with last year. The quota for Pacific herring alone for 2013 was 392 000 tonnes, including a small research quota. Within the Pacific herring fishery, two populations (Oluterskaya and Korfo-Karaginskaya herring) are particularly valuable because they are similar to Atlantic herring in quality, size and fat content. At the end of October, the quota for one of these fisheries, the Korfo-Karaginskaya herring, was revised down by 50 000 tonnes to 74 500 tonnes for 2013 and for 2014 this quota could increase slightly to 75 200 tonnes. Exports of Pacific herring for the first ten months of 2013 amounted to 194 800 tonnes, mainly to South Asian markets such as the People's Republic of China and the Republic of Korea. Various barriers to trade within Russia mean that domestic demand for Pacific herring is weak and this product is largely exported. Prices for Pacific herring on the wholesale market in the Far East are quite low at present because of good supply. Prices of Pacific herring for > 200-300 gr/pc are in the range of RUB 18-20/kg (USD 0.55-0.61/kg) and > 300 gr/pc ranges from RUB 29 to 30/kg (USD 0.89 to 0.92/kg). Oluterskaya herring > 400 gr/pc is stable at RUB 45-50/kg (USD 1.37-1.53/kg), but there is a lack of supply on the domestic market because the major part of the catch is exported.

CEPHALOPODS



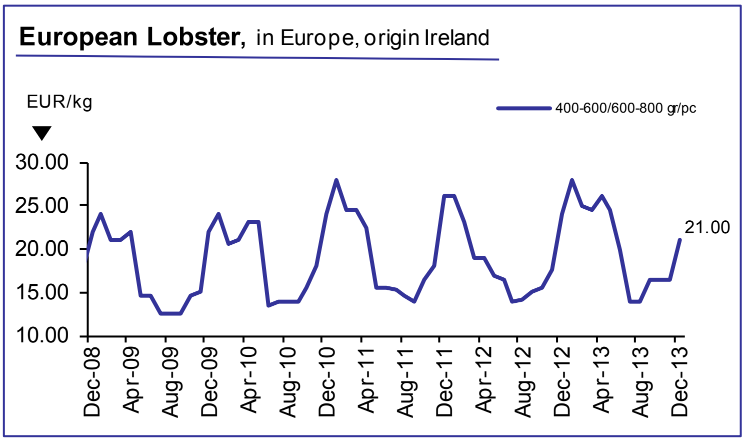
Squid catches continue to be appalling in **South Africa**. This has been the worst opening ever after the closed season. It is reported that the industry may appeal for state assistance as the situation is considered a disaster. With no catches, and no stock, prices are hypothetical, and probably at around last month's levels. There is also concern that, with the lack of supply to the market, customers will turn to alternative species and the market share of South African squid may be permanently eroded.

Giant squid landings in Peru and Chile remain very poor. Chile expects better landings in the coming days, while Peru has reduced the number of vessels targeting giant squid because the mahi mahi season has started and fishermen prefer to focus on this resource, as it provides more profitable returns. Demand for giant squid has not increased this month.

In **Morocco**, following an almost three-month biological fishing ban, **octopus** fishing resumed on 1 November and will last until 31 March 2014 in the southern zone (south of Boujdour). This is the most important area for octopus. The Secretary General of the Department of Marine Fisheries in Morocco indicated that the octopus stocks have recovered now and this should be maintained by good management practices. The overall quota has been set at 21 500 tonnes and is distributed as follows: offshore segment: 13 545 tonnes; coastal segment: 2 365 tonnes; artisanal segment (Dakhla stock): 5 590 tonnes. The recovery of octopus stocks has been achieved thanks to the cooperation of public and private stakeholders, and is supported by controls, monitoring and traceability schemes, in particular by the use of the Vessel Monitoring System (VMS) by the coastal fleet.

CRUSTACEANS

American lobster catches in Maine remained poor in the last few weeks. If the situation does not improve soon, live lobster prices may be high during the Christmas period. If live lobster prices are high, this would boost frozen sales.



Norway lobster is in the off season.

Demand for **European-caught crustaceans**, such as *Cancer pagurus* and *Homarus gammarus*, is rising in anticipation of the end-of-year festive season.

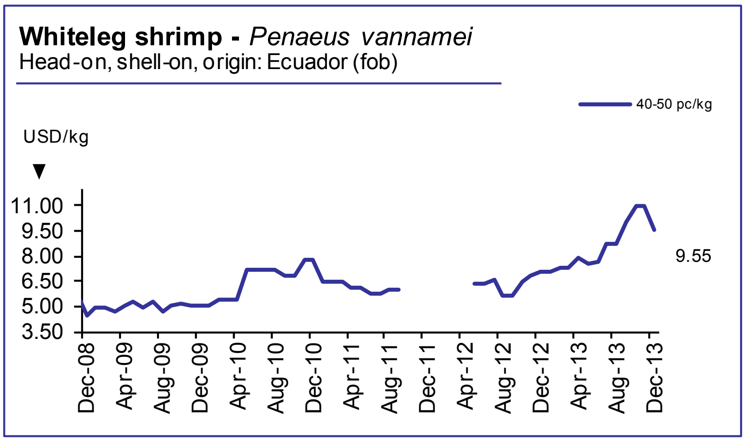
SHRIMP

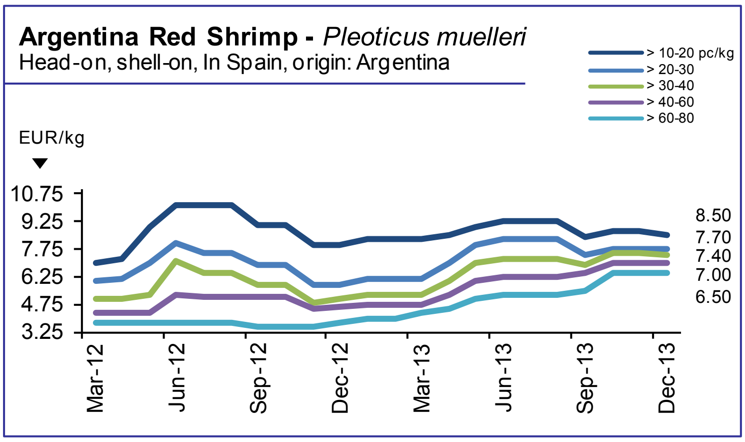
In **India**, after confirmation of the presence of early mortality syndrome (EMS), probably resulting from intensive farming practices by some farmers, the Marine Products Export Development Authority (MPEDA) announced on 21 November a temporary halt for shrimp farming from end of November until February, in order to prevent and control the spread of the disease. The notification was a surprise to farmers and exporters and controversy over this decision has resulted in the authority of the MPEDA being called into question. Therefore, Indian shrimp hatcheries may not observe the farming holiday.

In **Thailand**, signs of recovery from EMS are apparent in most of the farming areas and the survival rate of shrimp in ponds continues to improve. Farmers are following the advice of practising lower density stocking. Industry sources, meanwhile, predict a 20% increase in 2014 production, compared with the estimated production of 250 000 tonnes in 2013.

Our correspondent in **Indonesia** reports that the government has become very strict regarding shrimp imports in order to prevent EMS and any other shrimp-related diseases.

Supply for **vannamei** remains tight worldwide with resultant high prices. A small decrease of FOB prices has been seen currently as the seasonal demand for both the Christmas holiday and the Chinese New Year is over but in general prices remain high because of supply constraints. Price levels for next year will depend on end-of-year consumption.

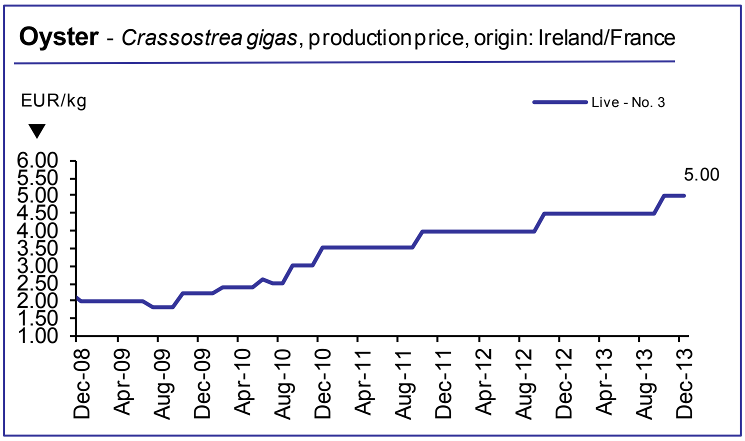




The **Argentine red shrimp** fishery in national jurisdiction waters closed in mid-November and catches reached a record high level for 2013. The significant increase in exports from Argentina to non-traditional markets, coupled with a general sharp price increase for vannamei on all markets, had pushed Argentine *Pleoticus muelleri* prices up. However, the recent slowdown in demand from Asian markets, as well as the increase in tariff rates for imports into the European Union from 1 January 2014 from 4.2% to 12%, caused prices to decline at origin, although this was limited by the small amount of available stock. Stocks are relatively good at destinations and prices for the Christmas period are quite stable. End-of-year sales and stocks remaining after this period will have a major influence on 2014 first-quarter prices.

BIVALVES

As usual at this time of year, more than 50% of **French oyster** production will be consumed during the upcoming festive season. However, this year's supply is limited as a result of both spat mortality and the more recent problems of adult oyster mortality. Spat mortality is a problem that first appeared in 2008, but has improved this year, while adult mortality has brought about losses of almost 40% in recent months. Despite the reduction in supply, experts report that stocks will be sufficient to cover the seasonal peak in consumption. The difference with past years is that the retail sector has reduced promotion campaigns a month or two before



Christmas. Prices remain high but will not increase further at retail level because of consumer resistance to paying more for luxury items.

On the **French market**, Dutch **mussels,** as well as Bouchot, Irish and Spanish mussels are available but Dutch mussels are the most plentiful. In **Chile**, **mussel** production has started slowly. Farmers are expecting to harvest mainly in December, which is six weeks later compared with last year.

Volumes of **scallop** harvested in **Peru** are decreasing and consequently price of raw material is going up. Producers are expecting a rapid reaction from key markets, such as France and USA, as the season is anticipated to finish in February.

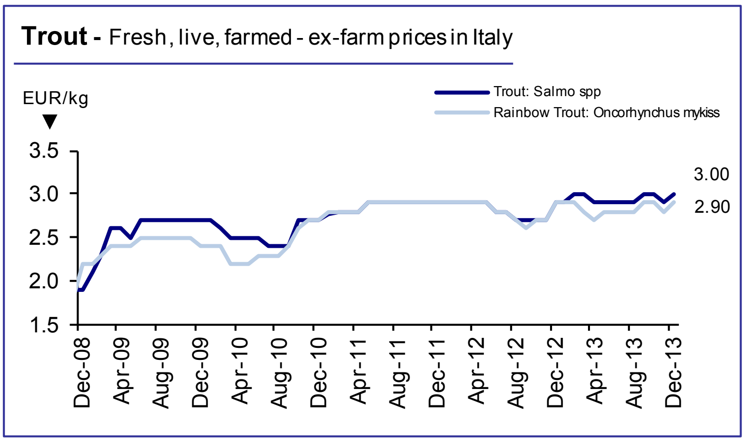
SALMON

Atlantic farmed salmon prices remain remarkably high in mid-December despite some recent softening of prices as processors scale down activities in anticipation of the Christmas break. Strong demand in Europe, the USA and Brazil contributes to a tight market with supply still inadequate to satisfy buyers as Chile's production is less than expected. The USA has started to look more towards Norway again as a supplier in addition to Chile and Canada. The long-term consequence of such high prices, however, is starting to cause concern as producers and retailers are unable to pass on costs to consumers. In Russia, for example, import volumes from Norway dropped 19% compared with last year.

Norwegian producers in particular are benefiting from the tight market and have registered strong results during the year. Export volumes are slightly down compared with last year but average prices are up as much as 44% for the month of November compared with the same month a year earlier.

TROUT

As for Atlantic salmon, tight supply of **Norwegian trout** keeps prices high. During the period from January to October this year, the export value of Norwegian fjord trout totalled NOK 1.9 billion, corresponding to an increase of NOK 469 million compared with the same period last year. The biggest markets for Norwegian fjord trout remain Russia, Belarus and Japan.

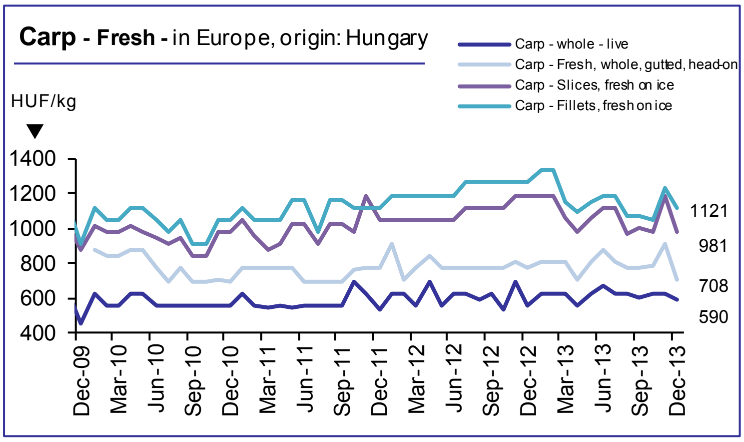


In Italy, availability in ponds for salmon trout and rainbow trout is reported to be very limited with a subsequent slight increase in prices.

FRESHWATER FISH

Prices of fresh **Nile perch** fillets are on an upward trend on the European market.

In **Hungary**, prices of **live carp** have started to decrease with the beginning of the traditional pre-Christmas sale period.

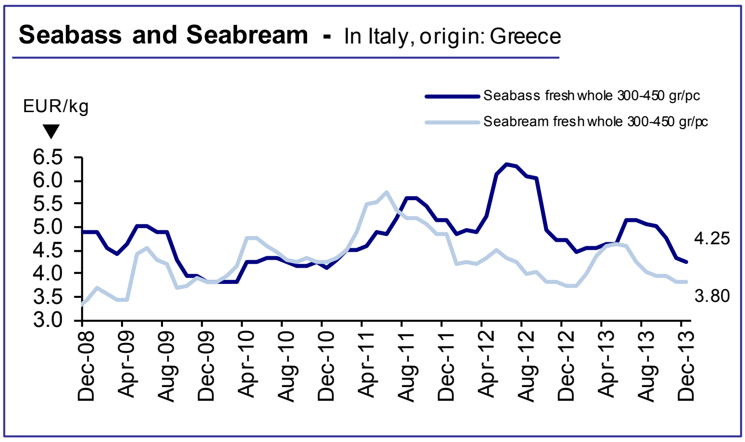


NON TRADITIONAL SPECIES

The market for **cobia** is reported to be good at present in Italy and France, mainly for 2-3 kg/pc and 4-5 kg/pc sizes. The price on European wholesale markets is around EUR 7.00-8.00/kg. Cobia is mainly used for ethnic food and, more particularly, in Japanese restaurants.

SEABASS/SEABREAM

Despite the large demand boost in the run-up to Christmas, prices for **seabass** and **seabream** have not moved as expected and, in fact, most producers reported weaker prices during the month. The seasonal demand surge is less than anticipated and supply remains ample for current needs. Although many producers now have reduced significantly their biomass holdings over the last few months, remaining supplies should still be able to cover demand over the next semester although some firming of prices is to be expected.



The financial results published for the first nine months of the year for producers show weaker margins and results. Volumes were up slightly, but average prices down almost 5% compared with the previous year. Higher feed costs also contributed to the weaker results. Further consolidation of the sector is to be expected with private equity investors now looking towards economies of scale and cost reductions as well as volume growth in the long term.

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
GROUNDFISH								**December 2013**
Cod/Cabillaud, Morue/	**Fresh** gutted			1.66	**2.28**	-	**Poland** FOB	Baltic Sea
Bacalao	Minced frozen (for baby food)			**2.35**	3.22		**France** DDP	Norway
Gadus morhua	IQF portion, single frozen	100-150 gr/pc		**5.90**	8.08	=	**Italy** CIF	Iceland
	Fresh - fillet	100-200 gr/pc		**5.86**	8.03	-	CPT	Denmark
		200-400		**7.20**	9.86	=		
	Fresh - Whole	1-2 kg/pc		**5.30**	7.26	-		
		2-4		**5.94**	8.14	-		
	Fillet	4-8 oz		**4.10**	5.62		**Spain** FOB	Spain
		8-16		**3.80**	5.21			(origin: Barent
Hake/Merlu/Merluza	B&P block			**2.80**	3.84	=	for Spanish market	Sea)
Merluccius capensis	Minced block			**1.58**	2.16	=		
	IQF portion, trapeze	90-110 gr/pc		**5.30**	7.26	+	**Italy** CIF	Namibia
Merluccius productus	Fillet, PBO			2.46	**3.37**	=	**Spain** CIF	USA
	Minced block			1.35	**1.85**	=		
Merluccius gayi	H&G	100-200 gr/pc		1.02	**1.40**	=	**Peru** FOB	Peru
	Fillet, skin-on, PBO, IQF	2-4 oz		2.41	**3.30**		(for EU market)	
Hoki - Grenadier/	Block		No quotations				**Spain** CIF	Chile
Grenadier/Merluza	Block - PBO							Argentina
Macruronus magellanicus								
Macruronus	Pieces block						CIF	New Zealand
novaezelandiae	Fillet block			2.52	**3.45**	=		
Alaska pollack/Lieu de l'Alaska/Colín de Alaska *Theragra chalcogramma*	Fillet (for baby food)		No quotations				**Europe** DAP	USA
Surimi (Alaska pollack)	Stick - Paprika	250 gr/pc		**2.37**	3.25	+	**France** CFR	Spain
Saithe/Lieu noir/ Carbonero **(Pollock, Coley)** *Pollachius virens*	Minced A (for baby food)		No quotations				**Europe** DDP	Norway
Monkfish/Baudroie/	**Fresh** - Tail	0.3-0.5 kg/pc		**12.35**	16.92	+	**Italy** CPT	UK
Rape		0.5-1		**12.96**	17.75	+		
Lophius spp.		1-2		**13.20**	18.08	+		
		> 2		**13.02**	17.84	+		
	Fresh - whole	0.5-1 kg/pc		**5.30**	7.26	+	FCA	France
		1-2		**6.30**	8.63	+		
	Tails, skin-off, IWP	100-250 gr/pc	No quotations				**Spain** DDP	Namibia
		250-500						
		500-1000						
		> 1000						
Haddock/Eglefin/Eglofino *Melanogrammus aeglefinus*	H&G	< 0.8 kg/pc	NOK **19.00**	2.25	3.09	=	**Norway** FCA	Norway
FLATFISH								**December 2013**
Turbot/Rodaballo	**Fresh** - whole	0.5-1 kg/pc		**7.30**	10.00	-	**Spain** CIF	Spain
Psetta maxima	cultured	1-2		**9.30**	12.74	-		
		2-3		**12.65**	17.33	-		
		3-4		**16.15**	22.12	-		
	Fresh - whole	0.5-1 kg/pc		**17.70**	24.25	+		Netherlands
	wild	1-2		**18.20**	24.93	+		
		2-3		**21.70**	29.73	+		
		3-4		**27.70**	37.95	+		
		4-6		**32.70**	44.80	+		
		> 6		**37.70**	51.64	+		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR	USD		Reference & Area	Origin
FLATFISH (CONT.)							**December 2013**
Turbot/Rodaballo	**Fresh** - whole	0.8-1 kg/pc	**7.72**	10.58	+	**Italy** FCA	Spain
Psetta maxima		1.5-2	**8.66**	11.86	+		
(cont.)		1-1.5	**8.76**	12.00	+		
		2-2.5	**12.50**	17.12	+		
		0.5-1 kg/pc	**7.53**	10.32			Netherlands
		0.7-1	**8.73**	11.96			
		1-2	**9.94**	13.62			
		> 3	**11.63**	15.93			
		> 4	**13.53**	18.53			
Sole/Sole/	**Fresh** - whole	< 170 gr/pc	**9.00**	12.33	+	**Spain** CIF	
Lenguado		160-220	**9.50**	13.01	=		
Solea vulgaris		210-300	**10.90**	14.93	-		
		300-400	**13.20**	18.08	-		
		400-600	**18.20**	24.93	-		
		600-800	**20.20**	27.67	-		
		800-1000	**17.70**	24.25	-		
	Fresh - whole	No. 1	**5.00**	6.85	*		
		No. 2	**4.10**	5.62	*		
		No. 3	**3.90**	5.34	*		
		No. 4	**3.70**	5.07	*		
	Fresh - whole	No. 2	**15.00**	20.55		**Italy** CIF	
		No. 3	**11.23**	15.38	-		
		No. 4	**9.42**	12.90	+		
	Fresh - gutted	No. 2	**14.98**	20.52	-	FCA	
		No. 3	**10.23**	14.01	-		
		No. 4	**7.92**	10.85	+		
		No. 5	**7.20**	9.86	+		
	Fillet (for baby food)		No quotations			**Europe** DAP	USA
Tonguesole/ Sole-langues/ Lenguas nep *Cynoglossus spp*	Fillet (for baby food)		**5.70**	7.81		DDP	Gambia
			7.00	9.59			Senegal
European plaice/	**Fresh** - whole	150-300 gr/pc	No quotations			**Spain** CIF	Netherlands
Plie d'Europe/		300-400					
Solla europea		400-600					
Pleuronectes platessa		> 500					
	IQF, white skin-on, 25% glaze	No. 2	**3.95**	5.41	=	**Netherlands** FOB	
	IQF skin-off, 25% glaze		**4.15**	5.69	=	for Italian market	
European Flounder/ Flet d'Europe/ Platija europea *Platichthys flesus*	**Fresh** - whole		**1.41**	1.93	-	**Italy** CPT	Denmark
	Fillet		**6.25**	8.56	*	CIF	Netherlands
	Fresh - whole		**1.95**	2.67	=	FCA	
TUNAS/BILLFISHES							**December 2013**
Tuna/Thon/Atún *Thunnus spp.*	Skipjack - whole	main size	1.17	**1.60**	-	**Bangkok** CFR	Western/Central Pacific Ocean
	Skipjack - whole		1.31	**1.80**	-	**Ecuador** ex-vessel	Eastern Tropical Pacific Ocean
	Skipjack - whole	main size	**1.05**	1.44	-	**Seychelles**	Indian Ocean
	Yellowfin - whole		**1.92**	2.63	-	FOB	
	Skipjack - whole		**1.10**	1.51	-	**Abidjan**	Atlantic Ocean
	Yellowfin - whole	> 10 kg	**2.00**	2.74	=	ex-vessel	

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR	USD		Reference & Area	Origin
TUNAS/BILLFISHES (CONT.)							**December 2013**
Tuna/Thon/Atún *Thunnus spp.*	Skipjack - whole	main size	**1.10**	1.51	-	**Spanish Canneries** CFR	Various origins
	Yellowfin - whole	> 10 kg	**2.15**	2.95	-		
	Skipjack - cooked & cleaned loins - vacuum packed	single cleaned	4.96	**6.80**	-	**Italy** DDP	Solomon Islands
	Yellowfin - cooked & cleaned loins - vacuum packed	double cleaned	6.20	**8.50**	+		Ghana/Mauritius/Solomon Is.
	Skipjack - whole	1.8-3.4 kg/pr	**1.35**	1.85		**Spain** DDP	Côte d'Ivoire
	Yellowfin - whole	> 10 kg/pc	**2.30**	3.15			
	Yellowfin - whole	> 10 kg/pc	**2.10**	2.88	*		Indian Ocean
	Bigeye - whole	> 10 kg	**1.80**	2.47	*	DAT	
	Skipjack - whole	> 1.8 kg/pc	**1.20**	1.64	*		
	Yellowfin - whole	3-10 kg/pc	**1.60**	2.19	-	DAT	Atlantic Ocean
	Yellowfin - loins		**5.40**	7.40	-	CIF	Eastern Pacific Ocean
	Skipjack - loins		**4.50**	6.16	=		
	Skipjack - pre-cooked loins		4.01	**5.50**	-	**Ecuador** FOB (for European mkt)	Ecuador
	Yellowfin - pre-cooked loins	single cleaning	4.38	**6.00**	-		
		double cleaning	4.89	**6.70**	-		
Swordfish/Espadon/ Pez espada *Xiphias gladius*	Seafrozen	30-50-70 kg/pc 70-100	No quotations			**Spain** FOT	Spain
SMALL PELAGICS							**December 2013**
Mackerel/Maquereau/ Caballa *Scomber scombrus*	**Fresh** - whole		**2.58**	3.53	+	**Italy** CPT	France
	Whole	200-400 gr/pc	**na**			**Netherlands** FOB for Eastern Europe	UK
		300-500	**1.50**	2.05			
Herring/Hareng/Arenque *Clupeidae*	**Fresh** - fillet		**2.72**	3.73	-	**Italy** CPT	Denmark
	Fresh - whole	70-100 gr/pc	0.36	**0.49**	-	**Poland** FOB	Baltic
Sprat/Sprat/Espadín *Sprattus sprattus*			**No quotations**				
Sardine/Sardine/ Sardina *Sardina pilchardus*	**Fresh** - whole		**1.15**	1.58	+	**Italy** CPT	Croatia
			1.35	1.85	*		Spain
CEPHALOPODS							**December 2013**
Squid/Encornet/Calamar *Loligo* spp.	Frozen - whole	S (< 18 cm)	**6.80**	9.32	+	**Italy** CIF	South Africa
		M (18-25)	**7.00**	9.59	+		
		L (25-30)	**7.20**	9.86	+		
		XL (>30)	**7.20**	9.86	+		
	Block FAS	9-12 cm	**2.30**	3.15	=	**Spain** CIF	Falkland Islands (Malvinas)
		12-14	**2.80**	3.84	-		
		14-16	**3.80**	5.21	+		
Todarodes pacificus	cleaned tubes skinless, wingless	< 5 < 7	**No quotations**			**Germany** CFR	India
Squid/Encornet/Calamar *Dosidicus gigas*	Fillet - clean, pack in block and bulk bag	A	0.99	**1.35**	=	**Europe** CFR	Peru
			0.88	**1.20**	-		Chile
	Tentacles - bailarina cut, pack in block and bulk bag	A	1.17	**1.60**	+		Peru
	Raw wings - skin-on, pack in block and bulk bag	A	0.88	**1.20**	=		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	 EUR	 USD		Reference & Area	Origin
CEPHALOPODS (cont.)								**December 2013**
Octopus/Poulpe/Pulpo *Octopus vulgaris*	Whole	T1		**9.50**	13.01	=	**Spain** DDP	Morocco
		T2		**9.00**	12.33	=		
		T3		**8.50**	11.64	=		
		T4		**8.00**	10.96	=		
		T5		**7.50**	10.27	=		
		T6		**7.00**	9.59	=		
		T7		**6.50**	8.90	=		
		T8		**6.00**	8.22	=		
		T9		**5.50**	7.53	=		
	Whole - FAS, no glaze	T1		**5.08**	6.96		**Morocco** FOB for Spanish mkt	
		T2		**4.78**	6.55			
		T3		**4.18**	5.73			
		T4		**3.88**	5.32			
		T5		**3.68**	5.04			
	Sushi slice 100% net weight	7 gr/pc		10.84	**14.85**	-	**Europe** CFR	Indonesia
		9		10.84	**14.85**	-		
	Boiled cut			5.11	**7.00**			
	Flower type 90% net weight	1-2 gr/pc		2.74	**3.75**	-		
		> 2		2.41	**3.30**	-		
CRUSTACEANS								**December 2013**
Whiteleg shrimp/ Crevette pattes blanches/Camarón patiblanco *Penaeus vannamei*	PD, chemical treatment 100% net weight treated with non-phosphate	31-40 pc/lb		11.46	**15.70**	-	**Europe** CFR	Indonesia
		41-50		10.66	**14.60**	-		
		51-60		9.89	**13.55**	+		
		61-70		8.94	**12.25**	+		
		71-90		8.18	**11.20**	-		
		91-120		7.74	**10.60**	+		
	Head-on, shell-on	30-40 pc/kg		**10.13**	13.88			Central America
		40-50		**9.25**	12.67			
		50-60		**8.15**	11.16			
		60-70		**7.38**	10.11			
		70-80		**6.78**	9.28			
		80-100		**6.45**	8.84			
		100-120		**6.05**	8.29			
	Head-on, shell-on	30-40 pc/kg		8.07	**11.05**	-	**South/Central America** FOB for European main ports	South/Central American
		40-50		6.97	**9.55**	-		
		50-60		6.17	**8.45**	-		
		60-70		5.91	**8.10**	-		
		70-80		5.62	**7.70**	-		
	Headless, shell-on IQF, 25% glaze	26-30		7.15	**9.80**	*	**Germany** CFR	Ecuador
	PD, IQF, 20% glaze	26-30 kg/pc		8.36	**11.45**	*		India
		31-40		7.52	**10.30**	*		
		41-50		7.15	**9.80**	*		
Argentine red shrimp/ Salicoque rouge/ d'Argentine/Camarón langostín argentino *Pleoticus muelleri*	Head-on, shell-on	> 10-20 pc/kg		**8.50**	11.64	-	**Spain** EXW	Argentina
		> 20-30		**7.70**	10.55	-		
		> 30-40		**7.40**	10.14	-		
		> 40-60		**7.00**	9.59	=		
		> 60-80		**6.50**	8.90	=		
	FAS	10-20		**8.00**	10.96	-	CIF	
		20-30		**7.50**	10.27	-		
		30-40		**7.20**	9.86	-		
		40-60		**6.90**	9.45	-		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR	USD		Reference & Area	Origin
CRUSTACEANS (Cont.)							**December 2013**
Black tiger/Crevette tigrée/Camarón tigre *Penaeus monodon*	semi-IQF, head-on 25% glaze	6-8	8.61	**11.80**		**Europe** CFR	Bangladesh
		8-12	8.18	**11.20**			
		13-15	6.64	**9.10**			
		16-20	5.37	**7.35**			
		21-30	4.38	**6.00**			
		31-40	4.01	**5.50**			
	Headless net weight	13-15	14.96	**20.50**			India
		16-20	13.50	**18.50**			
		21-25	12.77	**17.50**			
		26-30	11.31	**15.50**			
		31-40	9.85	**13.50**			
		41-50	8.39	**11.50**			
	PD, IQF 25% glaze	8-12 pc/kg	12.15	**16.65**		**Germany** CFR	Bangladesh
		13-15	10.73	**14.70**			
		16-20	9.42	**12.90**			
		21-25	8.91	**12.20**			
		26-30	8.39	**11.50**			
		31-40	7.96	**10.90**			
		41-50	7.45	**10.20**			
	Head-on, shell-on - semi-IQF 25% glaze	8-12 pc/kg	10.22	**14.00**			
		13-15	9.05	**12.40**			
		16-20	7.88	**10.80**			
		21-30	6.35	**8.70**			
		31-40	5.69	**7.80**			
		41-50	5.33	**7.30**			
	PD, IQF 20% glaze	13-15 pc/kg	12.19	**16.70**	*		India
		16-20	11.39	**15.60**	*		
		21-25	10.29	**14.10**	*		
		26-30	9.82	**13.45**	*		
		31-40	9.38	**12.85**	*		
		41-50	8.65	**11.85**	*		
Giant river prawn/ Bouquet géante/ Langostino de río *Macrobrachium rosenbergii*	Freshwater - head-on, shell-on, easy peel, IQF, 20% glaze,	< 5 pc/lb	13.58	**18.60**		**Germany** CFR	Bangladesh
		6-8	10.88	**14.90**			
		8-12	9.20	**12.60**			
		13-15	8.18	**11.20**			
		16-20	7.30	**10.00**			
Norway lobster/ Langoustine/Cigala *Nephrops norvegicus*	**Fresh** - Whole 4X1.5 kg	21-30 pc/kg	**13.70**	18.77	+	**Spain** DDP	Netherlands
		16-20	**15.70**	21.51	+		
		10-15	**18.20**	24.93	+		
		8-12	**20.20**	27.67	+		
		6-9	**24.70**	33.84	+		
		4-7	**29.20**	40.00	+		
		3-5	**32.20**	44.11	+		
		> 40 pc/kg	**8.20**	11.23	=		Scotland
		31-40	**9.50**	13.01	=		
		21-30	**11.70**	16.03	=		
		16-20	**14.20**	19.45	=		
		10-15	**17.20**	23.56	=		
		6-10	**21.80**	29.86	=		
	Whole	00	**11.85**	16.23		**Spain** CIF	
		0	**10.20**	13.97			
		1	**9.15**	12.53			
		2	**8.15**	11.16			
		3	**7.15**	9.79			
		4	**5.85**	8.01			

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
CRUSTACEANS (Cont.)								**December 2013**
Norway lobster/ Langoustine/Cigala *Nephrops norvegicus*	Whole	1-4 pc/kg		**18.50**	25.34		**Spain** DDP	Iceland
		5-7		**13.80**	18.90			
		8-10		**11.80**	16.16			
		11-15		**11.10**	15.21			
		16-20		**9.20**	12.60			
		21-25		**7.00**	9.59			
		26-30		**6.00**	8.22			
European lobster/ Homard européen/ Bogavante *Homarus gammarus*	**Live** - bulk	400-600 gr/pc		**21.00**	28.77	+	**France** delivered to French vivier companies	Ireland
		600-800		**21.00**	28.77	+		
American lobster/ Homard américain/ Bogavante americano *Homarus americanus*	Frozen whole cooked popsicle (canners)	< 450 gr/pc	CAN **14.00**	9.59	13.14		**Europe** CIF	Canada
	(markets)	> 400	CAN **14.50**	9.93	13.61			
		300 gr/pc					**France** DDP Delivered live to French vivier companies	
Edible crab/Tourteau/ Buey de mar *Cancer pagurus*	**Live**	400-600 gr/pc		**2.50**	3.42	=		Ireland
		600-800		**2.50**	3.42	=		
BIVALVES								**December 2013**
Oyster/Huître/Ostra *Crassostrea gigas*	**Live**	No. 3		**5.00**	6.85	=	**France** prod. price	Ireland/France
Mussel/Moule/Mejillón *Mytilus edulis* *Mytilus galloprovincialis* *Mytilus chilensis*	**Live** - Bottom mussel			**2.20**	3.01	=	wholesale	France
				1.90	2.60	=		Netherlands
	Live - Rope	60-80 pc/kg		**2.00**	2.74	=	**France** wholesale	Spain
	IQF - shell-off, 7% glaze	200-300 pc/kg		**3.30**	4.52	+	**Italy** CIF	Chile
	IQF **cooked** mussel meat	100-200 gr/pc		2.48	**3.40**	-	**Europe** CFR	
		200-300		2.41	**3.30**	-		
	IQF **cooked** whole shell	80-100 pc/kg		1.72	**2.35**	*		
	Whole with shell	60-80 pc/kg		1.72	**2.35**	*		
Scallop/Coquille Saint-Jacques/Vieira *Argopecten purpuratus*	meat, roe-on, IQF, 100% net weight, 10 kg bag	30-40 gr/pc		7.30	**10.00**	+	**Peru** FOB (for EU market)	Peru
Razor shell/Couteau/ Navajas - *Solenidae*	IQF	10-12 cm		**3.90**	5.34	-	**Spain** CIF	Netherlands
SALMON								**December 2013**
Atlantic salmon/ Saumon de l'Atlantique/ Salmón del Atlántico *Salmo salar*	**Fresh** - gutted, head-on Superior quality	2-3 kg/pc	No quotations				**France** DDP	Scotland
		3-4						
		4-5						
		5-6						
		> 6						
	Fresh - gutted, head-on Superior quality	2-3 kg/pc	No quotations					Norway
		3-4						
		4-5						
		5-6						
		> 6						
	Fresh - head-on, gutted	1-2 kg/pc		**4.50**	6.16		**Romania/Bulgaria** DDP for Eastern Europe	
		4-5		**5.40**	7.40			
		6-7		**5.50**	7.53			

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SALMON (Cont.)								**December 2013**
Atlantic salmon/ Saumon de l'Atlantique/ Salmón del Atlántico *Salmo salar* *(cont.)*	**Fresh** - Whole - Ordinary	2-3 kg/pc		**4.07**	5.58	+	**Italy** FCA	Norway
		3-4		**4.37**	5.99	+		
		4-5		**4.41**	6.04	+		
		5-6		**4.40**	6.03	-		
	Fresh - Whole - Superior	2-3 kg/pc		**4.15**	5.69	+		
		3-4		**4.53**	6.21	+		
		4-5		**4.57**	6.26	-		
		5-6		**4.67**	6.40	-		
	IQF portion	100-150 gr/pc		**10.50**	14.38	+	CIF	Denmark
	Cubes 10X10X10			**8.96**	12.27	*	**Europe** CFR	Chile/Norway
	Fillets Trim C IQF	0.9-1.3 kg/pc		7.88	**10.80**	*	CIF	Chile
	Bits and pieces	pieces > 30 gr		5.11	**7.00**	*		
	Scrap meat			4.23	**5.80**	*		
TROUT								**December 2013**
Trout/Truite/Trucha *Salmo* spp.	Whole, gutted, **fresh on ice**	0.25-0.4 kg/pc	HUF **1367**	4.55	6.23	+	**Hungary** ex-farm	Hungary
	Fillet - farmed	200-400 gr/pc		**7.10**	9.73	+	**Italy** ex-farm	Italy
	Live - farmed	500-700 gr/pc		**3.00**	4.11	+		
Rainbow trout/ Truite arc-en-ciel/ Trucha arco iris *Oncorhynchus mykiss*	**Live** - farmed	250-400 gr/pc		**2.90**	3.97	+		
	Gutted			**4.10**	5.62	+		
FRESHWATER FISH								**December 2013**
Panga *Pangasius* spp.	Fillet - thawed			**3.02**	4.14	+	**Italy** CPT	Viet Nam
	Fillet, IQF, white - 20% glaze	120-170-220 gr/pc	**No quotations**				**Spain** CFR	
	Fillet, interleaved, white - 20% glaze, skinless, boneless, belly-off, treated							
North African catfish/ Poisson-chat nord-africain/Pez-gato *Clarias gariepinus*	**Fresh** - whole, gutted, head-on	0.6-2.5 kg/pc	**No quotations**				**Hungary** EX-FARM	Hungary
	Fresh gutted, skinned,head-off	0.4-2 kg/pc	HUF **1121**	3.73	5.11	+		
	Fresh on ice - fillets, skinless		HUF **1514**	5.03	6.90	+		
	Fresh on ice - slices		HUF **1085**	3.61	4.94			
Carp/Carpe/Carpa *Cyprinus* spp.	**Live**	1.2-5 kg/pc	HUF **590**	1.96	2.69	-		
	Fresh, whole, gutted, head-on	0.8-4.5 kg/pc	HUF **708**	2.35	3.22	-		
	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF **806**	2.68	3.67	-		
	Fresh on ice - slices		HUF **981**	3.26	4.47	-		
	Fresh on ice - fillets		HUF **1121**	3.73	5.11	-		
Bighead carp/Carpe à grosse tête/Carpa capezona *Aristichthys nobilis*	**Fresh** gutted, head-off	0.8-3.5 kg/pc	HUF **567**	1.89	2.58	+		
	Fresh on ice - slices		HUF **595**	1.98	2.71	=		
	Fresh on ice - fillets		HUF **701**	2.33	3.19	=		
Crucian Carp/ Carassin/Carpín *Carassius carassius*	**Fresh** - whole, gutted, scaled head-on - wild	0.2-0.6 kg/pc	HUF **560**	1.86	2.55			
	Fresh on ice - fillets							
Grass carp/ Carpe herbivore/ Carpa china *Ctenopharyngodon idellus*	**Fresh** - whole, gutted, scaled head-off	0.8-3 kg/pc	HUF **1051**	3.49	4.79			
	Fresh on ice - slices		HUF **1086**	3.61	4.95			
	Fresh on ice - fillets		HUF **1149**	3.82	5.23			
Nile perch/Perche du Nil/Perca del Nilo *Lates niloticus*	**Fresh** fillet	200-400 gr/pc		**5.72**	7.84	-		Tanzania
		400-700 gr/pc		**5.54**	7.59	-		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
NON-TRADITIONAL SPECIES								**December 2013**
Sturgeon/Esturgeon/ Esturione *Acipenseridae*	Frozen - Whole	1.5-2 kg/pc		**6.00**	8.22		**France** CIF	France
	Gutted	5-7 kg/pc		**6.00**	8.22			
	Fillets	200-300 gr/pc		**11.00**	15.07			
		800-1000		**11.00**	15.07			
A.baeri	**Caviar** (Aquitaine) metal boxes			**1 500**	2 055			
SEABASS/SEABREAM/MEAGRE								**December 2013**
Seabass/Bar, Loup/Lubina *Dicentrarchus labrax*	**Fresh** - whole farmed	200-300 gr/pc		**3.25**	4.45	-	**Greece** FOB	Greece
		300-450		**4.05**	5.55	-		
		400-600		**4.50**	6.16	-		
		600-800		**6.85**	9.38	-		
		800-1000		**9.50**	13.01	=		
		> 1000		**10.10**	13.84	=		
		200-300 gr/pc		**3.45**	4.73	-	**Italy** CIF	
		300-450		**4.25**	5.82	-		
		450-600		**4.70**	6.44	-		
		600-800		**7.05**	9.66	-		
		800-1000		**9.70**	13.29	=		
		> 1000		**10.30**	14.11	=		
		200-300 gr/pc		**3.50**	4.79	-	**France** CIF	
		300-450		**4.30**	5.89	-		
		450-600		**4.75**	6.51	-		
		600-800		**7.10**	9.73	-		
		800-1000		**9.75**	13.36	=		
		> 1000		**10.35**	14.18	=		
		200-300 gr/pc		**3.49**	4.78	-	**Spain** CIF	
		300-450		**4.29**	5.88	-		
		450-600		**4.74**	6.49	-		
		600-800		**7.09**	9.71	-		
		800-1000		**9.74**	13.34	=		
		> 1000		**10.34**	14.16	=		
		200-300 gr/pc		**3.52**	4.82	-	**Germany** CIF	
		300-450		**4.32**	5.92	-		
		450-600		**4.77**	6.53	-		
		600-800		**7.12**	9.75	-		
		800-1000		**9.77**	13.38	=		
		> 1000		**10.37**	14.21	=		
		200-300 gr/pc		**3.50**	4.79	-	**Portugal** CIF	
		300-450		**4.30**	5.89	-		
		450-600		**4.75**	6.51	-		
		600-800		**7.10**	9.73	-		
		800-1000		**9.75**	13.36	=		
		> 1000		**10.35**	14.18	=		
		200-300 gr/pc		**3.68**	5.04	-	**UK** CIF	
		300-450		**4.48**	6.14	-		
		450-600		**4.93**	6.75	-		
		600-800		**7.28**	9.97	-		
		800-1000		**9.93**	13.60	=		
		> 1000		**10.53**	14.42	=		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SEABASS/SEABREAM/MEAGRE (cont.)								**December 2013**
Seabass/Bar,	**Fresh** - whole	200-300 gr/pc		**2.80**	3.84		**Greece** EXW	Greece
Loup/Lubina	farmed	300-400		**4.00**	5.48		for Eastern Europe	
Dicentrarchus labrax		400-600		**4.80**	6.58			
		600-800		**7.60**	10.41			
		800-1000		**11.50**	15.75			
		> 1000		**na**				
	Fresh - whole - wild	600-800		**na**			**Italy** CPT	Egypt
		800-1000		**na**				
	Mediterranean	1000-2000		**9.19**	12.59	-		
		> 2000		**5.00**	6.85	-		
Gilthead seabream/	**Fresh** - whole	200-300 gr/pc		**3.30**	4.52	=	**Greece** FOB	Greece
Dorade royale/Dorada	farmed	300-450		**3.60**	4.93	=		
Sparus aurata		450-600		**3.75**	5.14	=		
		600-800		**5.05**	6.92	+		
		800-1000		**7.15**	9.79	-		
		> 1000		**7.75**	10.62	-		
		200-300 gr/pc		**3.50**	4.79	=	**Italy** CIF	
		300-450		**3.80**	5.21	=		
		450-600		**3.95**	5.41	=		
		600-800		**5.25**	7.19	+		
		800-1000		**7.35**	10.07	-		
		> 1000		**7.95**	10.89	-		
		200-300 gr/pc		**3.55**	4.86	=	**France** CIF	
		300-450		**3.85**	5.27	=		
		450-600		**4.00**	5.48	=		
		600-800		**5.30**	7.26	+		
		800-1000		**7.40**	10.14	-		
		> 1000		**8.00**	10.96	-		
		200-300 gr/pc		**3.54**	4.85	=	**Spain** CIF	
		300-450		**3.84**	5.26	=		
		450-600		**3.99**	5.47	=		
		600-800		**5.29**	7.25	+		
		800-1000		**7.39**	10.12	-		
		> 1000		**7.99**	10.95	-		
		200-300 gr/pc		**3.57**	4.89	=	**Germany** CIF	
		300-450		**3.87**	5.30	=		
		450-600		**4.02**	5.51	=		
		600-800		**5.32**	7.29	+		
		800-1000		**7.42**	10.16	-		
		> 1000		**8.02**	10.99	-		
		200-300 gr/pc		**3.55**	4.86	=	**Portugal** CIF	
		300-450		**3.85**	5.27	=		
		450-600		**4.00**	5.48	=		
		600-800		**5.30**	7.26	+		
		800-1000		**7.40**	10.14	-		
		> 1000		**8.00**	10.96	-		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated	EUR	USD		Reference & Area	Origin
SEABASS/SEABREAM/MEAGRE (cont.)								**December 2013**
Gilthead seabream/ Dorade royale/Dorada *Sparus aurata*	**Fresh** - whole farmed	200-300 gr/pc		**3.73**	5.11	=	**UK** CIF	Greece
		300-450		**4.03**	5.52	=		
		450-600		**4.18**	5.73	=		
		600-800		**5.48**	7.51	+		
		800-1000		**7.58**	10.38	-		
		> 1000		**8.18**	11.21	-		
		200-300 gr/pc		**3.45**	4.73		**Greece** EXW for Eastern Europe	
		300-400		**3.90**	5.34			
		400-600		**3.80**	5.21			
		600-800		**6.00**	8.22			
		800-1000		**7.50**	10.27			
		> 1000		**na**				
	Fresh - whole - wild **Atlantic**	800-1000 gr/pc		**10.66**	14.60	-	**Italy** FCA	Morocco
		1000-2000		**11.43**	15.66	-		
		> 2000		**11.96**	16.38	-		
	Mediterranean	600-800 gr/pc		**11.00**	15.07		CPT	Egypt
		800-1000		**11.00**	15.07			
Meagre/Maigre commun/Corvina *Argyrosomus regius*	Whole - wild	800-1000 gr/pc		**7.00**	9.59			
		1000-2000		**6.94**	9.51			
		2000-4000		**6.93**	9.49			
		3000-5000		**7.50**	10.27			
	farmed	800-1000 gr/pc		**5.30**	7.26		FCA	Greece
		1000-2000		**5.85**	8.01			
		> 2000		**6.53**	8.95			
		1000-2000 gr/pc		**7.00**	9.59	=	CIF	

The **European Fish Price Report** is a monthly GLOBEFISH publication,
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PRICE REFERENCE (INCOTERMS 2010)

EXW	ex works
FCA	free carrier
FAS	free alongside ship
FOB	free on board
CFR	cost and freight
CIF	cost, insurance and freight
CPT	carriage paid to
CIP	carriage and insurance paid to
DDP	delivered duty paid
DAT (new)	delivered at terminal
DAP (new)	delivered at place

(DAF, DES, DEQ and DDU have been cancelled)

PRODUCT FORM

IQF	individually quick frozen
IWP	individually wrapped pack
PBI	pinbone in
PBO	pinbone off
C&P	cooked and peeled
H&G	headed and gutted
FAS	frozen at sea
PD	peeled and deveined
PUD	peeled, undeveined

SYMBOLS

	Price increased in original currency since last report
-	Price decreased in original currency since last report
=	Updated but unchanged price
*	New insertion
	Not updated since last issue

CURRENCY RATES

		USD	EUR
Canada	CAD	1.07	1.46
Hungary	HUF	219.57	300.77
Norway	NOK	6.15	8.43
USA	USD		1.37
EU	EUR	0.73	
Denmark	DKK	5.45	7.46

Exchange Rates: 09/12/12

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